INTELEC REPORTS

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INTRODUCTION

This manual has been developed as a tool to provide information on the extensive reports that exist within Intelec. You will now have a handy reference that will you to locate a report on the system within minutes. You will also be able to glance at a report and determine if this is the information you require. We believe these reports will allow you to improve your decisionmaking ability concerning collectors, clients, and your overall business processes.

The approach taken divides the manual into area related categories. Each report will provide a description of the report, selection options, and the details of the fields. What you may notice lacking from the reports, is how to use these reports to build upon decisions that currently effect the way in which you operate your business. We felt that if we provide one use for a report you may cease to envision other uses for the report.

The categories of the manual are:

- Account Processing Reports
- Client Reports
- Collector Reports
- Payment Reports
- Purge Reports
- Other Related Reports

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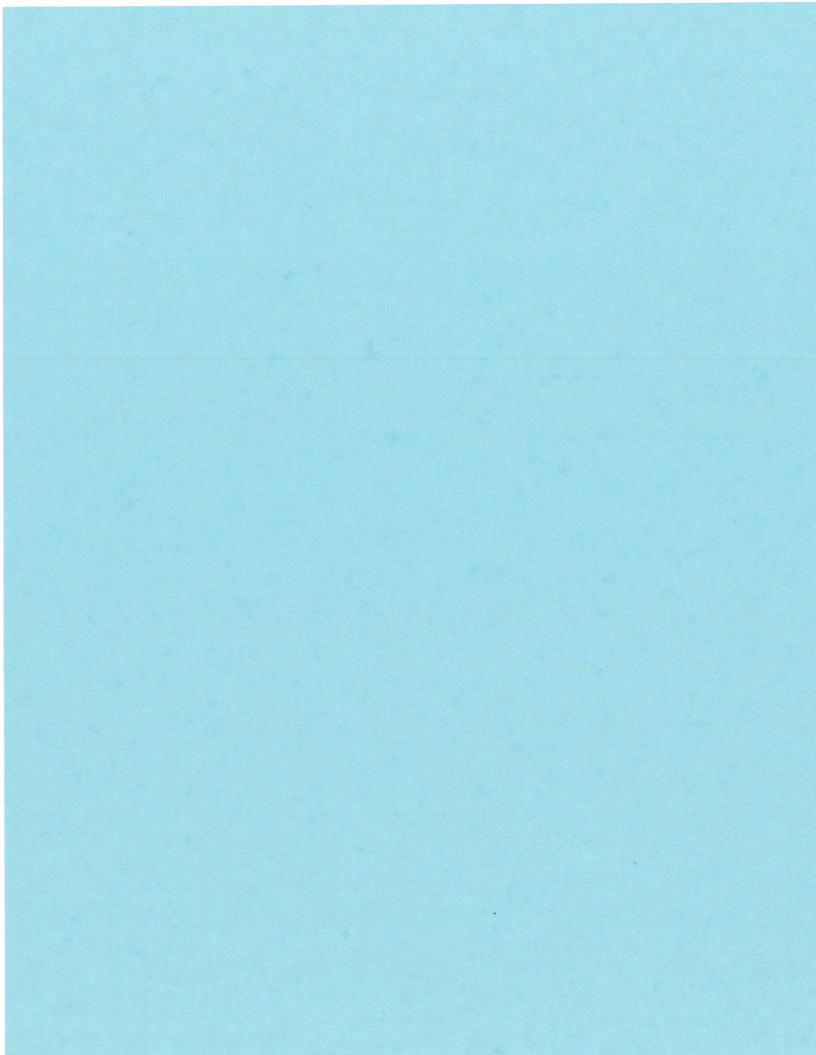
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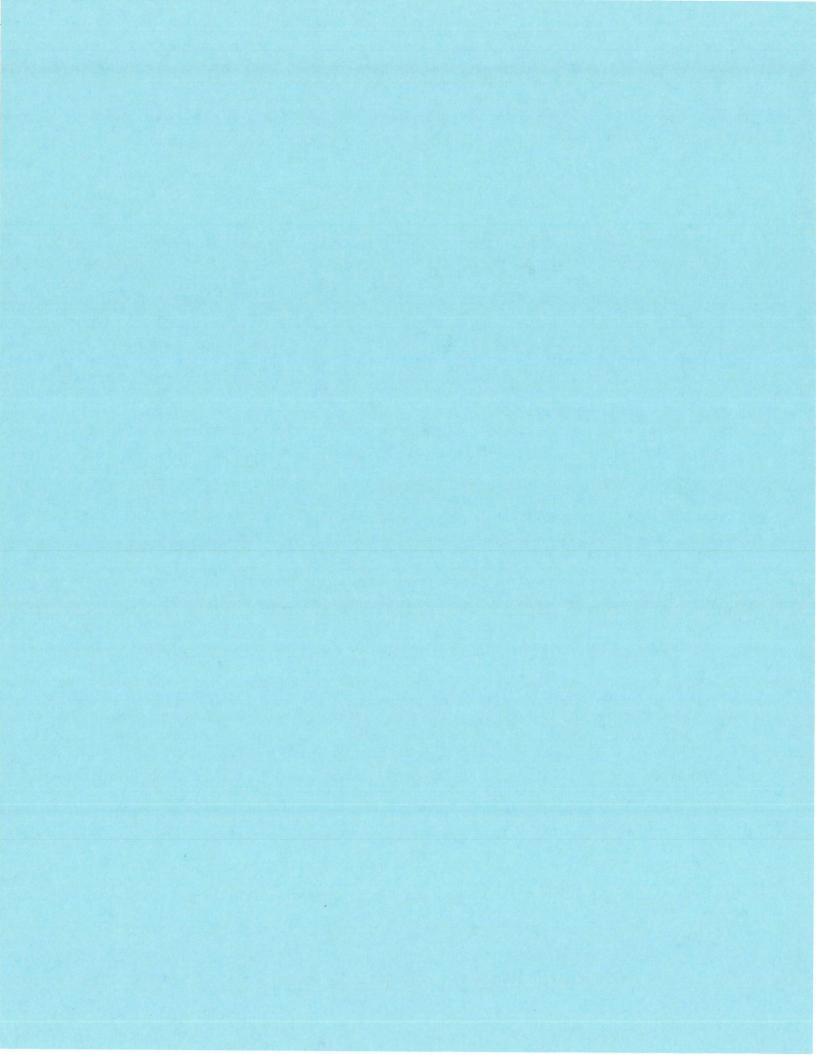
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Intelec Reports

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ACCOUNT PROCESSING REPORTS

Intelec Reports

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Account Processing 1

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Date Number Da	100 million (1990) (1990)			Work	Home Phone			
	ate Number	Worked	Business	Phones	Only	Skip Accounts	No Phones	
11/15/94 1 10/2	20/94 1	1	0	0	0	0		ŵ
	10/94 1	2	0	0	0	0	0	
	20/93 1	3	0	o	0		0	
		4	0	0	0	0	0	
		5	0	0	0	0	0	-
		6	0	0	0	0	0	
		7	0	0	0	0	0	
		8	0	0		0	0	
		9	0	0	0	0	0	×.
		10	0	0	0	0	0	
		11	0	0	0	0	0	
		12	0		0	0	0	
		13	0	0	0	0	0	
		14	0	0	0	0	0	
		14		0	0	0	0	
		18	0	0	0	0	0	
			0	0	0	0	0	
		21 25	0	0	0	0	0	
		30	0	0	0	0	0	
			0	0	0	0	0	
		35	0	0	0	0	0	
		40	0	0	0	0	1	
		45	0	0	0	0	0	
		50	0	0	0	0	0	
		55	0	0	0	0	0	
		60	0	0	0	0	0	
		65	0	0	0	0	0	
		70	0	0	0	0	0	
		75	0	0	0	0	0	
		90	0	0	0	0	0	
		90+	0	81	7	0	19	
ip Accounts with no Last Wo	State and	0						

No Phone Accounts with no Last Worked Date Û

REPORT TITLE: ACCOUNT PROCESSING ANALYSIS

REPORT DESCRIPTION: Two reports are generated when this option is selected. This report is generated automatically during the nightly processing or can be requested at any time, by the user. The Account Processing Workmap lists, by account processing type (broken promises, dated follow-up,etc.), the number available for work in the different time frames. This information is also available for display by each collector on their screen. The Account Processing Analysis further breakdowns the workmap by processing types.

This report is accessed from the Management Menu, option 12,1.

SELECTION OPTIONS: Up to ten users can be selected, or if left blank all users will be selected.

FILES ACCESSED: Account Processing, Qcats.

DETAILS:

Company: The name of the company entered in the System Control file.

Broken Promises:

- Date: The date the promise was broken.

- Number: The number of broken promises for the above day.

Dated Follow-up:

- Date: The follow up date on the account.

- Number: The number of Dated Follow-ups for the above date.

Days Not Worked: The time period in days that accounts have not been worked. This grid maps the categories to the right.

New Business: The category to be worked that the accounts are assigned under.

Work Phones: The category to be worked that the accounts are assigned under.

Home Phone Only: The category to be worked that the accounts are assigned under.

Skip Accounts: The category to be worked that the accounts are assigned under.

No Phones: The category to be worked that the accounts are assigned under.

Skip Accounts with no Last Worked Date: The total number of skip accounts with no last worked date.

No Phone Accounts with no Last Worked Date: The total of accounts with no phones and no last worked date.

Account Processing 2

ACCOUNT PROCESSING WORK MAP FOR - NELSON

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

		a real to			Time Frame-		
Main Type	Qcat	Description	Best Time	А	м	Р	
Broken Promises	000	STANDARD	14:00	6	0	0	
	008	QCAT #8		0	1	0	
Dated Follow-Up	716	TREAT AS NEW BUS.	16:00	1	0	0	
	996	PAYING ACCOUNTS		0	0	1	
	998	DIALER HOLD		0	1	0	
Work Phones	000	STANDARD	14:00	0	1	0	
	008	QCAT #8		70	6	0	
	716	TREAT AS NEW BUS.	16:00	1	0	0	
	998	DIALER HOLD		3	0	0	
Home Phones Only	000	STANDARD	14:00	1	4	1	
	008	QCAT #8		0	1	0	
No Phones	000	STANDARD	14:00	2	1	0	
	008	QCAT #8		12	1	1	
	716	TREAT AS NEW BUS.	16:00	1	0	0	
	996	PAYING ACCOUNTS		1	1	0	

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REPORT TITLE: ACCOUNT PROCESSING WORKMAP

REPORT DESCRIPTION: Two reports are generated when this option is selected. This report is generated automatically during the nightly processing or can be requested at any time by the user. The Account Processing Workmap lists, by account processing type(broken promises, dated follow-up, etc.), the number available for work in the different time frames. This information is also available for display by each collector on their screen. The Account Processing Analysis gives additional information on the workmaps.

This report may be accessed from the Management Menu, option 12,2.

SELECTION OPTIONS: Up to ten users can be selected, or if left blank all users will be selected.

FILES ACCESSED: Account Processing, Qcats, Set processing time for special user & Maximum # for each processing type.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file. <u>Main Type</u>: The account processing work types.

Processing Types

- 1 = Broken Promises
- 2 =Dated Follow Up
- 3 = New Business
- 4 = Accounts with Work Phones
- 5 = Accounts with Home Phone Numbers Only
- 6 = Accounts with No Phone Numbers
- 8 =Non-Collector Accounts

Ocat: The Ocat code defined in the System Controls.

Description: Description of the Qcat.

Best Time: Best time to work the account.

<u>Time Frame</u>: A = AM, M = Midday, P = PM and the number of accounts to be worked in each time frame. <u>Special Information</u>: If the user is set up for *Set Processing Time by Type* in System Controls, the selected information will be displayed. The information listed will include the processing type, the times those accounts can be worked, and the maximum number of accounts that can be worked.

ACCOUNT PROCESSING ANALYSIS

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 000010

Client Name : PETERSBURG HOSPITAL

Work									Number	of Days	s Not W	orked						
Туре	Dollar	Range	-1-	-2-	-3-	-4-	-5-	-10-	- 15 -	-20-	-25-	-30-	-35-	-40-	-50-	-60-	-GT60-	-Total-
1	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	2	0	0	0	0	0	0	0	25	27
2	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	16	17
3	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
4	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	65	65
5	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3	0 3
8	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	1	3	0	0	0	2	0	0	427	433

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REPORT TITLE: ACCOUNT PROCESSING ANALYSIS BY CLIENT

<u>REPORT DESCRIPTION</u>: This report tracks, by client, the number of accounts that have not been worked by: balance range and number of days not worked for each processing type. This report can be requested by the user at any time.

This report may be accessed from the Management Menu, option 12,2.

SELECTION OPTIONS: Client and Balance Range for each processing type.

FILES ACCESSED: Account Processing and Client Master files.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file. <u>Client#</u>: The code for the client. <u>Client Name</u>: The name of the client in which the report has been requested. Work Type:

Processing Types

- 1 = Broken Promises
- 2 =Dated Follow Up
- 3 = New Business
- 4 = Accounts with Work Phones
- 5 = Accounts with Home Phone Numbers Only
- 6 = Accounts with No Phone Numbers
- 8 =Non-Collector Accounts

Dollar Range: User defined dollar range for each processing type. (*Note: GT denotes greater than*) **Number of Days Not Worked:** The range of days an account has not been worked. **Total:** The total number of accounts within the processing type and balance range. Date : 01/1//95

ACCOUNT PROCESSING ANALYSIS

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

User : PAT

Work			• • •						Number	of Days	s Not W	orked	444					
Туре	Dollar	Range	-1-	-2-	-3-	-4-	-5-	-10-	-15-	-20-	-25-	-30-	-35-	-40-	-50-	-60-	-GT60-	-Total-
1	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	2	0	0	0	0	0	0	0	26	28
2	0 -	0	0	O	O	o	o	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	0	2	0	0	0	3	0	1	18	24
3	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0-	0	0
4	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	ο	0	0
	GT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	o
	GT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
7	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
8	0 -	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	GT	0	0	0	0	0	0	Ũ	0	2	1	0	0	5	1	0	71	80

REPORT TITLE: ACCOUNT PROCESSING ANALYSIS BY USER

<u>REPORT DESCRIPTION</u>: This report tracks, by user, the number of accounts that have been worked by: balance range and number of days not worked for each processing type. This report may be requested at any time.

This report is accessed from the Management Menu, option 12,3.

SELECTION OPTIONS: User Id, Balance Range for each work type.

FILES ACCESSED: Account Processing and User Master File.

DETAILS:

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<u>Company</u>: The name of the company entered in the System Control file. <u>User</u>: The name of the user. <u>Work Type</u>: Code for the work type.

Work Types

- 1 = Broken Promises
 2 = Dated Follow-up
 3 = New Business
 4 = Accounts with Work Phones
 5 = Accounts with Home Phones Only
 6 = Skip Accounts
- 7 = Accounts with no Phone Numbers
- 8 =Non-Collector Accounts
- **Dollar Range:** The dollar range for each work type. (*Note: GT denotes greater than*) <u>Number of Days Not Worked</u>: The range of days that an account has not been worked. <u>Total</u>: The total number of accounts for the particular work type and dollar range.

Account Processing 5

PROGRESS REPORT FOR - PAT

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Main Type	Qcat	Description	Best Time	*	A	**	*	м	*	*	P	*****
				To Work	Worked	Retry	To Work	Worked	Retry	To Work	Worked	Retry
Broken Promises	001	NO DIALER		1								
	006	QCAT #6		2								
	008	QCAT #8		22								
	716	TREAT AS NEW BUS.	16:00	2								
	996	STANDARD		1								
Dated Follow-Up	000	STANDARD	14:00	3								
	006	QCAT #6		1								
	008	QCAT #8		15								
	016	NO PAYMENTS S/C TEST		2								
	666	LEGAL FOR CBC TEST		1								
	716	TREAT AS NEW BUS.	16:00	2								
Non-Collector	000	STANDARD	14:00	8								
	001	NO DIALER		2								
	008	QCAT #8		58								
	016	NO PAYMENTS S/C TEST		4								
	018	ARMOR TEST		1								
	716	TREAT AS NEW BUS.	16:00	3								
	996	STANDARD		4								

REPORT TITLE: ACCOUNT PROCESSING PROGRESS REPORT

REPORT DESCRIPTION: This report analyzes the accounts in the collector's queues that have been worked and those that need to be worked. The totals are broken down into the different processing types. (*Note: If accounts are worked through account inquiry then the Productivity Summary by User Report should be used*).

This report is accessed from the Management Menu, option 15.

SELECTION OPTIONS: Up to ten users can be selected.

FILES ACCESSED: Work Queue file and QCat file.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file. <u>Main Type</u>: The name of work type. <u>Ocat</u>: The Qcat code. <u>Description</u>: The description of the Qcat. <u>Best Time</u>: Best time to work the accounts as defined in the System Control file. <u>To Work</u>: Number of accounts to be worked. <u>Worked</u>: Number of accounts that have been worked.

Retry: The total number of accounts that have been worked that were in the retry category for this time period.

Account Processing 6

	D	ALLY ACCOUNT A	UDIT	BY SM	IART CODE			
User : CHERYL CHERYL HAMOCKS								
Smart Code: 015 CONTACT	Type: C							
Case # Name	Amt. Placed	Tot.Balance	Att	Con		ALL	Smart Codes Used	
99-950320001* MILLER, SEAN	1000.00	1025.00	1	1	Pending	015,	016, 069, 070	
Smart Code: 016 ATTEMPT	Type: A							
Case # Name	Amt. Placed	Tot.Balance	Att	Con	Letters Pending	ALL	Smart Codes Used	
99-950320001* MILLER, SEAN	1000.00	1025.00	1	1	renaring	015,	016, 069, 070	
Smart Code: 069 CC NO HELP	Type: 0							
Case # Name	Amt. Placed	Tot.Balance	Att	Con	Letters Pending	ALL	Smart Codes Used	
99-950320001* MILLER, SEAN	1000.00	1025.00	1	1		015,	016, 069, 070	
Smart Code: 070 411 NO HELP	Type: O							
Case # Name	Amt. Placed	Tot.Balance	Att	Con	Letters Pending	ALL	Smart Codes Used	
99-950320001* MILLER, SEAN	1000.00	1025.00	1	1		015,	016, 069, 070	
Smart Code: 150 STEVE TEST	Type: O							
Case # Name	Amt. Placed	Tot.Balance	Att	Con	Letters Pending	ALL	Smart Codes Used	
99-942940088* LOUIS, KIM	300.00	200.00	0	0	renurny	537,	150	

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REPORT TITLE: DAILY ACCOUNT AUDIT BY SMART CODE

<u>REPORT DESCRIPTION</u>: This report lists, by userid, all Smart Codes that have been applied to accounts for the above day.

This report is accessed from the Management Menu, option 11.

SELECTION OPTIONS: Users, Smart Codes.

FILES ACCESSED: Smart Code History, Account Master, Smart Code and the Note files.

DETAILS:

User: The person who applied the Smart Code.

Smart Code: The Smart Code and its description.

<u>Type</u>: The Smart Code type, "A" (attempt) "P" (positive contact), "C" (regular contact), "N" (negative contact), "O" (other).

<u>Case #:</u> The code for the company and the number Intelec assigns to the account. (Note: an asterisk "*" after the case number indicates that this account is the Primary account)

Name: The guarantors' name.

Amount Placed: The dollar amount listed by the client.

Tot. Balance: The total current balance of the account.

Att: The total number of attempts that have been made on this account.

Con: The total number of contacts (positive, regular and negative) that have been made on this account.

Letters: The code for the pending letters on this account.

All Smart Codes Used: A list of every smart code that has been applied to this account, with the most recent one listed last.

QCat	Name		Case# Account#	Placed	Balance	Worked	Patient First Note		
RIVERSI	IDE HOSPITAL			301/123-	-4568				
000	SCHWINN	В	942320060	09/01/94	125.00	10/20/94			
FREE CC	DLLECTIONS			202/345-	-5465				
000	BARE	N	942940003	10/26/94	100.00				
	JOE	s	942320094	10/20/94	455.49	11/04/94	REOPEN JOE	STEVENS	
	JOHN	S	942320095	10/20/94	500.00	11/04/94	JOHN	ST JOHN	
	GREY	J	942940014	12/07/94	500.00	12/27/94	GREY	JOHN	
	GRAY	J	942940015	12/07/94	500.00	12/27/94	GRAY	JOHN	
	GREY	С	942940016	12/07/94	500.00	12/27/94	GREY	CINDY	
	LEWIS	С	942940051	12/27/94	500.00	01/27/95	LEWIS	CECIL	

<u>REPORT TITLE</u>: DETAIL LISTING FROM WORK-Q

REPORT DESCRIPTION: This report generates details of accounts from a users' Work-Q and Q-Cat.

This report is accessed from Management Menu, option 12,5.

SELECTION OPTIONS: Users, QCats and Clients.

FILES ACCESSED: Client Master, Account Master.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file. <u>Ocat</u>: The selected Qcat code that the account resides in. <u>Name</u>: The guarantor's name. <u>Case#</u>: The number Intelec assigns at the time of account posting. <u>Account#</u>: The account number provided by the client. <u>Placed</u>: The date the account was placed for collection. <u>Balance</u>: The balance on the account. <u>Worked</u>: The last date the account was worked. <u>Patient</u>: The name of the patient. <u>First Note</u>: The last 2 notes entered on the account by the collector. Company : IOU OWE-IT COLLECTIONS SERVICES, INC. Link# Name

Follow-up Date

Worker : BC/BILL COLLECTOR

00000305	HENRY	ALBERT	01/01/95	
000000410	CALLINS	GLADYS	12/12/94	
000000624	GILLIAM	WILLIAM	11/06/94	
923020059	LIPPMAN	ROBERT	11/13/94	
923020112	ABATE	JOSEPH	12/12/94	
941530009	AABRAHAMS	JOSEPH	01/01/95	
942320025	FRANCOIS	MITTERAND	11/16/94	
942320055	BAER	NANCY	12/12/94	
942940048	GREY	ZANE	12/30/94	
942940049	MAINZ	JERRY	01/01/95	
942940050	BEANE	JAMES	01/19/95	

<u>REPORT TITLE</u>: FUTURE FOLLOW UP DATES BY WORKER

<u>REPORT DESCRIPTION</u>: Two reports are generated when this option is selected. The first tracks future followup dates for all accounts by worker. The second tracks the number of future days and balance ranges for all accounts by worker.

This report is accessed from the Management Menu, option 12,4.

SELECTION OPTIONS: Workers, Starting Date, and Balance Range.

FILES ACCESSED: Account Master and Collector Master files.

DETAILS:

2.5

Company: The name of the company entered in the System Control file.

Starting Date: The date that is entered by the person requesting the report. This date coincides with the first day on the schedule of future days.

Link#: The guarantor's primary account number.

Name: The guarantor's name.

Follow-up Date: The follow-up date on the account.

Worker: The code and name of the person working the account.

FUTURE FOLLOW-UP DATES BY WORKER STARTING DATE 11/01/94

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Open Balance			- e e e				Schedu	le of F	uture D	ates -						
Dollar Range	-1-	-2-	-3-	-4-	-5-	-10-	-15-	-20-	-25-	-30-	-35-	-40-	-50-	-60-	-GT60-	-Total-
Worker : BC/BILL C	OLLECTO	R														
GT 99999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1000 - 99999	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
50 - 1000	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1
LT 50	0	0	0	0	1	0	0	0	0	0	0	1	0	0	2	4
Subtotal	0	0	0	0	• 1	0	0	0	0	0	0	2	0	0	2	5

<u>REPORT TITLE</u>: FUTURE FOLLOW UP DATES BY WORKER

<u>REPORT DESCRIPTION</u>: This is the second report generated for Future Follow-up Dates by Worker. It lists the number of future days and the balance ranges for all accounts by worker.

This report may be selected from Management Menu, option 12,4.

SELECTION OPTIONS: Balance Range and a Starting Future Date.

FILES ACCESSED: Account Master and Collector Master files.

DETAILS:

Starting Date: The date that is entered by the person requesting the report. This date coincides with the first day on the schedule of future dates.

Company: The name of the company entered in the System Control file.

Open Balance Dollar Range: The dollar range that is user defined at the time the report is requested. (Note: GT denotes greater than)

Schedule of Future Dates: Number of days into the future that accounts are due to be seen.

Worker: The code and name of the person working the account.

Subtotal: The total number of accounts scheduled into the future for that number of days.

Total: The total number of accounts scheduled into the future.

Account Processing 10

PRODUCTIVITY SUMMARY BY USER

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

					-Type	of Acti	vity				-Type	of Acti	vity		
						Contact	s	Other				Contact	s	Other	
User			Debtors	Attempts	Pos.	Neg.	Oth.	Activity	Cases	Attempts	Pos.	Neg.	Oth.	Activity	
CHERYL	CHERYL HAMOCKS	÷	54	5	0	0	10	39	77	11	0	0	3	63	
PAT	PAT LEONHART		13	3	8	1	0	1	21	4	14	1	0	2	
		TOTALS	67	8	8	1	10	40	98	15	14	1	3	65	

LETTERS REQUESTED Z1- 22 G1- 1 C1- 3 O1- 3 X1- 2

TOTAL LETTERS REQUESTED 31

<u>REPORT TITLE</u>: PRODUCTIVITY SUMMARY BY USER

<u>REPORT DESCRIPTION</u>: This report gives the total number of accounts worked by user through the work map and inquiry only, counting an account only once even though it may have been worked multiple times.

This report may accessed from the Management Menu, option 14,4.

SELECTION OPTIONS: You may select up to ten or all users.

FILES ACCESSED: Smart Code History, Smart Codes, Account Master.

DETAILS:

Company: The name of the company entered in System Control file.

User: The name of the person that worked the accounts.

Debtors: The number of primary accounts that have been worked.

<u>Type of Activity</u>: The number of Attempts, Positive Contact, Negative Contact, Other Contact, and Other Activity that were made on the primary account. The breakdown of these totals are based on the type of smart code that was applied to the account.

Cases: The number of linked accounts that have been worked.

<u>Type of Activity/Contacts</u>: The number of Attempts, Positive Contact, Negative Contact, Other Contact, and Other Activity that were made on the linked accounts. These totals will be larger if a smart code is applied that duplicates on all linked accounts.

Totals: The totals of the above fields.

Letters Requested: The letter code and quantity of letters that have been requested for the selected users. Total Letters Requested: The total letters requested by the user.

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USER PRODUCTIVITY - SMART CODE ANALYSIS

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

User : CHERYL CHERYL HAMOCKS

				-Type of A	ctivity		Type of Activity				
				Positive	Other	Other			Positive		Other
Code	Description	Debtors	Attempts	Contacts	Contacts	Activity	Cases	Attempts	Contacts	Contacts	Activity
010	TEST JAY	4	4	0	0	0	23	23	0	0	0
011	TEST JAY	2	0	0	2	0	5	0	0	5	0
012	CPS TEST	3	3	0	0	0	5	5	0	0	0
013	CPS TEST 2	4	4	0	0	0	16	16	0	0	0
015	CONTACT	7	0	0	7	0	15	0	0	15	0
016	ATTEMPT	3	3	0	0	0	8	8	0	0	0
029	SPEC PMT PROCESSING INFO	1	0	0	0	1	2	0	0	0	2
067	REOPEN	1	0	0	0	1	1	0	0	0	1
069	CC NO HELP	5	0	0	0	5	12	0	0	0	12
070	411 NO HELP	1	0	0	0	1	1	0	0	0	1
071	PULL CR	1	0	0	0	1	1	0	0	0	1
072	SKIP CLOSE	1	0	0	0	1	1	0	0	0	,
999	CLOSE OLD ACCTS	3	0	0	0	3		0	0	0	,
115	TEL RES - WRONG NUMBER	1	1	0	0	0	1	1	0	0	4
150	TEST UNLINK	41	6	0	1	34	96	25	0	1	70
	TOTALS	78	21	0	10	47	191	78	0	21	92

LETTERS REQUESTED Z1- 22 01- 2 G1- 1 C1- 3

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TOTAL LETTERS REQUESTED 28

REPORT TITLE: USER PRODUCTIVITY - SMART CODE ANALYSIS

<u>REPORT DESCRIPTION</u>: This report lists, by user, all smart codes that have been applied to the accounts for the day.

This report may be accessed from the Management Menu, option 14,1.

SELECTION OPTIONS: Select up to ten users or all.

FILES ACCESSED: Smart Code History and Smart Codes.

DETAILS:

Company: The name of the company entered in the System Control file.

User: The name of the person that applied the smart code.

Code:

Description: A description of the smart code.

Debtors: The number of primary accounts to which the smart code has been applied.

Type of Activity/Debtors: The Attempts, Positive Contacts, Other Contacts, and Other Activity that were made on the primary accounts. These totals are based on the type of smart code applied.

Cases: The number of linked accounts that have worked for the day.

Type of Activity/Cases: The number of Attempts, Positive Contact, Other Contacts, and Other Activity that has been performed on the linked accounts.

Letters Requested: The quantity of letters requested for that letter code.

Total Letters Requested: The total quantity of all letters requested for that user.

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USER PRODUCTIVITY - SMART CODE SUMMARY REPORT

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Users : ALL

				-Type of A	ctivity			*******	-Type of A	ctivity		
	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	de la la		Positive	Other	Other			Positive	Other	Other	
	e Description	Debtors	Attempts	Contacts	Contacts	Activity	Cases	Attempts	Contacts	Contacts	Activity	
004	TEST TRANSFER	5	0	0	0	5	6	0	0	0	6	
010	TEST JAY	4	4	0	0	0	23	23	0	0	0	
011	TEST JAY	2	0	0	2	0	5	0	0	5	0	
012	CPS TEST	3	3	0	0	0	5	5	0	0	0	
013	CPS TEST 2	4	4	0	0	0	16	16	0	0	0	
015	CONTACT	7	0	0	7	0	15	0	0	15	0	
016	ATTEMPT	3	3	0	0	0	8	8	0	0	0	
029	SPEC PMT PROCESSING INFO	1	0	0	0	1	8	0	0	0	8	
031	PMT TEST FOR SKIP	1	0	1	0	0	2	0	2	0	0	
067	REOPEN	1	0	0	0	1	1	0	0	0	1	
069	CC NO HELP	5	0	0	0	5	12	0	0	0	12	
070	411 NO HELP	1	0	0	0	1	1	0	0	0	1	
071	PULL CR	1	0	0	0	1	1	0	0	0	1	
072	SKIP CLOSE	1	0	0	0	1	1	0	0	0	1	
099	CLOSE OLD ACCTS	3	0	0	0	3	4	0	0	0	4	
100	BROKEN PROMISE	4	4	0	0	0	4	4	0	0	0	
101	TEL RES - LEFT MESSAGE	1	1	0	0	0	2	2	0	0	0	
112	RE OPEN TEST	1	0	0	0	1	1	0	0	0	1	
115	TEL RES - WRONG NUMBER	1	1	0	0	0	1	1	0	0	0	
120	TEL RES - DEBTOR HUNG UP	1	0	0	1	0	1	0	0	1	0	
150	TEST UNLINK	45	7	0	4	34	100	26	0	4	70	
250	TEL POE - PROMISED PMT	8	0	8	0	0	20	0	20	0	0	
499	CLIENT VERIFIED DEBT	1	1	0	0	0	2	2	0	0	0	
515	SEND COUPON BOOK	2	0	0	0	2	2	0	0	0	2	
	TOTALS	106	28	9	14	55	241	87	22	25	107	

LETTERS REQUESTED Z1- 22 01- 3 G1- 2 C2- 1 C1- 3 X1- 2

TOTAL LETTERS REQUESTED 33

<u>REPORT TITLE</u>: USER PRODUCTIVITY - SMART CODE REPORT

<u>REPORT DESCRIPTION</u>: This report gives the total number of accounts worked, by the type of smart code applied, for all users.

This report may be accessed from the Management Menu, option 14,3.

SELECTION OPTIONS:

FILES ACCESSED: Smart Code History and Smart Codes.

DETAILS:

Company: The name of the company entered in the System Control file.

Users: The name of the person that applied the smart code.

Code: The number of the smart code that was applied.

Description: A description of the smart code.

Debtors: The number of primary accounts to which the smart code has been applied.

Type of Activity/Debtors: The Attempts, Positive Contacts, Other Contacts, and Other Activity that were made on the primary accounts. These totals are based on the type of smart code applied.

Cases: The number of linked accounts that have worked for the day.

Type of Activity/Cases: The number of Attempts, Positive Contact, Other Contacts, and Other Activity that has been performed on the linked accounts.

Letters Requested: The quantity of letters requested for that letter code.

Total Letters Requested: The total quantity of all letters requested for that user.

USER PRODUCTIVITY - TIME MANAGEMENT ANALYSIS

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

User : CHERYL CHERYL HAMOCKS

Ti	me				-Type of A	Type of Activity						
					Positive	Other	Other			Positive	Other	Other
From	То		Debtors	Attempts	Contacts	Contacts	Activity	Cases	Attempts	Contacts	Contacts	Activity
08:00	09:00		2	1	0	1	0	4	1	0	3	0
09:00	10:00		6	2	0	2	2	8	4	0	2	2
10:00	11:00		6	1	0	1	4	8	1	0	1	6
11:00	12:00		7	3	0	2	2	7	3	0	2	2
12:00	13:00		19	1	0	2	16	29	1	0	2	26
13:00	14:00		18	0	0	3	15	23	0	0	3	20
14:00	15:00		4	2	0	0	2	4	2	0	0	2
15:00	16:00		3	2	0	0	1	3	2	0	o	1
16:00	17:00		5	2	0	1	2	5	2	0	1	2
17:00	18:00		7	2	0	1	4	9	3	0	1	5
18:00	19:00		1	0	0	0	1	1	0	0	0	1
		TOTALS	78	16	0	13	49	101	19	0	15	67

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REPORT TITLE: USER PRODUCTIVITY - TIME MANAGEMENT ANALYSIS

<u>REPORT DESCRIPTION</u>: This report tracks the number of accounts worked by user and time of day.

This report may be accessed from the Management Menu, option 14,2.

SELECTION OPTIONS: None. The report is processed immediately.

FILES ACCESSED: Smart Code History, Smart Codes.

DETAILS: Account Master, Collector Master.

<u>Company</u>: The name of the company entered in the System Control file.

User: The userid of the collector.

Time: The hours of production for the above day.

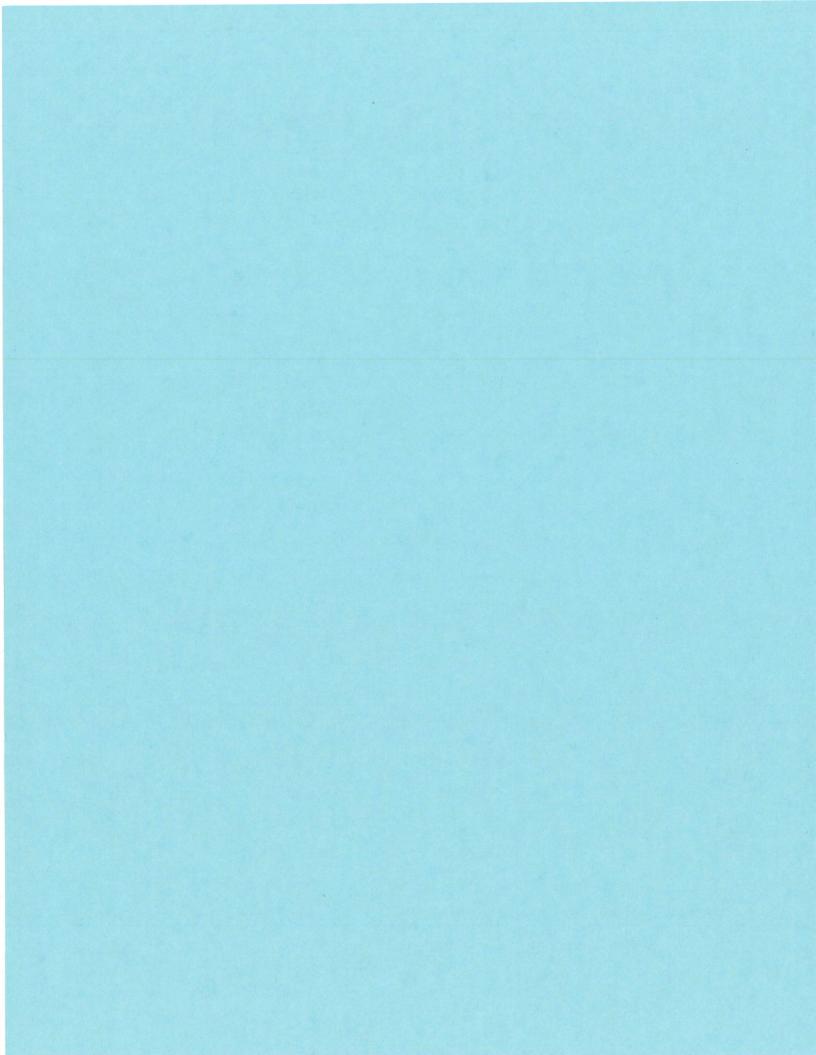
Debtors: The number of accounts that were processed for the specified time frame.

<u>Type of Activity/Debtors</u>: The number of Attempts, Positive Contacts, Other Contacts, and Other Activity that were made on the primary accounts. The breakdown of these totals are determined by the smart code that was applied.

<u>Cases</u>: The number of linked accounts that were worked for this time period.

<u>Type of Activity/Cases</u>: The number of Attempts, Positive Contacts, Other Contacts, and Other Activity that were made on the linked accounts. This field-will-add to the debtor totals. These totals will be large if a smart code is applied that duplicates on all linked cases.

Totals: The totals of the above categories.



CLIENT REPORTS

Intelec Reports

Account Acknowledgement from 01/23/95 to 01/23/95

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 000056

Client Name : FREE COLLECTIONS

14540 MAIN ST.

REF-

	WASHINGTON,	DC 20015			
			Date	Amount	
Name		Your Account#	Placed	Placed	
CALDWELL	BOBBY		01/23/95	1000.00	
CARTER	PAULA		01/23/95	1000.00	
FIELDS	MARIE		01/23/95	1000.00	
FRANKS	MICHEAL		01/23/95	1000.00	
GREEN	DANJEL		01/23/95	1000.00	
HILL	SUE		01/23/95	1000.00	
JONES	ANITA		01/23/95	1000.00	
LEWIS	CINDY		01/23/95	1000.00	
LINCOLN	JOHN		01/23/95	1000.00	
MASON	LEGG		01/23/95	1000.00	
PORTER	ART		01/23/95	1000.00	
WEST	LEE		01/23/95	1000.00	

Total Accounts 12 Total Amount Assigned 12,000.00

REPORT TITLE: ACKNOWLEDGEMENTS

<u>REPORT DESCRIPTION</u>: This report is designed to inform the client that their new business has been placed for collection activity.

This report can be accessed from the Daily Reports Menu, option 1. The report can also be generated from the Periodic Reports Menu, option 19.

SELECTION OPTIONS: Client type (Daily or Monthly), Client Number, Report Type, Placement Date Range.

FILES ACCESSED: Daily Transaction, Account Master, Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client #: The code number for the client.

Client Name: The name of the client.

<u>Name</u>: The guarantor or patient last and first name, depending on how the statement sort type is set up in the client master.

Your Account#: The client's account number for the debtor.

Date Placed: The date the the account was placed for collection activity.

Amount Placed: The amount being placed for collection.

Total Accounts: The aggregate quantity of accounts placed for collections.

Total Amount Assigned: The total dollar amount placed for collections.

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ACTIVITY HISTORY

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Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 000056 Client Name : FREE COLLECTIONS 14540 MAIN ST.

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WASHINGTON, DC 20015

								Comm				
		Placements-		Payments	Payment	ts	To-Date	Rate	Unit	Total	Paymer	ts
Month	No	Amount	Average	This Mth	To-Date	%	Commission	%	Yield	In Period	%	YTD %
Prior	0	.00	.00	.00	.00	.0	.00	.0	.00	7148.30	N/A	.0
Oct 94	9	16935.00	1881.67	6898.30	6898.30	40.7	2046.35	29.7	227.37	.00	.0	.0
Nov 94	0	75.00	.00	.00	.00	.0	.00	.0	.00	.00	.0	.0
Dec 94	5	2225.00	445.00	250.00	250.00	11.2	93.75	37.5	18.75	.00	.0	.0
1994	14	19235.00	1373.93	7148.30	7148.30	37.2	2140.10	29.9	152.86	.00	N/A	.0
Jan 95	12	12075.00	1006.25	3150.00	3150.00	26.1	1975.00	62.7	164.58	3150.00	26.1	26.1
1995	12	12075.00	1006.25	3150.00	3150.00	26.1	1975.00	62.7	164.58	3150.00	N/A	26.1
TOTALS	26	31310.00	1204.23	10298.30	10298.30	32.9	4115.10	39.0	158.27	10298.30	N/A	N/A

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REPORT TITLE: ACTIVITY HISTORY

REPORT DESCRIPTION: This is a statistical report which analyzes placements and payments by **PLACEMENT PERIOD** and **MONTH OF ACTIVITY**. One section of the report prints information about payments applied against the amount for **THAT** period. The other area shows information about all the payments received in the period. This will include placements for that month as well as prior placements. You also have the option to select this report for the entire company. See Management Menu, option 20, Company Statistics.

This report may be accessed from the Periodic Reports Menu, option 13.

SELECTION OPTIONS:

Monthly or Quarterly Clients OR Client Numbers (if individual clients are required -- up to 10) If individual clients are required, enter code for Report Type

FILES ACCESSED: Placement History and Client Master.

DETAILS:

2. .

Company: The name of the company entered in the System Control file.

Client#: The code for the client.

Client Name: The name of the client.

Month: The month and year the accounts were placed.

Placements - No.: The total number of accounts placed during the time period.

Placements - Amount: The total dollar amount of all the accounts placed during the time period.

Placements - Average: The average dollar amount of all the accounts placed during the time period.

Payments this Mth: The payments received for the month against the placements for the month.

Payments - To-Date: The total dollar amount collected to date against the placed amount for the specified period.

Payments - %: The percent of payments received to date against the placed amount for the time period.

To-Date Commission: Total commission earned to-date from the accounts listed during the time period.

Comm Rate %: The commission percent earned against the placements for the time period.

Unit Yield: Per account return. (To-Date Commission divided by number of placements)

Total Payments - In Period: The total dollar amount collected for the client during the specified period, regardless of the placements.

Total Payments - %: The percent of payments generated from the placed amount.

Total Payments - YTD %: Total year-to-date payments received against all accounts for this client

NOTE: Placement No. and Amount can change if accounts are closed with a close code that says "Remove from Placement." Remember, the Payments This Month column reflects transactions since the last Month-End Rest was run.

CLOSE-OUT REPORT FOR PERIOD 12/20/94 TO 01/01/95

Page : 1

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 000056

Client Name : FREE COLLECTIONS

14540 MAIN ST.

WASHINGTON, DC 20015

Nome		a statut and the state		iced		
Name		Client Account#	Date	Amount	Balance	Our Account#
Close Code : E	EFFORTS EXAUST	ED				
HOLMES	JAMES		12/28/94	25.00	25.00	99-942940053
JENKINS	CELESTE		12/28/94	25.00	25.00	99-942940054
				Total of	50.00	from 2 account(s
Close Code : 2	DECEASED-NO ES	ТАТЕ				
AMANDA	JONES		10/20/94	1,000.00	415.00	00.0/2720087
AMBULANCE	RIDE		10/19/94	100.00		99-942320087
AMBULANCE, 11.	RIDE		10/19/94	130.00	100.00 130.00	99-942320077
BASSETT	SHIRLEY		12/06/94	525.00	500.00	99-942320078 99-942940011
BASSETT	SHIRLEY		12/06/94	525.00	500.00	99-942940011
BRILL	JAY		12/07/94	525.00	500.00	99-942940012
BURGER	KING		10/20/94	1,000.00	600.00	99-942320082
FREEDOM	RAINS		10/13/94	750.00	750.00	99-942320082
GEORGES	LARRY		12/08/94	525.00	500.00	99-942940022
GEORGES	LARRY		12/13/94	1,025.00	1,000.00	99-942940022
GEORGES	LARRY		12/13/94	525.00	500.00	99-942940027
GREEN	SHIRLEY		12/06/94	525.00	500.00	99-942940013
GREGG	SUE		12/08/94	525.00	500.00	99-942940023
GREY	CINDY		12/07/94	525.00	500.00	99-942940016
GREY	JOHN		12/07/94	525.00	500.00	99-942940014
GRILL	JAY		12/07/94	525.00	500.00	99-942940018
GRILL	JAY		12/13/94	525.00	500.00	99-942940030
JOD I	MOORE	10005	10/27/94	125.00	100.00	99-942940001
JODIE	GREEN		10/20/94	1,000.00	1,050.00	99-942320084
JOHN	ST JOHN		10/20/94	1,025.00	600.00	99-942320095
LARRY	GEORGES		12/13/94	525.00	475.00	99-942940026
OPEZ	TOM		10/13/94	725.00	725.00	99-942320075
AILLS	GREG		12/07/94	525.00	500.00	99-942940020
REDD	CAROL		11/22/94	125.00	100.00	99-942940005
RONALD	MCDONALD		10/20/94	1,000.00	800.00	99-942320083
SHELL	CRAIG		12/07/94	525.00	500.00	99-942940019
SHELL	CRAIG		12/13/94	525.00	500.00	99-942940029
SMITH	CARLA		11/28/94	525.00	500.00	99-942940009
SMITH	FRANK		12/14/94	525.00	500.00	99-942940032
SMITH	JOHN		12/05/94	1,025.00	825.00	99-942940010
STEVENS	STANLEY		11/28/94	125.00	100.00	99-942940007
SUSIE	SMITH		10/20/94	1,000.00	300.00	99-942320091
SUSIE	WONG		10/20/94	1,000.00	600.00	99-942320092
TOM	JONES		10/20/94	1,000.00	100.00	99-942320088

Total of 16,770.00 from 34 account(s)

<u>REPORT TITLE</u>: ALTERNATE CLOSE-OUT REPORT

<u>REPORT DESCRIPTION</u>: Two reports are generated when this option is selected. The first report gives detailed information on closed accounts grouped by client. The second report gives a summary of closed accounts grouped by client. These reports were designed for clients.

This report is accessed from Periodic Report Menu, option 21.

SELECTION OPTIONS:	Monthly or Quarterly Clients OR Client Numbers (if individual clients are required up to 10) If individual clients are required, enter code for Report Type
	Close-Out Date Range

FILES ACCESSED: Account Master, Client Master, Close Codes.

DETAILS:

Company: The name of the company entered in the System Control file.

Client #: The code for the client.

Client Name: The client name and address.

Close Code: The code and its description used to close the accounts.

Name: The name of the account that was closed. Last name first name format.

Client Account#: The number assigned to the account by the client.

Placed - Date: The date the client listed the account with the agency.

Placed - Amount: The original amount listed by the client.

Balance: The remaining amount of the original placed amount that is reportable to the client.

Our Account#: The account number Intelec assigns to the account.

Total of: The total balance amount and number of accounts closed using this code.

NOTE: When printing a Close-Out Report, the information in the Placed Amount, Balance, Number of Accounts and Total Balance columns can change if accounts are closed with a close code that has a "Y" or "C" in the field "Omit from Reports" (as defined in the System Controls).

SUMMARY OF CLOSE-OUTS FROM 12/01/94 TO 01/01/95

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 000056 Client Name : FREE COLLECTIONS 14540 MAIN ST.

WASHINGTON, DC 20015

Close Code	Description	Number of Accounts	Total Balance
E	EFFORTS EXAUSTED	2	50.00
2	DECEASED-NO ESTATE	34	16,770.00
	Grand Total:	36	16,820.00

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REPORT TITLE: ALTERNATE CLOSE-OUT REPORT (SUMMARY)

<u>REPORT DESCRIPTION</u>: This is the second report generated from the Alternate Close-Out Report. It gives a summary on closed accounts grouped by client. This report was designed for clients.

This report is accessed from Periodic Report Menu, option 21.

SELECTION OPTIONS: Monthly or Quarterly Clients OR Client Numbers (if individual clients are required -- up to 10) If individual clients are required, enter code for Report Type Close-Out Date Range

FILES ACCESSED: Account Master, Client Master, Close Codes.

DETAILS:

Company: The name of the company entered in the System Control file.

Client #: The code for the client.

Client Name: The client name and address.

Close Code: Listing of close codes that have been used during the specified time period.

Description: A description of why the account was closed.

Number of Accounts: Total number of accounts that were closed with this code.

Total Balance: The total dollar amount that has been closed with this code.

Grand Total: The total number of accounts and the total dollar amount closed with this code.

NOTE: When printing a Close-Out Report, the information in the Placed Amount, Balance, Number of Accounts and Total Balance columns can change if accounts are closed with a close code that has a "Y" or "C" in the field "Omit from Reports" (as defined in the System Controls).

CLIENT COMPARISON REPORT

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Sort by : Client No.

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					New Bus	iness						
1.000		Act	ive	Mont	hly	Yea	arly	Payme	nts	Commi	ssion	Client
Client		Amount	Number	Amount	Number			Monthly	Yearly	Monthly	Yearly	Pay-MTD
	RIVERSIDE HOSPITAL	127242	146	125	4	125	4	1385	1843	617	764	0
	GENERAL HOSPITAL	26072	57	0	0	0	0	1290	3609	619	1369	0
	SAN FRANCIS HOSPITAL	12326	12	0	0	0	0	10	1416	4	600	0
	CONSOLIDATED GAS COM	8628	22	0	0	0	0	0	107	0	0	0
000005	WAL-CHEM	928	3	0	0	0	0	164	564	65	185	0
000006	PET STORES INC.	7289	6	0	0	0	0	59	8073	14	2017	0
800000	Q-EM SERVICES	4146	34	0	0	0	0	0	253	0	76	0
000010	PETERSBURG HOSPITAL	86326	587	3545	1	3545	1	240	1582	110	535	0
000011	DR. FREDERICK JAMESO	14962	51	0	0	0	0	0	2175	0	591	0
000012	Q-MEDICAL CENTER	6976	32	0	0	0	0	2425	2600	727	750	
000013	SICKLY MEDICAL GROUP	1605	1	0	0	0	0	5995	5995	4542	4542	0
000022	BANGOR PC1	400	4	1100	8	1100	8	0	0	4542		0
000023	BANGOR PC2	600	3	700	4	700	4	0	0		0	0
000024	BANGOR PC3	100	1	100	1	100	1	0	0	0	0	0
000025	BANGOR COMM COLL	100	1	100	1	100	1	0	0	0	0	0
000055	ABC BICYCLE	41129	45	300	2	2350	4	760	5230	0	0	0
000056	FREE COLLECTIONS	17600	20	14400	20	14400	20	10298	10298	72 4115	1199	0
000057	ZERO COLLECTIONS	0	0	1100	5	1100	5	0290	10298	4115	4115	1595
000066	TEST CLIENT, LOOKING	1100	3	0	0	0	0	0	0		0	0
000100	WAL-MART STORE 011	269	2	0	0	0	0	0	12	0	0	0
000101	WAL-MART STORE 121	147	1	0	0	0	0	0	12	0	3	0
000102	BATON ROUGE CREDIT	100883	48	0	0	0	0	272	2465	87		0
600716	XYZ BIKE	0	0	150	1	150	1	0	2405		1335	0
000850	PEPCO ELECTRIC	30	0	0	0	0	0	66		0	0	0
001111	WENDY'S	30000285	12	0	0	0	0	100	66 100	22	22	0
001515	UHAUL	0	0	0	0	0	0	155	1955	0	0	0
001616	U HAUL	12000055	5	0	0	0	0		155	0	0	0
100000	ARC	7156	56	0	0	0	0	0	0	0	0	0
				5	U	0	U	2636	2636	93	93	0
	TOTALS	42466354	1152	21620	47	23670	49	25855	49191	11087	18199	1595

Date : 01/23/95

CLIENT COMPARISON REPORT-INACTIVE CLIENTS

Page : 1

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client	Name	Start Date Last	New Business
000000	ABC BICYCLE	08/29/94	08/15/94
000000	ABC BICYCLE	08/29/94	08/15/94
000000	ABC BICYCLE	08/29/94	08/15/94
000000	ABC BICYCLE	08/29/94	08/15/94
000000	ABC BICYCLE	08/29/94	08/15/94
000000	ABC BICYCLE	08/29/94	08/15/94
000000	JOE'S HARDWARE	08/29/94	
000000	JOE'S HARDWARE	08/29/94	
000000	JOE'S HARDWARE	08/29/94	
000007	FORWARDING AGENT	03/24/93	
000059	JOE'S PIZZA	08/29/94	

REPORT TITLE: CLIENT COMPARISON

<u>REPORT DESCRIPTION</u>: Two separate reports are generated when this option is selected: (1) a Client Comparison report that summarizes account information (active accounts, new business, payments, commissions, client payments) for each client and (2) a Client Comparison Report-Inactive Clients. This report should be run before the Month-End Reset has been run.

This report is accessed from the Periodic Report Menu, option 3.1, the Month-End and Year-End Processing Menus, option 1.

<u>SELECTION OPTIONS</u>: Sort by one of the following: client name, client number, placements for the month, commissions for the month or, payments for the month. You can also designate a maximum number of clients to select. The sort by placements, commissions and payments will present clients in descending amount order (largest first).

FILES ACCESSED: Client Master file.

DETAILS:

1)

<u>Company</u>: The name of the company entered in the System Control file.
<u>Sort by</u>: The sort type the report was requested on.
<u>Client</u>: The code for the client.
<u>Name</u>: The name of the client.
<u>Active</u>: The total number and dollar amount of active accounts.
<u>New Business - Monthly</u>: The total number and dollar amount of accounts placed month-to-date.
<u>New Business - Yearly</u>: The total number and dollar amount of accounts placed year-to-date.
<u>Payments - Monthly</u>: The total month-to-date payments made to agency for the client.
<u>Payments - Yearly</u>: The total year-to-date payments made to the agency for the client.
<u>Commission</u>: The total fees earned month-to-date and year-to-date.
<u>Client Pay-MTD</u>: The total of client payments processed for the month.

2) Client Comparison - Inactive Clients

<u>Company</u>: The name of the company entered in the System Control file. <u>Client</u>: The code for the client. <u>Name</u>: The name of the client. <u>Start Date</u>: The date the client first listed new business. <u>Last New Business</u>: The date the client last placed business for collections.

NOTE: All figures in this report reflect statistics as they were in the Client Master at the time the report was requested. Remember, monthly and yearly figures reflect transactions since the last Month-End Reset and Year-End Reset procedures were run, respectively.

Processing Month-12 Ye	ar-94		Place	ements-		Coll	ections		Commissions	2 Yea	216
lient	L-PLC		-Month		-Year	Mth	Year		Year	Avg.Coll	
•umber	L-COL	No.	Amount	No.	Amount	. Amount	Amount	*	Amount %	Unit Yld	
VER IDE HOSPITAL	03-95	3	1151.97	354	58294.47	.00	3534.24	6	.00	9.05	2
0000.1 301-123-4568	01-95 LY	20	79761.39	39	85172.33	8.64-	25.30		.00	.00	
GENERAL HOSPITAL	08-94		.00	8	1350.02	.00	2141.00	159	.00	91.97	27
000002 703-654-7892	01-95 LY	5	460.00	21	8418.02	23.92	526.16	6	.00	.00	
SIN FRANCIS HOSPITAL	01-94		.00	6	8287.88	.00	132.74	2	.00	15.27	2
000003 637-267-2625	06-94 LY		.00	10	5075.58	.00	111.67	2	.00	.00	
CONSOLIDATED GAS COMP	06-94		.00	1	725.00	.00	100.00	14	.00	4.65	
000004	02-94 LY	2	200.00	22	8735.60	.00	7.00		.00	.00	
WAL-CHEM	06-94		.00	3	320.00	.00	164.76	51	.00	41.19	35
000005 703-550-1110	01-95 LY		.00	1	150.00	.00	.00		.00	.00	

Number of Placem	ents for Dec, 94	÷	3	Number of Placements for Dec, 93	-	27
Number of Placem	ents for Year 94	•	372	Number of Placements for Year 93		93
Amount of Placem	ents for Dec, 94		1,151.97	Amount of Placements for Dec, 93		80,421.39
Amount of Placen	ents for Year 94	•	68,977.37	Amount of Placements for Year 93		107,551.53
Amount of Collec	tions for Dec, 94	÷	.00	Amount of Collections for Dec, 93		15.28
Amount of Collec	tions for Year 94	•	6,072.74	Amount of Collections for Year 93	÷.	670.13
Percentage of Co	llections for 94	÷	9	Percentage of Collections for 93		1
Amount of Commiss	sions for Year 94	-	.00	Amount of Commissions for Year 93	4	.00
Percentage of Co	mmissions for 94		0	Percentage of Commissions for 93	4	0

Average	Collection	for	Years	93	and	94		14.50
Average	Commission	for	Years	93	and	94	•	.00
Recovery	/ Percentage	for	Years	93	and	94	-	4

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REPORT TITLE: CLIENT ANALYSIS (2-YEAR)

<u>REPORT DESCRIPTION</u>⁴: This is a two-year summary report which provides information about Last Placement Date, Last Collection Date, Placements, Collections, Commissions, and two-year averages.

This report is accessed from the Periodic Report Menu Option 3,1. Run this report <u>after</u> you have run your Month-End Reset, since it uses information updated through the Month-End Reset. The current year statistics (see processing year below) are on the first line and the previous year's are on the second line (the line with "LY"). Information is printed for each client, with a summary at the end. Note: if the current year is 1993, the previous year refers to all transactions that occurred in 1992.

SELECTION OPTIONS: None, the report is processed immediately.

FILES ACCESSED: Placement History and Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Processing Month-XX Year-XX: The month and year the last Month-End Reset was run. This is used to determine the current year and the previous year.

Client: The name of the client.

Number: The client number assigned by Intelec.

Last Placement (L-PLC): The date this client last listed an account.

Last Collection (L-COL): The last date a payment was received for this client.

Placements:

- Month: The total number and dollar amount placed by the client for the last completed month.

- Year Number: The total number and dollar amount placed by the client for the current year.

Collections:

- Month Amount: The total amount of payments received during the last completed month.

- Year Amount: The total amount of payments received for the current year.

- Percentage (%): The payments for the year expressed as a percent of the listings for the year.

Commissions:

- Year Amount: The total amount of fees earned year-to-date.
- Percentage (%): The year-to-date commission expressed as a percentage of the listings for the year.

2 Years: Two years refers to the processing year and the previous year. If the processing month is August and the processing year is 1993, processing year refers to the period January through August 1993. Previous year is January through December 1992.

- <u>Average Collected</u>: On the first line for each client, indicates the average amount collected per account for the last two years against the listings made during that same two-year period.
- <u>Unit Yield</u>: On the second line for each client, indicates the average amount earned per account against the listings made during the two-year period.
- <u>Recovery %</u>: Sometimes called liquidation percentage in the industry, this percentage is based on the payments and the dollar amount of the accounts listed during the two-year period.

CLIENT LIST REPORT

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Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Clnt#	News	1. Sec. 19.					Date	Last	
000055	Name	Address	City	State	Zip	Phone Number	Started	Placem	
000000	ABC BICYCLE		LAUREL	MD	20707	(301) 953-1113	09/22/93	01/19/5-	
000000	ABC BICYCLE		LAUREL	MD	20707	(301) 953-1113	08/29/94	08/15/94	
	ABC BICYCLE		LAUREL	MD	20707	(301) 953-1113	08/29/94	08/15/9	
000000	ABC BICYCLE		LAUREL	MD	20707	(301) 953-1113	08/29/94	08/15/5	
000000	ABC BICYCLE		LAUREL	MD	20707	(301) 953-1113	08/29/94	08/15/94	
000000	ABC BICYCLE		LAUREL	MD	20707	(301) 953-1113	08/29/94	08/15/9/	
100000 000102			GREENBELT	MD	20775	(601) 588-7744	08/19/94	11/28/9	
000004	BATON ROUGE CREDIT	and the second second	BETHESDA	MD	20817	(000) 000-0000	02/08/94	04/28/94	
000004	CONSOLIDATED GAS COMPANY	2500 BRANCH STREET	BETHESDA	MD	20817	(000) 000-0000	12/09/92	06/15/94	
000007	DR. FREDERICK JAMESON	8300 WOODBURN DRIVE	MCLEAN	VA	22102	(703) 445-6600	05/10/93	12/13/5	
000007	FORWARDING AGENT	3400 WISCONSIN AVENUE	BETHESDA	MD	20817	(301) 645-3300	03/24/93	00/00/(
000002	FREE COLLECTIONS		WASHINGTON,	DC	20015	(202) 345-5465	10/10/94	01/23/95	
000002	GENERAL HOSPITAL	1200 ANDERSON STREET	MCLEAN	VA	22102	(703) 654-7892	06/26/92	08/15/5	
000000	JOE'S HARDWARE	178 WINE WAY	VIENNA	VA	22418	(703) 528-9200	08/29/94	00/00/0	
000000	JOE'S HARDWARE	123 MILE WAY	VIENNA	VA	22180	(703) 555-1012	08/29/94	00/00/00	
000059	JOE'S HARDWARE	123 ANY ST	VIENNA	VA	22180	(000) 000-0000	08/29/94	00/00/00	
000850	JOE'S PIZZA	8300 RIVERSIDE	RIVERSIDE	MD	20445	(301) 123-4568	08/29/94	00/00/(
000006	PEPCO ELECTRIC	Station and a	WASHINGTON	DC	20015	(000) 000-0000	12/07/94	12/23/5-	
000010	PET STORES INC.	2500 TY COURT	VIENNA	VA	22180	(703) 580-1234	01/20/93	07/15/94	
000008	PETERSBURG HOSPITAL Q-EM SERVICES	5101 POE RD	BETHESDA	MD	20817	(301) 599-6600	04/23/93	01/19/5	
000012		8301 INTERNATIONAL DRIVE	MCLEAN	VA	22102	(703) 849-5600	04/15/93	06/24/	
0000012	Q-MEDICAL CENTER	180 TRUAX ROAD	MCLEAN	VA	22102	(703) 740-5600	05/19/93	04/26/94	
000003	RIVERSIDE HOSPITAL	8300 RIVERSIDE	RIVERSIDE	MD	20445	(301) 123-4568	06/09/92	01/19/05	
0000013	SAN FRANCIS HOSPITAL SICKLY MEDICAL GROUP	738439 ORLANDO	TOMARON	FL	83743	(637) 267-2625	11/11/92	01/10/5-	
000066			WASHINGTON,	DC	20015	(202) 345-5465	12/22/94	12/27/94	
	TEST CLIENT, LOOKING 4 ON R U HAUL		BETHESDA	MD	20814	(000) 000-0000	11/18/93	12/27/94	
	URAUL		ALEX	VA	22310	(703) 734-8338	07/13/94	08/10/9	
000005	WAL-CHEM		ALEX	VA	22310	(703) 734-8338	07/27/94	08/08/5	
000100	WAL-MART STORE 011	5401 MINOT WAY	FALLS CHURCH	VA	22043	(703) 550-1110	12/09/92	06/27/94	
	WAL-MART STORE 121	1704 CY COURT	VIENNA	VA	22180	(703) 999-1234	04/23/93	08/10/	
001111	WENDY'S	5400 ARLINGTON BLVD	FALLS CHURCH	VA	22143	(703) 980-1226	04/23/93	04/23/5	
			ALEX	VA	22310	(703) 922-2121	07/13/94	08/16/94	
	XYZ BIKE		LAUREL	MD	20707	(301) 953-1113	01/19/95	01/19/05	
000037	ZERO COLLECTIONS		WASHINGTON,	DC	20015	(202) 345-5465	01/05/95	01/19/5	
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REPORT TITLE: CLIENT LIST

<u>REPORT DESCRIPTION</u>: A list of all clients within the specific company.

This report is accessed from Periodic Reports Menu, option 2.

SELECTION OPTIONS: Sort by client number or client name.

FILES ACCESSED: Client Master.

DETAILS:

Company: The name of the company entered in the System Control file. <u>Clnt#</u>: The code for the client. <u>Name</u>: The name of the client. <u>Address\City State\Zip</u>: The full address of the client. <u>Phone Number</u>: The phone number of the client. <u>Date Started</u>: The date the client was entered into the system. <u>Last Placement</u>: The date the client last listed an account.

		Last			- As of Last	Statement	Processing		Client	Current	
Client		Statement		Current	30 Days	60 Days	90 Days	120 Days	Payments	Balance	
000002	GENERAL HOSPITAL	01/30/95	MN	116.00	90.00	.00	500.00	9538.16	90.00	10154.16	
000003	SAN FRANCIS HOSPITAL	01/30/95	MG	104.00	67.00	.00	.00	329.84	.00	500.84	
	CONSOLIDATED GAS COMPANY	01/30/95	MG	310.00	65.00	.00	.00	6.00	.00	381.00	
	Q-EM SERVICES	01/30/95	MG	45.00	69.00	58.00	25.00	226.00	.00	423.00	
	PETERSBURG HOSPITAL	01/30/95	MG	.00	.00	.00	.00	610.57	.00	610.57	
	DR. FREDERICK JAMESON	01/30/95	MG	330.00	160.00	57.00	92.00	2221.89	.00	2860.89	
	Q-MEDICAL CENTER	01/30/95	MG	625.00	195.00	250.00	.00	823.50	.00	1893.50	
	BATON ROUGE CREDIT	10/31/94	LN	250.00	600.00	.00	907.18	.00	.00	1757.18	
	PEPCO ELECTRIC	01/30/95	MN	16.00	85.00	95.00	78.00	44.40	.00	318.40	
001111	WENDY'S	01/30/95	MG	.00	.00	.00	.00	400.00	.00	400.00	
001515	UHAUL	01/30/95	MG	270.00	230.00	145.00	.00	.44	.00	645.44	
100000	ARC	01/30/95	MN	75.00	150.00	.00	3537.50	.00	.00	3762.50	
		TOTALS		2141.00	1711.00	605.00	5139.68	14200.80	90.00	23707.48	

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REPORT TITLE: CLIENT RECEIVABLES

REPORT DESCRIPTION: Summary, by client, of amounts due owed by the client. With the exception of the current payments and current balance columns, this information is updated only when Client Statements are run. To determine the total amount owed by a client on the date the report is run, the current payments must be subtracted from the prior period's ending balance (see current balance column).

When the Client Statements are run and the client owes the agency any amounts, the amounts are applied to the client receivables. Receivables are maintained by period and, each time the Aging option is selected, the receivables are aged (Current amounts move to 30 days, 30-day amounts move to 60 days, etc.).

This report is accessed from Periodic Reports Menu, option 4, and the Client Statements Menu, option 5.

SELECTION OPTIONS: Sort by client number or client name.

FILES ACCESSED: Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client: The code for the client.

Name: The name of the client.

Last Statement: The date statements were last run for this client. The two characters to the right of the date denote the time frequency of the statements and the remitting type of the client.

Current: Current amount owed based on aging.

30 Days: Balance owed based on aging of one period.

60 Days: Balance owed based on aging of two periods.

90 Days: Balance owed based on aging of three periods.

120 Days: Balance owed based on aging of four or more periods.

M-T-D Payments: Amounts paid by the client since the last time the Statements were run.

Current Balance: Total amounts due at end of previous completed period, less Current Payments.

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 000056

Client Name : FREE COLLECTIONS 14540 MAIN ST.

WASHINGTON,

DC 20015

		ionination,	00 20015	Press Pla	ced			
Name			Client Account#				1	
			ctient Account#	Date	Amount	Balance	Reason	Our Account#
AMANDA		JONES		10/20/94	1,000.00	415.00	DECEASED-NO ESTATE	99-942320087
AMBULANCE		RIDE		10/19/94	100.00	100.00	DECEASED-NO ESTATE	99-942320077
AMBULANCE,	II.	RIDE		10/19/94	130.00	130.00	DECEASED-NO ESTATE	99-942320078
BASSETT		SHIRLEY		12/06/94	525.00	500.00	DECEASED-NO ESTATE	99-942940011
BASSETT		SHIRLEY		12/06/94	525.00	500.00	DECEASED-NO ESTATE	99-942940012
BRILL		JAY		12/07/94	525.00	500.00	DECEASED-NO ESTATE	99-942940017
BURGER		KING		10/20/94	1,000.00	600.00	DECEASED-NO ESTATE	99-942320082
CINDY		SMITH		10/20/94	1,000.00	13.27-	PAID IN-FULL	99-942320085
FREEDOM		RAINS		10/13/94	750.00	750.00	DECEASED-NO ESTATE	99-942320074
GEORGES		LARRY		12/08/94	525.00	500.00	DECEASED-NO ESTATE	99-942940022
GEORGES		LARRY		12/13/94	1,025.00	1,000.00	DECEASED-NO ESTATE	99-942940027
GEORGES		LARRY		12/13/94	525.00	500.00	DECEASED-NO ESTATE	99-942940028
GREEN		SHIRLEY		12/06/94	525.00	500.00	DECEASED-NO ESTATE	99-942940013
GREGG		SUE		12/08/94	525.00	500.00	DECEASED-NO ESTATE	99-942940023
GREY		CINDY		12/07/94	525.00	500.00	DECEASED-NO ESTATE	99-942940016
GREY		JOHN		12/07/94	525.00	500.00	DECEASED-NO ESTATE	99-942940014
GRILL		JAY		12/07/94	525.00	500.00	DECEASED-NO ESTATE	99-942940018
GRILL		JAY		12/13/94	525.00	500.00	DECEASED-NO ESTATE	99-942940030
HOLMES		JAMES		12/28/94	25.00	25.00	EFFORTS EXAUSTED	99-942940053
JENKINS		CELESTE		12/28/94	25.00	25.00	EFFORTS EXAUSTED	99-942940054
JOD I		MOORE	10005	10/27/94	125.00	100.00	DECEASED-NO ESTATE	99-942940001
JODIE		GREEN		10/20/94	1,000.00	1,050.00	DECEASED-NO ESTATE	99-942320084
JOHN		ST JOHN		10/20/94	1,025.00	600.00	DECEASED-NO ESTATE	99-942320095
LARRY		GEORGES		12/13/94	525.00	475.00	DECEASED-NO ESTATE	99-942940026
LOPEZ		TOM		10/13/94	725.00	725.00	DECEASED-NO ESTATE	99-942320075
MILLS		GREG		12/07/94	525.00	500.00	DECEASED-NO ESTATE	99-942940020
REDD		CAROL		11/22/94	125.00	100.00	DECEASED-NO ESTATE	99-942940005
RONALD	1	MCDONALD		10/20/94	1,000.00	800.00	DECEASED-NO ESTATE	99-942320083
SHELL		CRAIG		12/07/94	525.00	500.00	DECEASED-NO ESTATE	99-942940019
SHELL		CRAIG		12/13/94	525.00	500.00	DECEASED-NO ESTATE	99-942940029
SMITH		CARLA		11/28/94	525.00	500.00	DECEASED-NO ESTATE	99-942940009
SMITH		FRANK		12/14/94	525.00	500.00	DECEASED-NO ESTATE	99-942940032
SMITH		JOHN		12/05/94	1,025.00	825.00	DECEASED-NO ESTATE	99-942940010
STEVENS		STANLEY		11/28/94	125.00	100.00	DECEASED-NO ESTATE	99-942940007
SUSIE		SMITH		10/20/94	1,000.00	300.00	DECEASED-NO ESTATE	99-942320091
SUSIE		WONG		10/20/94	1,000.00	600.00	DECEASED-NO ESTATE	99-942320092
TOM		JONES		10/20/94	1,000.00	100.00	DECEASED-NO ESTATE	99-942320088

Total of 16,806.73 from 37 account(s)

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<u>REPORT TITLE</u>: CLOSE-OUT REPORT

REPORT DESCRIPTION: This report is designed to inform the client of their accounts that have been closed.

This report is accessed from Periodic Report Menu, option 17.

SELECTION OPTIONS: Monthly or Quarterly Clients OR Client Numbers (if individual clients are required -- up to 10) If individual clients are required, enter code for Report Type Close-Out Date Range Close Codes to be Omitted (up to 10)

FILES ACCESSED: Account Master, Client Master, Close Codes.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file.
<u>Client #</u>: The code for the client.
<u>Client Name</u>: The name and address of the client entered in the Client master.
<u>Name</u>: The name of the debtor.
<u>Client Account#</u>: The client's account number for the debtor.
<u>Placed</u>: The date and the amount placed by the client.
<u>Placed</u>: The amount listed by the Client.
<u>Balance</u>: The portion of the account's balance that is "Reportable to the Client" (as defined in Balance Type section of the System Control file).
<u>Reason</u>: The description of the Close Code.
<u>Our Account#</u>: The account number Intelec assigns to the account.
<u>Total of</u>: The aggregate value and quantity of accounts closed for the specified client.

NOTE: When printing a Close-Out Report, the information in the Placed Amount, and Balance columns can change if accounts are closed with a close code that has a "Y" or "C" in the field "Omit from Reports" (as defined in the System Controls). Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 000011

Client Name : DR. FREDERICK JAMESON SUITE 303 8300 WOODBURN DRIVE

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MCLEAN VA 22102

	·····	Placements-		Payments	Paymen	ts	To-Date	Comm Rate	Unit	Total This Mth		
Month	No	Amount	Average	This Mth	To-Date	%	Commission	%	Yield	Payments	Costs	
May 93	58	16847.25	290.47		1408.88	8.4	399.70	28.4	6.89		36.96	
1993	58	16847.25	290.47		1408.88	8.4	399.70	28.4	6.89	-	36.96	g.
TOTALS	58	16847.25	290.47		1408.88	8.4	399.70	28.0	6.89		36.96	

REPORT TITLE: COST ANALYSIS

REPORT DESCRIPTION: This report is similar to the Activity History report but was designed primarily for internal use. It reflects the costs incurred against each batch of listings. If you wish to run the report for several clients, the report will be run based on the clients who have been set up to receive the Activity History Report. This report should be run after the Month-End Reset has been run. The information in this report changes only when the option to "Update Cost Information" is selected from Nightly Processing. Two reports are generated when this option is selected. The second report is the Analysis of Recoveries and Costs Incurred.

This report is accessed from the Periodic Reports Menu, option 7.

SELECTION OPTIONS: Mont

Monthly or Quarterly Clients OR Client Numbers (if individual clients are required -- up to 10) If individual clients are required, enter code for Report Type

FILES ACCESSED: Placement History and Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client#: The code for the client.

Client Name: The name of the client.

Month: The month and year the accounts were listed.

Placements - No.: The total number of accounts listed during the specified period.

<u>Placements - Amount</u>: The total dollar amount of all the accounts listed during the specified time period. <u>Placements - Average</u>: The placement amount divided by number of listings.

Payments this Mth: Total dollar amount received this month against the accounts listed during the specified time period.

Payments - To-Date: Total dollar amount received to-date against the accounts listed during the specified time period.

Payments - %: Payment Amount divided by Placement Amount, expressed as a percentage.

To-Date Commission: Total commission earned to-date from the accounts listed during the specified time period. Comm Rate %: Commission divided by payments to-date, expressed as a percentage.

Unit Yield: Commission divided by the number of accounts listed.

Total Payments - This Mth: Total dollar amount received this month against all accounts for that client, regardless of placement date.

Costs: Costs incurred against accounts listed during the specified period, to-date.

TOTALS: The totals of the above fields.

NOTE: Placement No. and Amount can change if accounts are closed with a close code that says "Remove from Placement."

ANALYSIS OF RECOVERIES AND COSTS INCURRED

		MTD	Percentage	MTD	Percentage	MTD	Percentage	Variance	Unbilled	
Client		Payments	of Total	Commission	· · · · · · · · · · · · · · · · · · ·	Costs	of Total	Factor	P/C Charge	
000001	RIVERSIDE HOSPITAL	4735.12	12.73	1676.52	10.76	.50	.09	10.67 *	20.00	
000002	GENERAL HOSPITAL	2005.68	5.39	968.33	6.21	54.38	10.71	4.50-	.00	
000003	SAN FRANCIS HOSPITAL	10.00	.02	4.50	.02	2.67	.52	.50-	.00	
000004	CONSOLIDATED GAS COM	.00	.00	.00	.00	17.01	3.35	3.35-	.00	
000005	WAL-CHEM	164.76	-44	65.90	.42	4.19	.82	.40-	.00	
000006	PET STORES INC.	59.98	.16	14.20	.09	8.05	1.58	1.49-	.00	
000008	Q-EM SERVICES	.00	.00	.00	.00	17.09	3.36	3.36-	.00	
000010	PETERSBURG HOSPITAL	240.00	.64	110.01	.70	2.30	.45	.25	.00	
000011	DR. FREDERICK JAMESO	.00	.00	.00	.00	38.41	7.56	7.56-*	.00	
000012	Q-MEDICAL CENTER	2607.00	7.00	782.10	5.02	.50	.09	4.93	.00	
000013	SICKLY MEDICAL GROUP	5995.00	16.11	4542.00	29.16	9.20	1.81	27.35 *	.00	
000022	BANGOR PC1	50.00	.13	25.00	.16	19.65	3.87	3.71-	.00	
000023	BANGOR PC2	200.00	.53	.00	.00	3.20	.63	.63-	5.00	
000024	BANGOR PC3	350.00	.94	140.00	-89	.50	.09	.80	.00	
000025	BANGOR COMM COLL	.00	.00	.00	.00	.50	.09	.09-	.00	
000055	ABC BICYCLE	1065.00	2.86	149.00	.95	68.28	13.44	12.49-*	.00	
000056	FREE COLLECTIONS	16155.66	43.43	6810.72	43.72	89.75	17.67	26.05 *	.00	
000057	ZERO COLLECTIONS	.00	.00	.00	.00	.50	.09	.09-	.00	
000066	TEST CLIENT, LOOKING	.00	.00	.00	.00	4.17	.82	.82-	.00	
000100	WAL-MART STORE 011	.00	.00	.00	.00	3.27	.64	.64-	.00	
000101	WAL-MART STORE 121	150.00	.40	45.00	.28	.77	.15	.13	.00	
000102	BATON ROUGE CREDIT	272.00	.73	87.78	.56	13.22	2.60	2.04-	.00	
000716	XYZ BIKE	.00	.00	.00	.00	.95	.18	.18-	.00	
	BAD CHECK CLIENT (TY	50.00	.13	25.00	.16	6.00	1.18	1.02-	.00	
000850	PEPCO ELECTRIC	66.60	.17	22.20	.14	5.90	1.16	1.02-	.00	
000900	STATEMENT TEST	.00	.00	.00	.00	1.70	.33	.33-	.00	
	TEST FOR JUDY DIFF P	50.00	.13	12.50	.08	1.70	.33	.25-	.00	
000902	TEST FOR JUDY SAME P	.00	.00	.00	.00	1.70	.33	.33-	.00	
	WENDY'S	100.00	.26	.00	.00	18.75	3.69	3.69-	.00	
001515	UHAUL	155.43	.41	.11	.00	9.55	1.88	1.88-	.00	
10467.55	U HAUL	.00	.00	.00	.00	6.25	1.23	1.23-	.00	
100000	ARC	2711.50	7.29	93.81	.60	97.11	19.12	18.52-*	.00	
	TOTALS	37193.73		15574.68		507.72			25.00	

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REPORT TITLE: ANALYSIS OF RECOVERIES AND COSTS INCURRED

REPORT DESCRIPTION: This is the second report generated from The Cost Analysis Report. It is similar to the Activity History report but was designed primarily for internal use. It reflects the costs incurred against each batch of listings. If you wish to run the report for several clients, the report will be run based on the clients who have been set up to receive the Activity History Report. This report should be run after the Month-End Reset has been run. The information in this report changes only when the option to "Update Cost Information" is selected from Nightly Processing. Two reports are generated when this option is selected.

This report is accessed from the Periodic Reports Menu, option 7.

SELECTION OPTIONS:	Monthly or Quarterly Clients OR Client Numbers (if individual clients are required up to 10) If individual clients are required, enter code for Report Type
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FILES ACCESSED: Placement History and Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client: The code and name of the client.

MTD Payments: The total dollar amount received this month.

Percentage of Total: The portion of the total payments for that client.

MTD Commission: The fees generated from collection activity for that client.

Percentage of Total: The portion of total commissions for that client.

MTD Costs: The amount incurred against the placed accounts.

Percentage of Total: The portion of total costs for that client.

Variance Factor: The difference between the percent commissions and the percent of costs incurred.

Unbilled P/C Charge: The per case charges that have not been billed to the client.

TOTALS: The totals of the above fields.

PER-CASE CHARGES UPDATED

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Clnt#	Name	Accounts	Per Acct#	Total Due
000022	BANGOR PC1	4	1.00	4.00
000023	BANGOR PC2	4	1.00	4.00
000024	BANGOR PC3	1	2.00	2.00

TOTAL 10.00

REPORT TITLE: PER-CASE CHARGES

<u>REPORT DESCRIPTION</u>: This report lists clients that have "per-case-charges" which need to be billed. Per-casecharges exist when a Client is defined as a "Pre-Collections client, uses a pre-collect contact series and is charged a fee for each account entered into the system. No information is updated when this option is selected. Run this report prior to taking the "Per-Case Update" Option, because the information is cleared during this update process.

This report is accessed from the Client Statement Menu, option 8.

SELECTION OPTIONS: None

FILES ACCESSED: Client Master file.

DETAILS:

Company: The name of the company entered in the System Control file.

Client#: The code for the client.

Name: The name of the client.

Accounts: The total number of accounts the client has with a per-case-charge due.

Per Acct#: The dollar amount due for each per-case-account.

<u>Total Due</u>: The total per-case-charge dollar amount owed to the agency by the client. <u>TOTAL</u>: The total per-case-charge dollar amount owed to the agency by all clients.

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					Age	e Analysis	in Mon	ths					
Client Name	0	to 1	1	to 3	3	to 6	6	to 9	9	to 12	12 & Up		Avg Age
000056 FREE COLLECTIO	1	\$200	1	\$125	6	\$3700	6	\$2400	1	\$1000	11	\$15550	
100000 ARC		\$0	2	\$200	5	\$700	7	\$1200	11	\$2100	43	\$6264	608
TOTALS	1	200	3	325	11	4400	13	3600	12	3100	54	21814	526

<u>REPORT TITLE</u>: PLACEMENT DISTRIBUTION (Age Analysis)

REPORT DESCRIPTION: Three separate summary reports by client are automatically generated when the option to run this report is selected for all clients. If an individual client is requested, a fourth report, Age Analysis by Period, is also printed. The Amount Analysis and the Small Balance Analysis reports analyze placement amounts in various increments. The Age Analysis and the Age Analysis by Period reports analyze accounts by their age at the time they are listed. Age is determined by the calculating the number of days between the last transaction date and the placement date.

This report is accessed from Periodic Reports Menu, option 6.

SELECTION OPTIONS: Client and Date Range.

FILES ACCESSED: Client Master, Account Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client Name: The code for the client and client name.

<u>Age Analysis in Months</u>: This report summarizes, by client, accounts listed by their age at the time of placement in monthly increments of 0-1, 1-3, 3-6, 6-9, 9-12, 12 & Up. Each increment reflects the total number and total placement amount of accounts listed.

<u>Avg. Age</u>: The average age of all the listings computed by dividing the total age by the number of listings. <u>TOTALS</u>: The aggregate value of the above fields.

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					Age	Analysis	in Mont	hs					
Placement					had	. maryoro	in none						A
Period	0	to 1	1	to 3	3	to 6	6	to 9	9 1	:0 12	12	& Up	A
00056 FREE COLLECTI	IONS												
10/94	1	\$200	1	\$125	1	\$100		\$0		\$0	7	\$13025	3
12/94		\$0		\$0		\$0		\$0		\$0	3	\$1525	5
00000 ARC													
01/95		\$0		\$0	5	\$3600	6	\$2400	1	\$1000	1	\$1000	;
08/94		\$0		\$0	3	\$500	7	\$1200	9	\$1900	17	\$2000	7
09/94		\$0	2	\$200		\$0		\$0	2	\$200	18	\$3055	5
10/94		\$0		\$0	2	\$200		\$0		\$0	7	\$1110	1
11/94		\$0		\$0		\$0		\$0		\$0	1	\$100	5

<u>REPORT TITLE</u>: PLACEMENT DISTRIBUTION (Age Analysis By Period)

REPORT DESCRIPTION: Three separate summary reports by client are automatically generated when the option to run this report is selected for all clients. If an individual client is requested, a fourth report, Age Analysis by Period, is also printed. The Amount Analysis and the Small Balance Analysis reports analyze placement amounts in various increments. The Age Analysis and the Age Analysis by Period reports analyze accounts by their age at the time they are listed. Age is determined by the calculating the number of days between the last transaction date and the placement date.

This report is accessed from Periodic Reports Menu, option 6.

SELECTION OPTIONS: Client and Date Range.

FILES ACCESSED: Client Master, Account Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Placement Period: The date in which new business was placed by the client.

Client Name: The code for the client and client name.

<u>Age Analysis in Months</u>: This report summarizes, by period, accounts listed by their age at the time of placement in monthly increments of 0-1, 1-3, 3-6, 6-9, 9-12, 12 & Up. Each increment reflects the total number and total placed amounts of accounts listed.

Avg. Age: The average age of all the listings computed by dividing the total age by the number of listings.

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

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AMOUNT ANALYSIS

			Ai	mount Analys	is			
Client Name	0 to \$100	\$101-\$200	\$201-\$300	\$301-\$400	\$401-\$500	\$501-\$1000	\$1001 Plus	TOTAL
000056 FREE COLLECTIONS	6	2	0	0	3	13	2	26
100000 ARC	49	11	2	0	4	2	0	68
TOTALS	55	13	2	0	7	15	2	94

<u>REPORT TITLE</u>: PLACEMENT DISTRIBUTION (Amount Analysis)

REPORT DESCRIPTION: Three separate summary reports by client are automatically generated when the option to run this report is selected for all clients. If an individual client is requested, a fourth report, Age Analysis by Period, is also printed. The Amount Analysis and the Small Balance Analysis reports analyze placement amounts in various increments. The Age Analysis and the Age Analysis by Period reports analyze accounts by their age at the time they are listed. Age is determined by the calculating the number of days between the last transaction date and the placement date.

This report is accessed from Periodic Reports Menu, option 6.

SELECTION OPTIONS: Client and Date Range.

FILES ACCESSED: Client Master, Account Master.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file. <u>Client Name</u>: The code for the client and client name. <u>Amount Analysis</u>: This report summarizes the placed amount in increments of \$100. <u>Total</u>: The total number of accounts evaluated by amount. <u>TOTALS</u>: The total accounts placed within the dollar balance range. PLACEMENT HISTORY

Page : 1

REF-

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 000056 Client Name : FREE COLLECTIONS

14540 MAIN ST.

WASHINGTON, DC 20015

	P	laced	Payments	To-Date	To-Date	PIF	W	ithdrawn	(losed	Recover	y	Active	
Month	No.	Amount	This Month	Payments	Commission	No.	No.	Amount	No.	Amount	%	No.	Amount	
	•••													
1992	0	0	0	0	0	0	0	0	0	0		0	0	13
Oct 94	22	23205	6898	6898	2046	5	13	6270	1-	100-	40.7	5	7700	
Nov 94	4	875	0	0	0	0	4	800	0	0		0	75	
Dec 94	24	12075	250	250	93	0	19	9850	2	50	11.2	3	1925	
1994	50	36155	7148	7148	2139	5	36	16920	1	50-	37.2	8	9700	
Jan 95	24	14650	3150	3150	1975	0	3	1425	5	1925	23.8	16	8150	
1005														
1995	24	14650	3150	3150	1975	0	3	1425	5	1925	23.8	16	8150	2
TOTALS	74	50805	10298	10298	4114	5	39	18345	6	1875	31.7	24	17850	
				*******					=====					

<u>REPORT TITLE</u>: PLACEMENT HISTORY (Report by Client)

REPORT DESCRIPTION: This is a statistical report that analyzes payments based on placement period. Payments, commissions, account status and recovery percentages are the areas analyzed in this report. Information is updated as transactions are processed, which means that this report will contain updated information at all times. Six reports can be generated when this option is run. (1) Client number, (2) Group Number (3) Last Transaction Date, (4) Age at Placement, (5) Placement Amount Range, (6) Average Age and Balance.

This report may be accessed from the Periodic Reports Menu, option 15,1. The Placement History can also be accessed by Company from the Management Menu, option 20-Company Statistics.

<u>SELECTION OPTIONS</u>: Monthly or Quarterly Clients. You may select up to ten clients or if individual clients are required, enter the code for the report type. (Note: use the help key on the report type field to determine the report types.)

FILES ACCESSED: Placement History, Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client#: The code for the client.

Client Name: The name of the client.

Month: The month and year the accounts were placed.

Placed: The total number and dollar amount of accounts placed.

<u>Payments this Month</u>: The total dollar amount received in the <u>current month</u> against the accounts placed during the specified time period.

<u>To-Date Payments</u>: The total dollar amount received <u>to-date</u> against the accounts placed during the specified time period.

<u>To-Date Commission</u>: The total dollar amount received in fees <u>to-date</u> against the accounts placed during the specified time period.

PIF No.: The total number of paid-in-full accounts that were placed during the specified time period.

Withdrawn: The total dollar amount and number of accounts that were <u>closed</u> with an <u>inactive</u> code that were placed during the specified time period.

<u>Closed</u>: The total dollar balance and number of accounts that were <u>closed</u> with an <u>active</u> code during the specified time period.

<u>Recovery %</u>: Sometimes called liquidation percentage in the industry, this percentage is based on the payments and dollar amount of the accounts placed during the specified time period less <u>inactive closes</u>.

Active - No.: The total dollar amount and number of accounts still <u>active</u> (accounts placed during the specified time period, less <u>paid-in-full</u>, withdrawn, and closed accounts.

TOTALS: The totals of the above fields.

NOTE: Placement No. and Amount can change if accounts are closed with a close code that says "Remove from Placement." Remember, the Payments This Month column reflect transactions since the last Month-End Reset was run.

PLACEMENT HISTORY BY GROUP NUMBER

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 000056

Client Name : FREE COLLECTIONS

14540 MAIN ST.

WASHINGTON, DC 20015

	P	aced	Payments	To-Date	To-Date	PIF	W	ithdrawn	(losed	Recovery	y	Active
Month	No.	Amount	This Month	Payments	Commission	No.	No.	Amount	No.	Amount	%	No.	
												• ••	
1992	0	0	0	0	0	0	0	0	0	0		0	0
Aug 94	35	5500	925	925	32	7	0	0	1-	100-	16.8	29	4377
Sep 94	21	3354	957	957	25	3	0	0	1-	100-	28.5	19	2305
Oct 94	33	24715	7585	7585	2075	7	13	6270	1	100	41.1	12	8140
Nov 94	5	975	67	67	6	0	4	800	0	0	38.3	1	108
Dec 94	24	12075	250	250	93	0	19	9850	2	50	11.2	3	1925
													1725
1994	118	46619	9784	9784	2231	17	36	16920	1	50-	32.9	64	16855
Jan 95	27	14725	3150	3150	1975	0	3	1425	5	1925	23.7	19	8225
1995	27	14725	3150	3150	1975	0	3	1425	5	1925	23.7	19	8225
TOTALS	145	61344	12934	12934	4206	17	39	18345	6	1875	30.1	83	25080

REF-

REPORT TITLE: PLACEMENT HISTORY (Report by Group Number)

REPORT DESCRIPTION: This is a statistical report that analyzes payments based on placement period. Payments, commissions, account status and recovery percentages are the areas analyzed in this report. Information is updated as transactions are processed, which means that this report will contain updated information at all times. Two reports may be obtained when this option is selected

This report may be accessed from the Periodic Reports Menu, option 15,2.

SELECTION OPTIONS: Group number. You may select up to ten clients or if individual clients are required, enter the code for the report type. (Note: use the help key on the report type field to determine the report types.)

FILES ACCESSED: Placement History, Client Master

DETAILS:

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Company: The name of the company entered in the System Control file.

Client#: The code for the client.

Client Name: The name of the client.

Month: The month and year the accounts were placed.

Placed: The total number and dollar amount of accounts placed.

Payments this Month: The total dollar amount received in the <u>current month</u> against the accounts placed during the specified time period.

<u>To-Date Payments</u>: The total dollar amount received <u>to-date</u> against the accounts placed during the specified time period.

PIF No.: The total number of paid-in-full accounts that were placed during the specified time period.

Withdrawn: The total dollar amount and number of accounts that were <u>closed</u> with an <u>inactive</u> code that were placed during the specified time period.

<u>Closed</u>: The total dollar balance and number of accounts that were <u>closed</u> with an <u>active</u> code during the specified time period.

Recovery %: Sometimes called liquidation percentage in the industry, this percentage is based on the payments and dollar amount of the accounts placed during the specified time period less <u>inactive closes</u>.

Active: The total dollar amount and number of accounts still <u>active</u> (accounts placed during the specified time period, less <u>paid-in-full</u>, withdrawn, and closed accounts.

TOTALS: The totals of the above fields.

NOTE: Placement No. and Amount can change if accounts are closed with a close code that says "Remove from Placement." Remember, the Payments This Month column reflect transactions since the last Month-End Reset was run.

PLACEMENT HISTORY BY LAST TRANSACTION DATE

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 000056 Client Name : FREE COLLECTIONS

14540 MAIN ST.

WASHINGTON,

DC 20015

	PI	aced	To-Date	To-Date	PIF	Wi	thdrawn	(losed	Recovery	//	Active
Period	No.	Amount	Payments	Commission	No.	No.	Amount	No.	Amount	%	No.	Amount
•••••			•••••								• ••	
1993	38	32350	4622	1484	3	28	13565	0	0	24.6	7	14175
Jan 94	1	1000	0	0	0	0	0	0	0		1	1000
Mar 94	1	1000	0	0	0	0	0	0	0		1	1000
May 94	8	3450	850	595	0	1	100	3	1175	25.4	4	1325
Jun 94	6	2775	75	52	0	3	1475	1	100	5.8	2	1125
Jul 94	6	3575	1650	1155	0	3	1500	2	350	79.5	1	75
Aug 94	3	1550	0	0	0	1	500	0	0		2	1050
Sep 94	9	5225	675	172	1	2	1475	3	550	18.0	3	2525
Oct 94	3	430	200	0	1	2	230	0	0	100.0	0	0
1994	37	19005	3450	1974	2	12	5280	9	2175	25.1	14	8100
Jan 95	1	50	0	0	0	0	0	0	0		1	50
1995	1	50	0	0	0	0	0	0	0		1	50
TOTALS	76	51405	8072	3458	5	40	18845	9	2175	24.8	22	22325
		*******		=====								

Page : 1

REF-

<u>REPORT TITLE</u>: PLACEMENT HISTORY (By Last Transaction Date)

<u>REPORT DESCRIPTION</u>: This is a statistical report that analyzes payments based on placement period. Payments, commissions, account status and recovery percentages are the areas analyzed in this report. Information is updated as transactions are processed, which means that this report will contain updated information at all times.

This report may be accessed from the Periodic Reports Menu, option 15,3.

SELECTION OPTIONS: You may select up to ten clients or if individual clients are required, enter the code for the report type. (Note: use the help key on the report type field to determine the report types.)

FILES ACCESSED: Placement History, Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client#: The code for the client.

Client Name: The name of the client.

Period: The month and year the accounts were placed.

Placed: The total number and dollar amount of accounts placed.

To-Date Payments: The total dollar amount received to-date against the accounts placed during the specified time period.

To-Date Commission: The total dollar amount received in fees against the accounts placed during the specified time period.

PIF No.: The total number of paid-in-full accounts that were placed during the specified time period.

Withdrawn: The total dollar amount and number of accounts that were closed with an inactive code that were placed during the specified time period.

<u>Closed</u>: The total dollar balance and number of accounts that were <u>closed</u> with an <u>active</u> code during the specified time period.

<u>Recovery %</u>: Sometimes called liquidation percentage in the industry, this percentage is based on the payments and dollar amount of the accounts placed during the specified time period less <u>inactive closes</u>.

Active: The total dollar amount and number of accounts still <u>active</u> (accounts placed during the specified time period, less <u>paid-in-full</u>, withdrawn, and closed accounts.

TOTALS: The totals of the above fields.

NOTE: Placement No. and Amount can change if accounts are closed with a close code that says "Remove from Placement." Remember, the Payments This Month column reflect transactions since the last Month-End Reset was run.

PLACEMENT HISTORY BY AGE AT PLACEMENT

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 000056 Client Name : FREE COLLECTIONS 14540 MAIN ST.

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WASHINGTON,

DC	20015

	Pl	aced	To-Date	To-Date	PIF	W	ithdrawn		Closed	Recover	v	Active
Age-Months	No.	Amount	Payments	Commission	No.	No.	Amount	No.	Amount	%	No.	
••••••					••••							
0 - 1	4	480	200	0	1	2	230	0	0	80.0	1	50
1 - 2	3	1600	100	0	1	2	1475	0	0	80.0	0	25
3 - 4	1	25	0	0	0	0	0	1	25	12.04.4	0	0
4 - 5	5	3600	575	172	0	0	0	2	525	16.0	3	2500
5 - 6	5	2175	0	0	0	2	1000	0	0		3	1175
6 - 7	8	4250	1650	1155	0	5	2150	2	350	78.6	1	100
7 - 8	5	1725	75	52	0	1	425	2	125	5.8	2	1100
8 - 9	5	3200	850	595	0	0	0	2	1150	26.6	3	1200
10 - 11	1	1000	0	0	0	0	0	0	0	2010	1	1000
12 - 15	8	14050	1629	473	1	4	1915	0	0	13.4	3	10505
15 - 18	15	9900	1993	678	2	10	5050	0	0	41.1	3	2870
18 - 21	14	7875	375	147	0	12	6025	0	0	20.3	2	1475
21 - 24	2	1525	625	186	0	2	575	0	0	65.8	0	325
												525
TOTALS	76	51405	8072	3458	5	40	18845	9	2175	24.8	22	22325
		*******								=====		

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<u>REPORT TITLE</u>: PLACEMENT HISTORY (Age at Placement)

<u>REPORT DESCRIPTION</u>: This is a statistical report that analyzes payments based on placement period. Payments, commissions, account status and recovery percentages are the areas analyzed in this report. Information is updated as transactions are processed, which means that this report will contain updated information at all times.

This report may be accessed from the Periodic Reports Menu, option 15,4.

<u>SELECTION OPTIONS</u>: You may select up to ten clients or if individual clients are required, enter the code for the report type. (Note: use the help key on the report type field to determine the report types.)

FILES ACCESSED: Placement History, Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client#: The code for the client.

Client Name: The name of the client.

Age-Months: The age of the accounts in months at the time of placement.

Placed: The total number and dollar amount of accounts placed.

accounts placed during the specified time period.

<u>To-Date Payments</u>: The total dollar amount received <u>to-date</u> against the accounts placed during the specified time period.

<u>To-Date Commission</u>: The total dollar amount received in fees against the accounts placed during the specified time period.

PIF No.: The total number of paid-in-full accounts that were placed during the specified time period.

Withdrawn: The total dollar amount and number of accounts that were <u>closed</u> with an <u>inactive</u> code that were placed during the specified time period.

<u>Closed</u>: The total dollar balance and number of accounts that were <u>closed</u> with an <u>active</u> code during the specified time period.

<u>Recovery %</u>: Sometimes called liquidation percentage in the industry, this percentage is based on the payments and dollar amount of the accounts placed during the specified time period less <u>inactive closes</u>.

Active: The total dollar amount and number of accounts still <u>active</u> (accounts placed during the specified time period, less <u>paid-in-full</u>, withdrawn, and closed accounts.

TOTALS: The totals of the above fields.

NOTE: Placement No. and Amount can change if accounts are closed with a close code that says "Remove from Placement." Remember, the Payments This Month column reflect transactions since the last Month-End Reset was run.

PLACEMENT HISTORY BY PLACEMENT AMOUNT

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Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 000056

Client Name : FREE COLLECTIONS

14540 MAIN ST.

WASHINGTON,	DC 20015	

Placement	Pl	aced	To-Date	To-Date	PIF	W	ithdrawn	(Closed	Recovery	y	Active
Range-\$	No.	Amount	Payments	Commission	No.	No.	Amount	No.	Amount	%	No.	Amount
	177											
0'- 25	2	50	0	0	0	0	0	2	50		0	¢.
25 - 50	4	200	0	0	0	1	50	0	0		3	150
50 - 100	7	700	0	0	0	1	100	2	200		4	400
100 - 200	7	930	300	0	2	5	530	0	0	75.0	0	10(
400 - 500	7	3500	75	52	0	4	1925	0	0	4.8	3	1506
500 - 750	20	10925	25	6	0	19	9950	0	0	2.6	1	950
750 - 1000	24	24000	7453	3300	3	7	3865	5	1925	37.0	9	10771
1000 - 2000	4	4100	219	100	0	3	2425	0	0	13.1	1	145!
3000 and up	1	7000	0	0	0	0	0	0	0		1	7000
											1111	
TOTALS	76	51405	8072	3458	5	40	18845	9	2175	24.8	22	2232!
			=======				*******					

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<u>REPORT TITLE</u>: PLACEMENT HISTORY (Placement Amount Range)

REPORT DESCRIPTION: This is a statistical report that analyzes payments based on placement period. Payments, commissions, account status and recovery percentages are the areas analyzed in this report. Information is updated as transactions are processed, which means that this report will contain updated information at all times.

This report may be accessed from the Periodic Reports Menu, option 15,5.

SELECTION OPTIONS: You may select up to ten clients or if individual clients are required, enter the code for the report type. (Note: use the help key on the report type field to determine the report types.)

FILES ACCESSED: Placement History, Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client: The code for the client.

Client Name: The name of the client.

Placement Range-\$: The dollar range of accounts placed.

Placed: The number and dollar amount of the accounts placed between the specified placement range.

To-Date Payments: The total dollar amount received to-date against the accounts placed during the specified time period.

PIF No.: The total number of paid-in-full accounts that were placed during the specified time period.

Withdrawn: The total dollar amount and number of accounts that were <u>closed</u> with an <u>inactive</u> code that were placed during the specified time period.

Closed: The total dollar balance and number of accounts that were <u>closed</u> with an <u>active</u> code during the specified time period.

<u>Recovery %</u>: Sometimes called liquidation percentage in the industry, this percentage is based on the payments and dollar amount of the accounts placed during the specified time period less <u>inactive closes</u>.

Active: The total dollar amount and number of accounts still <u>active</u> (accounts placed during the specified time period, less <u>paid-in-full</u>, withdrawn, and closed accounts.

TOTALS: The aggregate value of the above fields.

NOTE: Placement No. and Amount can change if accounts are closed with a close code that says "Remove from Placement." Remember, the Payments This Month column reflect transactions since the last Month-End Reset was run.

PLACEMENT HISTORY

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client # : 100000 Client Name : ARC

6598 EDMONSTON LN

GREENBELT MD 20775

See. 6		Placed			To-Date	To-Date	PIF	W	ithdrawn		Closed	Recover	v	Active
Period	No.	Amount	Bal.	Age	Payments	Commission	No.	No.	Amount	No.	Amount	%	No.	
				•••										
Aug 94	36	5600	155	382	925	32	7	0	0	0	0	16.5	29	//70
Sep 94	22	3454	157	366	957	25	3	0	0	0	0	27.7	19	4670
Oct 94	13	1710	131	389	673	37	3	0	0	3	300	39.4	7	2497 669
Nov 94	1	100	100	0	67	6	0	0	0	0	0	67.0	1	33
												07.0	1000	22
1994	72	10864			2622	100	13	0	0	3	300	24.1	56	7869
Jan 95	3	75	25	66	0	0	0	0	0	0	0		3	75
		•••••												
1995	3	75			0	0	0	0	0	0	0		3	75
TOTALS	75	10939			2622	100	13	0	0	3	300	24.0	59	7944
											========			1744
												and the second se	2000000	

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REPORT TITLE: PLACEMENT HISTORY (With Average Age and Balance)

REPORT DESCRIPTION: This is a statistical report that analyzes payments based on placement period. Payments, commissions, account status and recovery percentages are the areas analyzed in this report. Information is updated as transactions are processed, which means that this report will contain updated information at all times.

This report may be accessed from the Periodic Reports Menu, option 15,6.

SELECTION OPTIONS: You may select up to ten clients or if individual clients are required, enter the code for the report type. (Note: use the help key on the report type field to determine the report types.)

FILES ACCESSED: Placement History, Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client: The code for the client.

Client Name: The name of the client.

Period: The month and year the accounts were placed.

Placed: The total number and dollar amount of accounts placed.

Average: The average balance and age of the accounts placed for the specified time period.

To-Date Payments: The total dollar amount received in the to-date against the accounts placed during the specified time period.

To-Date Commissions: The total dollar amount received in fees to-date against the accounts placed during the specified time period.

PIF No.: The total number of paid-in-full accounts that were placed during the specified time period.

Withdrawn: The total dollar amount and number of accounts that were closed with an inactive code that were placed during the specified time period.

<u>Closed</u>: The total dollar balance and number of accounts that were <u>closed</u> with an <u>active</u> code during the specified time period.

Recovery %: Sometimes called liquidation percentage in the industry, this percentage is based on the payments and dollar amount of the accounts placed during the specified time period less inactive closes.

Active: The total dollar balance and number of accounts still <u>active</u> (accounts placed during the specified time period, less <u>paid-in-full</u>, withdrawn, and closed accounts.

TOTALS: The aggregate value of the above fields.

NOTE: Placement No. and Amount can change if accounts are closed with a close code that says "Remove from Placement." Remember, the Payments This Month column reflect transactions since the last Month-End Reset was

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PRELIMINARY STATEMENT REPORT FOR PERIOD 11/01/94 TO 01/24/95

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

		Total	Total				Last
Client	Prior Balance	Collected	Commission	Check	Due Us		Statement
STATEMENT FREQUENCY - M							
000002 GENERAL HOSPITAL	10244.16	132.00	63.10	.00	10,192.26		01/30/95
000003 SAN FRANCIS HOSPITAL	500.84	.00	.00	.00	500.84	*	01/30/95
000004 CONSOLIDATED GAS COMPANY	381.00	.00	.00	.00	381.00	*	01/30/95
000005 WAL-CHEM	.00	164.76	65.90	98.86	.00		12/19/94
000008 Q-EM SERVICES	423.00	.00	.00	.00	423.00	*	01/30/95
000010 PETERSBURG HOSPITAL	610.57	150.00	70,00	150.00	631.15	*	01/30/95
000011 DR. FREDERICK JAMESON	2860.89	.00	.00	.00	3,360.89	*	01/30/95
000012 Q-MEDICAL CENTER	1893.50	1,550.00	465.00	1,550.00	2,358.50	*	01/30/95
000013 SICKLY MEDICAL GROUP	.00	5,995.00	4,542.00	7,347.00	.00		12/22/94
000022 BANGOR PC1	.00	.00	.00	.00	4.00	*	
000023 BANGOR PC2	.00	.00	.00	.00	4.00	*	
000024 BANGOR PC3	.00	.00	.00	.00	2.00	*	
000101 WAL-MART STORE 121	.00	.00	.00	134.68	.00	*	12/19/94
000850 PEPCO ELECTRIC	318.40	66.60	22.20	.00	405.60		01/30/95
001111 WENDY'S	.00	.00	.00	.00	180.00	*	01/30/95
001515 UHAUL	.00	.00	.00	.00	300.00	*	01/30/95
100000 ARC	3762.50	731.20	36.12	.00	3,012.42		01/30/95
NET CLIENT TOTAL	14325.06	7,089.56	4,729.32	7,445.86	13,610.28		
* GROSS CLIENT TOTAL	6669.80	1,700.00	535.00	1,834.68	8,145.38	*	

REPORT TITLE: PRELIMINARY STATEMENT REPORT (1)

REPORT DESCRIPTION: Lists, by client and statement frequency (remittance code), clients that will be receiving remittance statements based on the payment period selected. Two separate reports are generated when the option to run this report is selected. The first report generated lists the prior balance; total payments collected and total commissions earned by both the agency and the client; amount of the check to be issued to the client; and what is due to the agency from the client. The second report generated, lists the same information except it separates total payments and commission received by the agency and the client.

This report is accessed from the Client Statement Menu, option 1.

SELECTION OPTIONS: Payment Date Range.

FILES ACCESSED: Payment Master and Client Master files.

DETAILS:

Company: The name of the company entered in the System Control file.

Client: The code and name of the client.

Prior Balance: The balance owed to the agency by the client prior to the payment date range selected.

Total Collected: The dollar amount received from the debtor(s) by both the agency and the client.

Total Commission: The fees earned from the Total Collected.

Check: The dollar amount of the check to be issued to the client based upon the transactions within the selected payment date range.

Due Us: The total amount owed by the client to the agency.

Last Statement: The last date a statement was generated for this client.

Statement Frequency: The Remitting Code defined in the Client Master.

Net Client Total: The totals for clients defined as a Net Client ("N" or "C" in the Remitting Type field of the Client Master).

Gross Client Total: The totals for clients defined as a Gross Client ("G" or "B" in the Remitting Type field of the Client Master). Please note that an asterisk "" in the detail portion of the report indicates that the client is a Gross client.

PRELIMINARY STATEMENT REPORT FOR PERIOD 11/01/94 TO 01/24/95

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

81 - E - E

		Pair	d To Agency	Doid	To Client			
Client	Prior Balance	Amount	Commission	Amount	Commission	Check	Due Us	
STATEMENT FREQUENCY - M								
000002 GENERAL HOSPITAL	10244.16	32.00	13.10	100.00	50.00			
000003 SAN FRANCIS HOSPITAL	500.84	.00	.00	.00		.00	10,192.26	
000004 CONSOLIDATED GAS COMPANY	381.00	.00	.00	.00	.00	.00	500.84 *	
000005 WAL-CHEM	.00	164.76	65.90		.00	.00	381.00 *	
000008 Q-EM SERVICES	423.00	.00	.00	.00	.00	98.86	.00	
000010 PETERSBURG HOSPITAL	610.57	150.00	70.00	.00	.00	.00	423.00 *	*
000011 DR. FREDERICK JAMESON	2860.89	.00	0.012,000	.00	.00	150.00	631.15 *	
000012 Q-MEDICAL CENTER	1893.50	1,550.00	.00	.00	.00	.00	3,360.89 *	
000013 SICKLY MEDICAL GROUP	.00	5,995.00	465.00	.00	.00	1,550.00	2,358.50 *	
000022 BANGOR PC1	.00	.00	4,542.00	.00	.00	7,347.00	.00	
000023 BANGOR PC2	.00		.00	.00	.00	.00	4.00 *	
000024 BANGOR PC3	.00	.00	.00	.00	.00	.00	4.00 *	
000101 WAL-MART STORE 121	0.00	.00	.00	.00	.00	.00	2.00 *	
000850 PEPCO ELECTRIC	.00	.00	.00	.00	.00	134.68	.00 *	
001111 WENDY'S	318.40	.00	.00	66.60	22.20	.00	405.60	
001515 UHAUL	.00	.00	.00	.00	.00	.00	180.00 *	
100000 ARC	.00	.00	.00	.00	.00	.00	300.00 *	
100000 ARC	3762.50	711.20	34.12	20.00	2.00	.00	3,012.42	
NET CLIENT TOTAL	14325.06	6,902.96	4,655.12	186.60	74.20	7,445.86	13,610.28	
* GROSS CLIENT TOTAL	6669.80	1,700.00	535.00	.00	.00	1,834.68	8,145.38 *	
TOTALS FOR FREQUENCY - M	20994.86	8,602.96	5,190.12	186.60	74.20	9,280.54	21,755.66	

REPORT TITLE: PRELIMINARY STATEMENT REPORT (2)

<u>REPORT DESCRIPTION</u>: This is the second report generated from The Preliminary Statement Report. It lists the same information as the prior preliminary statement report except it separates total payments and commission received by the agency and the client.

This report is accessed from the Client Statement Menu, option 1.

SELECTION OPTIONS: Payment Date Range.

FILES ACCESSED: Payment Master and Client Master files.

DETAILS:

Company: The name of the company entered in the System Control file.

Client: The code and name of the client.

Prior Balance: The balance owed to the agency by the client prior to the payment date range selected.

Paid to Agency - Amount: The dollar amount received from the debtor(s).

Paid to Agency - Commission: The fees earned from payments to the agency.

Paid to Client - Amount: The dollar amount received from the debtor(s).

Paid to Client - Commission: The fees earned from payments to the client.

Check: The dollar amount of the check to be issued to the client based upon the transactions within the selected payment date range.

Due Us: The total amount owed by the client to the agency.

Statement Frequency: The Remitting Code defined in the Client Master.

Net Client Total: The totals for clients defined as a Net Client ("N" or "C" in the Remitting Type field of the Client Master).

Gross Client Total: The totals for clients defined as a Gross Client ("G" or "B" in the Remitting Type field of the Client Master). Please note that an asterisk "" in the detail portion of the report indicates that the client is a Gross client.

TOTALS FOR FREQUENCY: The totals of Net and Gross Clients for that Remitting Code.

Client # : 000056 Client - FREE COLLECTIONS

14540 MAIN ST.

WASHINGTON,

DC 20015

	Amount	No.					•••••	Mon	ths					
Month	Placed	Placed	1	2	3	4	5	6	7	8	9	10	11	12
Арг 94	0	0	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00
\$ COLLEC	TED													
May 94	0	0	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%	
S COLLEC	TED											.00%	.00%	
Jun 94	0	0	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%		
S COLLEC	TED								0.010					
Jul 94	0	0	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%			
S COLLEC	TED													
Aug 94	0	0	.00%	.00%	.00%	.00%	.00%	.00%	.00%	.00%				
S COLLEC	TED													
Sep 94	0	0	.00%	.00%	.00%	.00%	.00%	.00%	.00%			*		
COLLEC	TED													
Oct 94	23205	22	.00%	.00%	.00%	17.15%	20,35%	20.35%						
S COLLEC	TED					3980	4722	4722						
lov 94	875	4	.00%	.00%	.00%	.00%	.00%							
S COLLEC	TED													
Dec 94	12075	24	.00%	.00%	.00%	1.65%								
COLLEC	TED					200								
Jan 95	35150	49	.00%	.00%	.00%									
COLLEC	TED													
Feb 95	23100	23	.00%	.00%										
COLLEC	TED													
lar 95	2020210	25	.00%											
COLLEC			0.0110											1.1

Total Collected in Mar 95 .00

REPORT TITLE: REGRESSION ANALYSIS

<u>REPORT DESCRIPTION</u>: This is a statistical report which analyzes payments based on the month in which the payments were received. It indicates the amounts which were collected against the placement, during each month following the placement period.

This report is accessed from the Periodic Reports Menu, option 18.

SELECTION OPTIONS: M

Monthly or Quarterly Clients OR Client Numbers (if individual clients are required -- up to 10) If individual clients are required, enter code for Report Type

FILES ACCESSED: Client Master and Placement History files.

DETAILS:

Company: The name of the company entered in the System Control file.

Client #: The code for the client.

Client: The client name and address.

Month: Successive listing of months starting with the current month one year ago.

Amount Placed: The total amount that was placed for collection for that month.

Total Collected: The total dollar amount collected for each month.

<u>Percentage Collected by Months</u>: The percentage of the amount placed that has been collected for each month beginning with the placed month and continuing to the current month.

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REQUEST FOR INFORMATION

IOU OWE-IT COLLECTIONS SERVICES, INC. 1234 ANYWHERE STREET BETHESDA, MD 20817

Client Name : RIVERSIDE HOSPITAL 8300 RIVERSIDE RIVERSIDE MD 20445 Phone : (301) 123-4568 Fax # : (301) 123-8654

The following accounts were previously put on hold at your request. Please advise us if we should proceed with our collection efforts.

				Date Placed
Name		Account#	Amt.Placed	Last Charge
LIPPMAN	ROBIN	K0117127	50.00	11/18/92
		923020059-BC		05/10/92
LIPPMAN	ROBIN	K0117127	50.00	04/29/93
		931170010-BC		05/10/92
MORHAIM	ESDRA J	K0125724	475.00	11/18/92
		923020063-BC		05/19/92
				and the second

REPORT TITLE: REPORT TO CLIENT FROM WORK-Q by USER

<u>REPORT DESCRIPTION</u>: This option will print a report in the format of letter. This report requests additional information on particular accounts.

This report is accessed from Management Menu, option 12,6.

SELECTION OPTIONS: You may select Users, Clients, Qcats, Report Types, or apply a Smart Code.

There are 8 report type requests:

- 1. Checking Status
- 2. Request for Duplicate Bill
- 3. request for Itemized Bill
- 4. Checking for Direct Payments
- 5. Notification of transfer to Collection Agency Status
- 6. Request for UB-82 or 1500
- 7. Notification of disputes
- 8. Notification of accounts placed on hold

FILES ACCESSED: Account Master, Client Master, Smart Code file, Qcats.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file. <u>Client Name</u>: The name of the client. <u>Body of the request</u>: The text of your request. The fields will vary depending upon the selected Report Type.

Note: This report will not include any accounts that have future follow up dates.

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

DC 20015

Client # : 000056

Client Name : FREE COLLECTIONS

14540 MAIN ST.

WASHINGTON,

-----Placed-----Balance Name Your Account# Date Amount Amount Comments Our Account# BARE NANCY 10/26/94 100.00 100.00 ACTIVE - BEING PURSUED 99-942940003 BEANE JAMES 12/27/94 500.00 500.00 DTEC PULLED 99-942940050 CALDWELL BOBBY 01/23/95 1000.00 1000.00 REPRESENTED BY ATTORNEY 99-942940105 CARTER PAULA 01/23/95 1000.00 1000.00 REPRESENTED BY ATTORNEY 99-942940103 ERICKSON LEIF 987 01/23/95 500.00 500.00 REPRESENTED BY ATTORNEY 99-942940110 FIELDS MARIE 01/23/95 1000.00 1000.00 REPRESENTED BY ATTORNEY 99-942940101 MICHEAL FRANKS 01/23/95 1000.00 1000.00 REPRESENTED BY ATTORNEY 99-942940106 GRAY JOHN 12/07/94 525.00 500.00 DTEC PULLED 99-942940015 HART TOHART 121212 10/17/94 7000.00 7000.00 ACTIVE - BEING PURSUED 99-942320076 HILL SAM 125 01/23/95 100.00 100.00 REPRESENTED BY ATTORNEY 99-942940109 JOE STEVENS 10/20/94 1025.00 705.49 ACTIVE - BEING PURSUED 99-942320094 JUDY GARLAND 10/20/94 1000.00 20.00 ACTIVE - BEING PURSUED 99-942320089 LEWIS CECIL 500.00 12/27/94 500.00 REPRESENTED BY ATTORNEY 99-942940051 LISA MARIE 10/20/94 1000.00 20.00 ACTIVE - BEING PURSUED 99-942320090 MASON LEGG 01/23/95 1000.00 1000.00 REPRESENTED BY ATTORNEY 99-942940100 MILLER JODI 01/24/95 50.00 50.00 REPRESENTED BY ATTORNEY 99-942940119 PORTER ART 01/23/95 1000.00 1000.00 REPRESENTED BY ATTORNEY 99-942940104 WEST LEE 01/23/95 1000.00 1000.00 REPRESENTED BY ATTORNEY 99-942940102 WILLIAMS RUTH 01/24/95 50.00 50.00 REPRESENTED BY ATTORNEY 99-942940120 YOUNG PAUL 01/24/95 50.00 50.00 REPRESENTED BY ATTORNEY 99-942940118 TOTALS 19400.00 17095.49 FROM 20 ACCOUNTS

REPORT TITLE: STATUS REPORT

REPORT DESCRIPTION: This report is designed to inform the client of the status of their accounts.

This report is accessed from Periodic Reports Menu, option 14.

SELECTION OPTIONS:

Monthly or Quarterly Clients OR Client Numbers (if individual clients are required -- up to 10) If individual clients are required, enter code for Report Type

FILES ACCESSED: Account Master, Client Master, Description Codes, Close Codes.

DETAILS:

Company: The name of the company entered in the System Control file.

Client #: The code for the client.

Client Name: The name and address of the client.

Name: The guarantor or patient last and first name, depending upon how the statement sort type is set up in the client master.

Your Account#: The client's account number for the debtor.

Placed: The date and the amount listed by the client.

Balance Amount: The current balance of the account.

Comments: This column is used to describe the status of an account.

Our Account#: The account number Intelec assigns to the account.

NOTE: When printing a Status Report Type that includes Close Codes, Placed No. and Placed Amount can change if accounts are closed with a close code that has a "Y" or "S" in the field "Omit from Reports" (as defined in the System Controls).

Note: This report will not include any accounts that have future follow up dates.

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TRUST REPORT FOR PERIOD 01/01/95 TO 01/24/95

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Client	D-2		To Agency	Paid	To Client		
ctrent	Prior Balance	Amount	Commission	Amount	Commission	Trust Amou	unt
STATEMENT FREQUENCY - L							
000000 ABC BICYCLE	.00	00		- 1. A. S			
000056 FREE COLLECTIONS	.00	.00	.00	.00	.00	137.00	
000102 BATON ROUGE CREDIT	1757.18	3,150.00	1,975.00	.00	.00	1,675.00	
	1757.18	.00	.00	.00	.00	.00	
GROSS CLIENT TOTALS	.00	.00	.00	.00	.00	.00	
NET CLIENT TOTALS	1757.18	3,150.00	1,975.00	.00	.00	1,812.00	
TOTALS FOR FREQUENCY - L	1757.18	3,150.00	1,975.00	.00	.00	1,812.00	
STATEMENT FREQUENCY - M							
000002 GENERAL HOSPITAL	10244.16	.00	.00				
000004 CONSOLIDATED GAS COMPANY	381.00	.00	.00	.00	.00	.00	
000005 WAL-CHEM	.00	164.76	65.90	.00	.00	.00	*
000010 PETERSBURG HOSPITAL	610.57	.00	.00	.00	.00	98.86	
000011 DR. FREDERICK JAMESON	2860.89	.00	.00	.00	.00	.00	*
000022 BANGOR PC1	.00	.00		.00	.00	-00	*
000023 BANGOR PC2	.00	.00	.00	.00	.00	-00	*
000024 BANGOR PC3	.00	.00	.00	.00	.00	.00	*
000101 WAL-MART STORE 121	.00	.00	.00	.00	.00	.00	*
000850 PEPCO ELECTRIC	318.40	.00	.00	- 00	.00	.00	*
001111 WENDY'S	.00	.00	.00	.00	.00	.00	
001515 UHAUL	.00	.00	.00	.00	.00	.00	*
100000 ARC	3762.50	524.50	.00	.00	.00	.00	*
		524.50	25.25	-00	.00	.00	
GROSS CLIENT TOTALS	3852.46	.00	.00	.00	.00	.00	
NET CLIENT TOTALS	14325.06	689.26	91.15	.00	.00	98.86	
TOTALS FOR FREQUENCY - M	18177.52	689.26	91.15	.00	.00	98.86	
STATEMENT FREQUENCY - Z							
000001 RIVERSIDE HOSPITAL	.00	80.05	28.52	.00	.00	80.05	*
GROSS CLIENT TOTALS	.00	80.05	28.52				
NET CLIENT TOTALS	.00	.00	.00	.00 .00	.00 .00	80.05	
TOTALS FOR FREQUENCY - Z	.00	80.05	28.52	.00	.00	80.05	
GRAND TOTALS	19934.70	3,919.31	2,094.67	.00	.00	1,990.91	
TOTAL COLLECTIONS	3919.31		TOTAL COMMI		2,094.67		

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REPORT TITLE: TRUST REPORT

<u>REPORT DESCRIPTION</u>: This report indicates the amount of monies due to Clients (Trust Amount) if statements are run at that time. To reflect an accurate Trust Amount, this report should only be run for periods not yet reported. Listed, by client are, the prior balance, total payments collected by the agency, with the corresponding commissions and total payments collected by the client, with the corresponding commissions.

This report is accessed from the Client Statement Menu, Option 4.

SELECTION OPTIONS: Payment Date Range.

FILES ACCESSED: Payment Master and Client Master files.

DETAILS:

Company: The name of the company entered in the System Control file.

Client: The code and name of the client.

Prior Balance: The balance owed to the agency by the client prior to the payment date range selected.

Paid to Agency - Amount: The dollar amount received from the debtor(s).

Paid to Agency - Commission: The fees earned from payments to the agency.

Paid to Client - Amount: The dollar amount received from the debtor(s).

Paid to Client - Commission: The fees earned from payments to the client.

Trust Amount: The dollar amount owed to the client by the agency.

Statement Frequency: The Remitting Code defined in the Client master.

<u>Gross Client Totals</u>: The totals for clients defined as a Gross Client ("G" or "B" in the Remitting Type field of the Client Master). Please note that an asterisk "*" in the detail portion of the report indicates that the client is a Gross client.

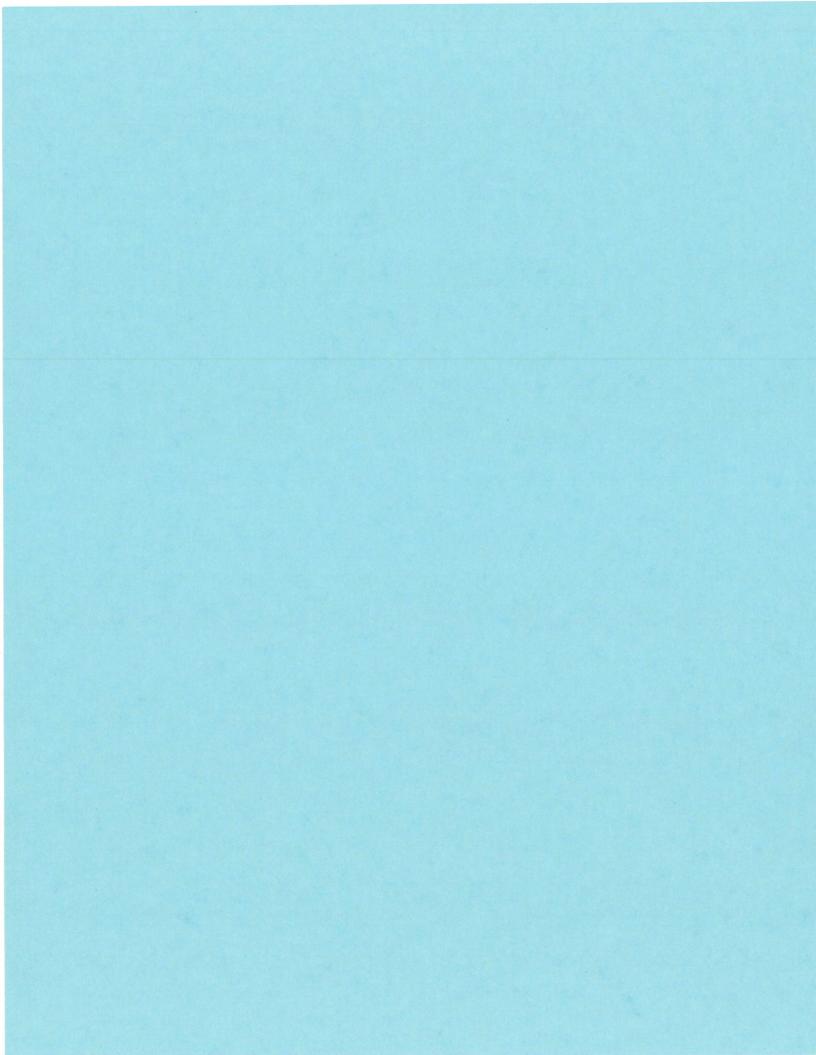
<u>Net Client Totals</u>: The totals for clients defined as a Net Client ("N" or "C" in the Remitting Type field of the Client Master).

TOTALS FOR FREQUENCY: The totals of Net and Gross Clients for that Remitting Code.

GRAND TOTALS: The totals of all the Remitting Codes combined.

TOTAL COLLECTIONS: The total dollar amount received from the debtor(s) by both the Agency and the Client. TOTAL COMMISSIONS: The total fees earned from the Total Collections.

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COLLECTOR REPORTS

Intelec Reports

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COLLECTOR COMPARISON FROM 11/01/94 TO 01/01/95

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

						- New	Business	
	Ag	gency	Emp	oloyee	Month	ly	Year	ly
Collector	Payment	Commission	Payment	Commission	Amount	No.	Amount	No.
BC BILL COLLECTOR	50.00	20.00	50.00	20.00	1040394.08	86	1073425.05	102
				Active	36373.30	107	PIF	0
HC HOUSE COLLECTOR	8312.09	5307.95	8312.09	5307.95	.00	0	.00	0
				Active	.00	0	PIF	5
NON-REPORTABLE PAYMENTS			300.49	153.89				
01 PAMELA COLLECTOR 2	1810.00	572.50	1790.00	562.50	42004617.19	71	42090568.76	548
				Active	42090199.79	469	PIF	1
FWD.AGENCY PAYMENTS			70.00	28.00-				
NON-REPORTABLE PAYMENTS			25.00	12.50				
02 JOHN COLLECTOR	100.00	50.00	100.00	50.00	2496.95	17	227637.06	322
				Active	197218.56	291	PIF	0
03 LEGAL COLLECTOR	25.00	.00	25.00	.00	1373.95	5	1524.19-	7
				Active	970.00	4		0
NON-REPORTABLE PAYMENTS			25.00	.07				
11 CHERYL HAMOCKS	594.51	100.97	594.51	100.97	64185.23	104	64185.23	104
				Active	112687.02	52	PIF	1
FWD.AGENCY PAYMENTS			86.70	34.68-				
NON-REPORTABLE PAYMENTS			45.00	12.50				
19 SMALL BALANCE	2.00	.60	2.00	.60	153.34	3	7622.04	214
				Active	5120.47	139	PIF	0
22 JENY SMITH	100.00	50.00	20.00	10.00	.00	0	.00	0
				Active	35.98	1	PIF	0
33 KIM GREEN	10.00	.00	10.00	.00	2075.00	3	2075.00	3
				Active	1240.05	3		0
NON-REPORTABLE PAYMENTS			10.00	9.00				
	TOTAL WITHOUT	T FWD.AGENCY	10903.60	6052.02				
	FWD.AGENCY TO	DTAL	156.70	62.68-			PIF TOTAL	7

<u>REPORT TITLE</u>: COLLECTOR COMPARISON (Date Range)

REPORT DESCRIPTION: This is a summary report by collector, which prints information about payments and new business for a period of time. Two reports are generated when this option is selected. The first, lists new business entered today, for the month, and the year. The second report lists payments and new business. In addition to the printed reports, there is also (1) a Graph of Payments for the Month and (2) a Graph of Commissions for the Month that can be displayed.

This report is accessed from Periodic Report Menu, option 1, the Month-End and Year-End Processing Menus, option 1.

SELECTION OPTIONS: Date Range and Report Type.

FILES ACCESSED: Daily Transaction file and Collector Master file.

DETAILS:

Company: The name of the company entered in the System Control file.

<u>Collector</u>: The collector code and name of the owner (or split collector) on the account at the time the payment is entered.

Non-Reportable Payments: Those payments are not reportable to the client.

FWD.Agency Payments:

- Payment: The portion of the payment which pertains to a forwarded account.

- <u>Commission</u>: The fees due or retained by the forwarded agency. (Note: A negative sign will denote commission due to the forwarded agency as opposed to commission earned.)

Agency:

Payment: The dollar amount of the payment received by the agency.

- <u>Commission</u>: The amount of fees earned from debtor payments.
- **Employee:**
- Payment: The dollar amount of the payment for which the collector is to receive credit.
- <u>Commission</u>: The amount of fees for which the collector is to receive credit for. (Note: The commission may vary between the agency and the employee if a split collector has been assigned.)

New Business: Monthly and yearly, same as explained in the Monthly New Business report.

PIF TOTAL: The total number of accounts that have been paid-in-full for the reporting period.

Total Without FWD. Agency: The total of above fields that did not have the help of a forwarding agency.

FWD.Agency Total: The total of above fields that were collected by a forwarding agency.

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COLLECTOR COMPARISON - MONTHLY NEW BUSINESS

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

	Today			Mont	hly	Year	ly	Active		
Co	llector	Amount	Number	Amount	Number	Amount	Number	Amount	Number	
BC	BILL COLLECTOR	37,591.85	77	1,040,394.08	86	1,073,425.05	102	36,373.30	107	
DC	DEFAULT COLLECTOR	150.00	1	6,012,058.48	14	6,020,710.04	18	5,625.52	4	
01	PAMELA COLLECTOR 2	125.00	1	42,004,617.19	71	42,090,568.76	548	42,090,199.79	469	
02	JOHN COLLECTOR	628.90	4	2,496.95	17	227,637.06	322	197,218.56	291	
03	LEGAL COLLECTOR	.00		1,373.95	5	1,524.19-	7	970.00	4	
11	CHERYL HAMOCKS	32,193.88	27	64,185.23	104	64,185.23	104	112,687.02	52	
19	SMALL BALANCE	.00		153.34	3	7.622.04	214	5,120.47	139	
33	KIM GREEN	2,050.00	4	2,075.00	3	2,075.00	3	1,240.05	3	
	TOTALS	72,739.63	114	9,127,354.22	303	49,484,698.99	1304	42,449,434.71	1069	

REPORT TITLE: COLLECTOR COMPARISON (Monthly New Business)

REPORT DESCRIPTION: This is a summary report by collector, which prints information about payments and new business for a period of time. Two reports are generated when this option is selected. The first, lists new business entered today, for the month, and the year. The second report lists payments and new business. In addition to the printed reports, there is also (1) a Graph of Payments for the Month and (2) a Graph of Commissions for the Month that can be displayed.

This report is accessed from Periodic Report Menu, option 1, the Month-End and Year-End Processing menus, option 1.

SELECTION OPTIONS: Date Range and Report Type.

FILES ACCESSED: Daily Transaction file and Collector Master file.

DETAILS:

Company: The name of the company entered in the System Control file.

<u>Collector</u>: The collector code and name of the owner of the account at the time the payment is entered or when linking occurred.

Today: The total number and dollar amount of accounts placed today.

Monthly: The amount and number of accounts placed month-to-date.

Yearly: The amount and number of accounts placed year-to-date.

Active: The amount and number of active accounts.

Totals: The totals for each column.

Note: New business figures are captured at the time an account is posted. When automatic linking occurs, these collector changes could cause the statistics to change.

DAILY COLLECTOR ACTIVITY SUMMARY FOR 01/26/95 - PART 1

Company : 99 IOU OWE-IT COLLECTIONS SERVICES, INC.

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					· · · ·									2.
				******		Pr	omises				New A	ccounts		
	yments		nission	Tod		MT	D	Balance of	of Month	1Tod	ay	MT	D	
Today	MTD	Today	MTD	Amount	Number	Amount		Amount		Amount				
														• •
BC-BILL COL														
281.76	288.35	92.60	93.55	3.86	1	3.86	1	.00	0	37591.85	77	1040394.08	86	
DC-DEFAULT														
.00 HC-HOUSE CC	.00 DLLECTOR	.00	.00	.00	0	.00	0	.00	0	150.00	1	6012058.48	14	сй.
14788.31		8062.95	9198.27	.00	0	00								
LG-LARGE BA			2120.21	.00	U	.00	0	.00	0	.00	0	.00	0	2
.00	.00	.00	.00	.00	0									
L1-LEGAL CO				.00	0	.00	0	.00	0	146.97	1	.00	0	
.00	.00	.00	.00	.00	0	00								
M1-RANJAN M	ANAGER			.00	U	.00	0	.00	0	1275.00	2	.00	0	
.00	.00	.00	.00	.00	0	.00	0							
Z1-COLLECTO	R Z1			.00	U	.00	0	.00	0	.00	0	.00	0	
.00	8.81	.00	6.81-	.00	0	.00	0	00						
01-PAMELA C	OLLECTOR 2				v	.00	U	.00	0	.00	0	.00	0	
2190.05	3564.84	753.02	1178.03	4.66	1	54.66	2	.00		175 00			S	
02-JOHN COL	LECTOR					54.00	4	.00	0	125.00	1	2004617.19	71	
165.50	513.50	50.13	190.58	.00	0	.00	0	.00	0	(20.00				
03-LEGAL CO	LLECTOR					.00	U	.00	U	628.90	4	2496.95	17	
25.00	25.00	.00	.00	100.00	1	100.00	1	.00	0				1.1	
06-JAY SMIT	н					100.00		.00	0	.00	0	1373.95	5	
.00	.00	.00	.00	.00	0	.00	0	.00	0	100.00				
11-CHERYL H.	AMOCKS						Ū	.00	0	100.00	1	.00	0	
1161.51	4119.31	164.39	714.50	.00	0	.00	0	.00	0	72407 00				
12-WENDY HI	LL			107			Ŭ	.00	U	32193.88	27	64185.23	104	
.00	.00	.00	.00	.00	0	.00	0	.00	0	00			1.15	
19-SMALL BA	LANCE					+00	U	.00	0	.00	0	.00	0	-
24.00	221.48	8.61	69.93	.00	0	.00	0	.00	0			100		
22-JENY SMI	ТН				· ·		0	.00	0	.00	0	153.34	3	
.00	20.00	.00	10.00	.00	0	.00	0	00		~~				
33-KIM GREEN	N		1.210-010			.00	U	.00	0	.00	0	.00	0	
10.00	10.00	.00	.00	.00	0	.00	0	.00	0	2050.00	4	2075.00	3	

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REPORT TITLE: DAILY COLLECTOR ACTIVITY SUMMARY

REPORT DESCRIPTION: This report allows the manager to review the activity of the owning collector's accounts through the workmap and inquiry. The following activity is reported: payments, commissions, promises, new accounts, attempts, contacts, postdated checks, and returned checks. If the collector's code has no activity, they will not be shown on this report. Two reports are generated when this report is run; the summary and the totals of the summary.

This report is accessed from the Management Menu, option 19 and will also produce automatically through the Nightly Processing.

SELECTION OPTIONS: None.

FILES ACCESSED: Collector Master File, Daily New Business File, Daily Payment Transaction File, Account Master.

DETAILS:

<u>Company</u>: The code number and name of the company entered in the System Control file. Payments:

- Today: Total dollar amount of payments received today.

- Month to Date: Total dollar amount of payments received month-to-date.

Commissions:

- Today: Total commissions for today.
- Month to Date: Total commissions received month-to-date.

Promises:

- Today: The number of accounts and total dollars set up for the day.
- Month to Date: The number of accounts and total dollars set up month-to-date
- Balance of Month: Total promises to pay in number of accounts and dollar amount that is expected to be received between the report date and the end of the month.

New Accounts:

- Today: The number of accounts and total dollars entered for the day.
- Month to Date: The number of accounts and total dollars that has been entered for month-to-date.

DAILY COLLECTOR ACTIVITY SUMMARY FOR 01/25/95 - PART 2

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Company : 99 IOU OWE-IT COLLECTIONS SERVICES, INC.

	Contacts					OtherPost Date				ted Check	S	Returned	
	Attempts		emptsPosit		Othe	Other	Activity		Entered Today		Balance of Month		
	Today	MTD	Today	MTD	Today		Today	MTD	Amount		Amount		Today
BC-BILL COLLECTOR			• • • •	÷.+.+		• • •		• • • •		• • • •			
DC-DEFAULT COLLECTOR	6	24	2	43	6	15	29	99	115.00	3	.00	0	.00
HC-HOUSE COLLECTOR	0	27	0	1	0	0	3	22	.00	0	.00	0	.00
LG-LARGE BALANCE	0	0	0	0	0	0	0	0	.00	0	.00	0	240.00
L1-LEGAL COLLECTOR	1	8	0	56	0	3	2	66	.00	0	.00	0	.00
M1-RANJAN MANAGER	0	1	0	2	0	0	0	1	.00	0	.00	0	.00
21-COLLECTOR 21	0	4	0	4	0	0	1	10	.00	0	.00	0	.00
01-PAMELA COLLECTOR 2	0	0	0	0	0	0	0	0	.00	0	.00	0	.00
D2-JOHN COLLECTOR	2	132	5	315	1	14	10	824	.00	0	10.00	1	.00
03-LEGAL COLLECTOR	1	61	1	250	0	4	1	313	.00	0	.00	0	.00
06-JAY SMITH	0	13	1	2	0	0	3	15	.00	0	.00	0	.00
1-CHERYL HAMOCKS	0	0	0	0	0	0	1	1	.00	0	.00	0	.00
2-WENDY HILL	9	101	0	17	5	9	29	81	.00	0	50.00	1	.00
9-SMALL BALANCE	0	0	0	0	0	0	0	0	.00	0	20.00	1	.00
2-JENY SMITH	0	32	0	109	0	2	1	143	.00	0	.00	0	.00
3-KIM GREEN	0	0	0	0	0	0	0	0	.00	0	.00	0	.00
	2	S	0	0	2	2	3	3	.00	0	.00	0	.00

REPORT TITLE: DAILY COLLECTOR ACTIVITY SUMMARY - PART 2

<u>REPORT DESCRIPTION</u>: This a continuation of the collector summary. The following activity is reported: attempts, contacts, other activity, postdated checks, and returned checks.

This report is accessed from the Management Menu, option 19. It will automatically produce through the Nightly Processing.

SELECTION OPTIONS: None

FILES ACCESSED: Daily Transaction file, Master Collector file, Smart Code Transaction file, Daily Payment Transaction file, Post-Dated Check file.

DETAILS:

Company: The company name and number entered in the System Control file.

<u>Contacts</u>: The total number of accounts (today and month-to-date) that have had a smart code applied to them. -<u>Attempts</u>: Number of attempts made the day the report was requested and month-to-date.

-Positive: Number of positive contacts made the day the report was requested and month-to-date.

-Other: Number of other contacts made on the day the report was requested and month-to-date.

Other Activity: Number of other activity for today and month-to-date.

Post-Dated Checks:

-Entered Today: The number and dollar amount of post-dated checks received for the day.

-Balance of Month: The number and dollar amount of post dated checks to be presented between the report date and the end of the month.

Returned Checks: The dollar amount of checks processed for the day.

Note: Month-to-Date is contingent upon when the last Month End was run. Attempts and Contacts are based on the type of Smart Code used.

Company : 99 IOU OWE-IT COLLECTIONS SERVICES, INC.

Today	MTD	-Balance of Month-
18646.13	27551.04	
9131.70	11448.05	
118	303	
74261.60	9127354.22	
0		3
.00		80.00
240.00-		
3	1	0
108.52	158.52	0 .00
21	405	
9	799	
14	49	
83	1578	
	18646.13 9131.70 118 74261.60 0 .00 240.00- 3 108.52 21 9 14	$\begin{array}{cccc} 18646.13 & 27551.04 \\ 9131.70 & 11448.05 \\ & & & & & & & \\ 118 & & & & & & & \\ 303 & & & & & & & \\ 74261.60 & & & & & & & \\ 9 & & & & & & & & \\ 108.52 & & & & & & & \\ 240.00 & & & & & & & & \\ 3 & & & & & & & & \\ 108.52 & & & & & & & & \\ 21 & & & & & & & & \\ 108.52 & & & & & & & & \\ 21 & & & & & & & & \\ 108.52 & & & & & & & & \\ 21 & & & & & & & & \\ 108.52 & & & & & & & & \\ 21 & & & & & & & & \\ 108.52 & & & & & & & & \\ 118 & & & & & & & & \\ 108.52 & & & & & & & & \\ 118 & & & & & & & & \\ 108 & & & & & & & & & \\ 1108 & & & & & & & & & \\ 108 & & & & & & & & & \\ 1108 & & & & & & & & & \\ 1108 & & & & & & & & & \\ 1108 & & & & & & & & & \\ 1108 & & & & & & & & & \\ 1108 & & & & & & & & & \\ 1108 & & & & & & & & & \\ 1108 & & & & & & & & & \\ 1108 & & & & & & & & & \\ 1108 & & & & & & & & & \\ 1108 & & & & & & & & & \\ 1108 & & & & & & & & & \\ 1108 & & & & & & & & \\ 1108 & & & & & & & & & \\ 1108 & & & & & & & & \\ 1108 & & & & & & & & \\ 1108 & & & & & & & & \\ 1108 & & & & & & & & \\ 1108 & & & & & & & & \\ 1108 & & & & & & & & \\ 1108 & & & & & & & & \\ 1108 & & & & & & & & \\ 1108 & & & & & & & & \\ 1108 & & & & & & & & \\ 1108 & & & & & & $

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REPORT TITLE: TOTALS FOR DAILY COLLECTOR ACTIVITY SUMMARY

<u>REPORT DESCRIPTION</u>: This is the second part of the Daily Collector Activity Summary. This is a totals summary of all collector activity.

This report is accessed from Management Menu, option 19. It will also produce automatically through the Nightly Processing.

SELECTION OPTIONS: None

FILES ACCESSED: Daily transaction file, Collector Master, Post-Dated Check Transaction file.

DETAILS:

Company: The company name and number entered in the System Control file.

Payments: Total payments received today and month-to-date.

Commission: Total commissions paid today and month-to-date.

New Accounts: The total number of accounts and amount of new business received today and month-to-date.

<u>Postdated Checks</u>: The total number and amount of postdated checks that were received during the day and are presented between the report date and the end of the month.

Returned Checks: The total amount of returned checks processed.

<u>Promises</u>: The total number of accounts and amount of promises that have been set up today, month-to-date, and are expected to be kept between the report date and the end of the month.

Attempts: The total number of attempts made on the account today and month-to-date.

Positive Contacts: The total number of positive contacts made today and month-to-date.

Other Contacts: The total number of other contacts made today and month-to-date.

Other Activity: The number of other activity made on the account.

Debtor/Case Comparison Report - BY OWNER

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Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Ok	NER			Future	Payment		In Contact	With Other
Code	Name		# of Debtors	Dates	Arrangement	# of Cases	Series	Worker
BC	BILL COLLECTOR		81	0	3	86	22	4
DC	DEFAULT COLLECTOR		3	0	0	4	0	0
LG	LARGE BALANCE		58	0	3	58	0	1
L1	LEGAL COLLECTOR		2	0	0	3	0	0
M1	RANJAN MANAGER		3	0	0	4	0	0
NB	NEW BUSINESS		2	0	0	2	0	0
01	PAMELA COLLECTOR 2		388	1	10	429	0	363
02	JOHN COLLECTOR		265	0	2	293	0	6
03	LEGAL COLLECTOR		4	0	1	4	0	1
04	PRELEGAL COLLECTOR		1	0	0	5	0	0
05	JOE PETERSON		14	0	0	14	0	0
06	JAY SMITH		1	0	0	1	1	0
11	CHERYL HAMOCKS		42	1	4	53	0	2
12	WENDY HILL		1	0	0	1	0	1
19	SMALL BALANCE		124	0	1	136	0	6
22	JENY SMITH		1	0	0	1	0	0
33	KIM GREEN		3	1	0	3	0	1
50	MULTY-APPLY COLLECTOR		1	0	0	1	0	0
		TOTALS	994	3	24	1098	23	385

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REPORT TITLE: DEBTOR CASE COMPARISON REPORT BY OWNER

<u>REPORT DESCRIPTION</u>: This report analyzes the total number of open accounts by owner. It includes those accounts with future follow-up dates, payment arrangements, and those in a contact series.

This report is accessed from Management Menu, option 18,1.

SELECTION OPTIONS: None.

FILES ACCESSED: Collector Master, Account Master.

DETAILS:

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Company: The name of the company entered in the System Control files. Owner: The code and name of the collector who owns the account. # of Debtors: The total number of primary accounts. Future Dates: The number of accounts with a future follow-up date. Payment Arrangement: The number of accounts with payment arrangements. # of Cases: The total number of primary and linked accounts. In Contact Series: The number of accounts in a Contact Series. With Other Worker: The number of accounts that are being worked by another user. TOTALS: The aggregate value of the above fields.

Note: The total number of debtors and cases may differ. A debtor may have 5 cases linked together. ex: 1 debtor would equal 5 cases.

Debtor/Case Comparison Report - BY WORKER

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

WO	RKER			Future	Payment		In Contact	With Different
Code	Name		# of Debtors	Dates	Arrangement	# of Cases	Series	Owner
BC	BILL COLLECTOR		93	0	3	98	22	16
DC	DEFAULT COLLECTOR		3	0	0	4	0	0
11	NELSON INSURANCE		1	0	0	1	0	1
LG	LARGE BALANCE		57	0	3	57	0	0
L1	LEGAL COLLECTOR		2	0	0	3	0	0
M1	RANJAN MANAGER		3	0	0	4	0	0
NB	NEW BUSINESS		2	0	0	2	0	0
01	PAMELA COLLECTOR 2		51	0	8	69	0	7
02	JOHN COLLECTOR		259	0	2	287	0	3
03	LEGAL COLLECTOR		3	0	1	3	0	0
04	PRELEGAL COLLECTOR		1	0	0	5	0	0
05	JOE PETERSON		355	1	1	376	0	362
06	JAY SMITH		1	0	0	1	1	302
11	CHERYL HAMOCKS		43	1	5	54	0	3
19	SMALL BALANCE		118	0	1	130	0	3
22	JENY SMITH		1	0	0	1	0	0
33	KIM GREEN		2	1	0	2	0	0
50	MULTY-APPLY COLLECTOR		1	0	0	1	0	0
							U	U
		TOTALS	996	3	24	1098	23	385

REPORT TITLE: DEBTOR CASE COMPARISON REPORT BY WORKER

<u>REPORT DESCRIPTION</u>: This report analyzes the number of open accounts by worker code. It includes those accounts with Future dates, Payment Arrangements, in Contact series and assigned to a different worker.

This report is accessed from Management Menu, option 18,2.

SELECTION OPTIONS: None.

FILES ACCESSED: Account Master, Contact Series, Payment Arrangements, Collector Master.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file. <u>Worker</u>: The code and the name of the worker on the account. <u># of Debtors</u>: The number of primary accounts assigned to that worker. <u>Future Dates</u>: The Number of accounts with a future date. <u>Payment Arrangement</u>: The number of accounts with payment arrangements. <u># of Cases</u>: The number of primary and linked accounts assigned to that worker. <u>In Contact Series</u>: The number of accounts in a contact series. <u>With Different Owner</u>: The number of accounts that are owned by another user. <u>TOTALS</u>: The aggregate value of the above fields.

Note: The total number of debtors and cases may differ. A debtor may have 5 cases linked together. ex: 1 debtor would equal 5 cases.

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Analysis of Responsibility

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

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WORKER	ana Day	AFF									
				Series	Futur	e Dates	Oth	ers Owned	Others	Working	
	Cases	Amount	Cases	Amount	Cases	Amount	Cases	Amount	Cases	Amount	
BC BILL COLLECTOR	4	1493.26	22	9125.06	0	.00	56	5299.95	16	44474 75	
DC DEFAULT COLLECTOR	0	.00	0	.00	0	.00				11124.25	
11 NELSON INSURANCE	0	.00	0	.00	0		4	5625.52	0	.00	
LG LARGE BALANCE	3	599.41	0	.00		.00	0	.00	1	91.30	
L1 LEGAL COLLECTOR	0	.00	0		0	.00	54	10911.16	0	.00	
M1 RANJAN MANAGER	0	.00		.00	0	.00	3	2076.86	0	.00	
NB NEW BUSINESS	0		0	.00	0	.00	4	673.08	0	.00	
01 PAMELA COLLECTOR 2		.00	0	.00	0	.00	2	975.00	0	.00	
	13	8237.22	0	.00	0	.00	53	42010682.08	3	455.89	
02 JOHN COLLECTOR	2	1430.66	0	.00	0	.00	285	195629.84	0	.00	
03 LEGAL COLLECTOR	1	120.00	0	.00	0	.00	2	550.00	0	.00	
04 PRELEGAL COLLECTOR	0	.00	0	.00	0	.00	5	580.00	0		
05 JOE PETERSON	1	125.00	0	.00	1	125.00	14	115382.41	and the second second	.00	
06 JAY SMITH	0	.00	1	100.00	0	.00	0	A 10 20 20 20 20 20 20 20 20 20 20 20 20 20	360	36131.50	
11 CHERYL HAMOCKS	6	10296.76	0	.00	1	7025.00	45	00.	0	.00	
19 SMALL BALANCE	1	16.57	0	.00	0			9287.95	2	67.35	
22 JENY SMITH	0	.00	0	.00		.00	129	4248.17	0	.00	
33 KIM GREEN	0	.00			0	.00	1	35.98	0	.00	
50 MULTY-APPLY COLLEC	0		0	.00	1	525.00	1	200.05	0	.00	
ST NOT ALL OLLES	U	.00	0	.00	0	.00	1	100.00	0	.00	

<u>REPORT TITLE</u>: ANALYSIS OF RESPONSIBILITY

<u>REPORT DESCRIPTION</u>: This report analyzes accounts by worker code and lists the number and dollar amount of those accounts that have payment arrangements, are in a contact series, have future dates, are owned by others, and others are working.

This report is accessed from Management Menu, option 18,3.

SELECTION OPTIONS: None.

FILES ACCESSED: Collector Master, Payment Arrangements, Contact Series, and Future Dates.

DETAILS:

Company: The name of the company entered in the System Control file.

Worker: The name and code of the collector working the account.

<u>Pay Arrangements</u>: The number of accounts and total qualifying amount currently under a payment arrangement. <u>Contact Series</u>: The number of accounts and dollar amount in a Contact Series.

Future Dates: The number of accounts and dollar amount Future Follow-up Dates.

Others Owned: The number of accounts and dollar amount not owned by the worker.

Others Working: The number of accounts and dollar amount being worked by another collector.

DETAILED COLLECTOR AUDIT

Page : 1

				DETAIL	ED COLLECT	FOR AUDIT			
COMPANY		99							
SELECTED CLI	ENT NUMBER	000056							
SELECTED COLL	ECTOR CODE	*ALL*							
SELECTED CLOS	SE CODES	12E							
SELECTED MINI	MUM BALANCE								
SELECTED MAXI	MUM BALANCE	9,999,999	.99						
PLACEMENT DAT	E RANGE	*ALL*							
HAS NOT MADE	PMT SINCE	*ALL*							Ť.
SELECT CASES	WITH SAME COLLE	CTOR AND WO	RKER						
PERCENTAGE SE	LECTED	25							
NO NOTES AND	PAYMENTS								
SORT BY DEBTO	R NAME								
* - BAD ADDRE									-(*)
CASE#	NAM	 E	DEBTOR		••••••	••••••	CLIEN	τ	
	100			ACED	CREDITS	PRI.BAL LAST PMT TRAN.	NAME	ACCOUNT NO. C	:0
942320087	AMANDA	JONES	10/20/94	1000.00	985.00	15.00 11/28/94 Close Code - 2	FREE COLLECTIONS		17
942320077	AMBULANCE	RIDE	10/19/94	100.00	100.00	.00 Close Code - 2	FREE COLLECTIONS		11
942320078	AMBULANCE, II	. RIDE	10/19/94	130.00	.00	130.00 Close Code - 2	FREE COLLECTIONS	,	02
942940003	BARE	NANCY	10/26/94	100.00	.00	100.00	FREE COLLECTIONS		11
942940011	BASSETT	SHIRLEY	12/06/94	525.00	25.00	500.00 Close Code - 2	FREE COLLECTIONS		1
942940012	BASSETT	SHIRLEY	12/06/94	525.00	25.00	500.00 Close Code - 2	FREE COLLECTIONS		3
942940017	BRILL	JAY	12/07/94	525.00	25.00	500.00 Close Code - 2	FREE COLLECTIONS		1
942320082	BURGER	KING	10/20/94	1000.00	600.00	400.00 10/20/94 Close Code - 2	FREE COLLECTIONS	4	11
942940105	CALDWELL	BOBBY	01/23/95	1000.00	.00	1000.00	FREE COLLECTIONS	F	BC
942940103	CARTER	PAULA	01/23/95	1000.00	.00	1000.00	FREE COLLECTIONS	в	
942320085	CINDY	SMITH	10/20/94	1000.00	1013.27	13.27- 11/28/94	FREE COLLECTIONS	1	

<u>REPORT TITLE</u>: DETAILED COLLECTOR AUDIT

<u>REPORT DESCRIPTION</u>: This report can be used as a tool to determine how collectors are working their accounts. The report is requested by specifying a number of selection criteria.

This report is accessed from the Management Menu, option 10.

SELECTION OPTIONS: See below.

FILES ACCESSED: Account Master, Client Master, the Note and Payment files.

DETAILS:

1) <u>Selection Options</u>: The first portion of this report reflects the Selection Options that were taken at the time the report was run.

Company: The company number entered in the Systems Control.

Selected Client Number: The selected client code. If left blank, *ALL* will appear. If this field is left blank, the Collector Code field must have an entry in it.

Selected Collector Code: The selected collector code. If left blank, *ALL* will appear. If this field is left blank, the Client Number field must have an entry in it.

Selected Close Codes: The selected close codes. If left blank, *NONE* will appear.

Selected Minimum Balance: The first amount entered in the Primary Balance Range or, if left blank, the field will be blank. Accounts with a primary balance less than this amount will not be included.

<u>Selected Maximum Balance</u>: The second amount entered in the Primary Balance Range or, if left blank, 9,999,999.99 will be filled in the field. Accounts with a primary balance larger than this amount will not be included.

<u>Placement Date Range</u>: If a date range is entered here, accounts that were not listed within that range will not appear in this report. If left blank, *ALL* will appear.

Has Not Made Pmt Since..: The date entered in the Omit with Payment Transactions After field. Accounts with no payments after this date will not appear in the report. If left blank, *ALL* will appear.

Select Cases with:

- Different Worker: The worker assigned to the case is different from the owner.

- Same Collector and Worker: The owner and worker assigned to the case are the same.

- Regardless of Worker: The owner and worker assigned to the case will not be taken into consideration in the selection process.

Percentage Selected: The percentage of accounts designated to be included in the report.

Print Notes/Payments: If the option to print notes/payments was selected:

- Notes: The following information will be included for all notes on the account: date and time the note was entered, along with the first three initials of the UserID of the person who entered the note, the Smart Code and the note entered.

- Payments: The following information will be included for all payments on the account: payment date, collector who received credit for the payment, payment and balance types and payment amount.

<u>No Notes/Payments</u>: If the option to print notes was <u>not</u> selected, this notation will be made and no notes or payments will be included in the report.

Sort by: Debtor Name or Client Account# or Case#.

Bad Address: An asterisk "*" before an account, indicates that there is returned mail on the account.

	BAD ADDRESS			VETAILED COLLECTOR ROUTI							
		[]	EBTOR					C L I E N			
CASE#	N	이 이 집안에서 집안 가지 않는 것		ACED	CREDITS	PRI.BAL	LAST PMT TRAN.			со	
942320085	CINDY	SMITH	10/20/94	1000.00	1013.27	13.27- Close Co		FREE COLLECTIONS		1)	
942320093	DAVE	ATKINS	10/20/94	1000.00	1000.00	.00 Close Co	10/21/94 de - 1	FREE COLLECTIONS		0	
942940110	ERICKSON	LEIF	01/23/95	500.00	.00	500.00		FREE COLLECTIONS	987	в	
942940101	FIELDS	MARIE	01/23/95	1000.00	.00	1000.00		FREE COLLECTIONS		BC	
942940106	FRANKS	MICHEAL	01/23/95	1000.00	.00	1000.00		FREE COLLECTIONS		В	
942320074	FREEDOM	RAINS	10/13/94	750.00	.00	750.00 Close Co	de - 2	FREE COLLECTIONS		BC	
*942940022	GEORGES	LARRY	12/08/94	525.00	25.00	500.00 Close Co	de + 2	FREE COLLECTIONS		11	
NUMBER OF AC	CCOUNTS 19	D AMOU	NT PLACED	13,205	.00	PRIMA	RY BALANCE	9,381.73			

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<u>REPORT TITLE</u>: DETAILED COLLECTOR AUDIT (continued)

2) Debtor and Client Information: The second portion of this report reflects the following information:

Debtor:

- Case #: The number Intelec assigns to the account.
- Name: The guarantor's name.
- Placed Date: The date the client listed the account with the agency.
- Placed Amount: The dollar amount listed by the client.
- Credits: The Placement Amount less the Primary Balance.
- Pri.Bal: The Primary balance of the account (does not include secondary balances).
- Last Pmt. Tran .: Date the last payment was made on the account.

Client:

- Name: The client's name .
- Account No.: The clients' account number for the debtor.
- Coll: The collector code for the owner of the account.

3) Totals Information:

Number of Accounts: Total number of accounts listed in this report.

Amount Placed: Total dollar amount listed for the accounts in this report.

Primary Balance: Total primary balance dollar amount of the accounts listed in this report.

HOLDING COLLECTOR REPORT

Company	: IOU OWE-IT COLLECTIONS SERVICES	, INC.			
Clnt#	Name		Amount	Number	
000001	RIVERSIDE HOSPITAL		1,075.00	10	
000002	GENERAL HOSPITAL		25.00	1	
000004	CONSOLIDATED GAS COMPANY		137.04	1	
000010	PETERSBURG HOSPITAL		2,886.84	37	
000011	DR. FREDERICK JAMESON		53.79	2	
000012	Q-MEDICAL CENTER		165.08	6	
000013	SICKLY MEDICAL GROUP		2,025.00	1	
000022	BANGOR PC1		300.00	3	
000023	BANGOR PC2		600.00	3	
000024	BANGOR PC3		100.00	1	
000055	ABC BICYCLE		97.50	2	
000056	FREE COLLECTIONS		7,750.00	12	
000066	TEST CLIENT, LOOKING 4 ON REPORT		1,000.00	2	
100000	ARC		275.00	5	
		TOTALS	16,490.25	86	

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REPORT TITLE: HOLDING COLLECTOR REPORT

<u>REPORT DESCRIPTION</u>: This report tracks, by client, the number of all new accounts retained by the holding collector which have not been assigned to a regular collector.

This report may be accessed from the Special Options Menu, option 17.

SELECTION OPTIONS: None, the report is printed immediately.

FILES ACCESSED:

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file.
<u>Clnt#</u>: The code for the client.
<u>Name</u>: The name of the client.
<u>Amount</u>: The dollar amount owned by the holding collector.
<u>Number</u>: The number of accounts owned by the holding collector.
<u>Totals</u>: The total number and amount of accounts for all clients held by the holding collector.

Company : 99				7.5.				
Client Account	self Name		Plac		Total			
ctrent Account	t# Name		Date	Amount	Balance	Client	User	Case#
Collector : F	BC BILL COLLECTOR							
Smart Code : C	015 CONTACT							
	BEANE	JAMES	01/05/95	500.00	500.00	000057	CHE	99-942940077
Smart Code : O	016 ATTEMPT							
	BEANE	JAMES	01/05/95	500.00	500.00	000057	CHE	99-942940077
Smart Code : (069 CC NO HELP							
	BEANE	JAMES	01/05/95	500.00	500.00	000057	CHE	99-942940077
	HOLMES	JAMES	01/13/95	25.00	25.00	000057		
	JENKINS	CELESTE	01/18/95	25.00	25.00	000057	CHE ***	99-942940078 99-942940079
Smart Code : C	070 411 NO HELP							
	HOLMES	JAMES	01/13/95	25.00	25.00	000057	CHE	99-942940078
Smart Code : O)71 PULL CR							
	HOLMES	JAMES	01/13/95	25.00	25.00	000057	CHE	99-942940078
Smart Code : 0	072 SKIP CLOSE							
	HOLMES	JAMES	01/13/95	25.00	25.00	000057	***	99-942940078
Smart Code : 1	115 TEL RES - WRON	IG NUMBER						
	BEANE	JAMES	01/05/95	500.00	500.00	000057	CHE	99-942940077
Smart Code : 1	150 STEVE TEST							
	LEWIS	CECIL	01/05/95	500.00	500.00	000057	CHE	99-942940075
	JONAS	WENDY	01/05/95	50.00	50.00	000057	CHE	99-942940076
	BEANE	JAMES	01/05/95	500.00	500.00	000057	CHE	99-942940077
	HOLMES	JAMES	01/13/95	25.00	25.00	000057	CHE	99-942940077
	JENKINS	CELESTE	01/18/95	25.00	25.00	000057	CHE	99-942940078
Smart Code : 5	37							
	JOLSON	AL	01/20/95	100.00	100.00	000023	***	99-942940086
	LAINE	CLEO	01/20/95	200.00	200.00	000023	***	
	LOUIS	KIM	01/20/95	300.00	300.00	000023	***	99-942940087 99-942940088
			Collector Totals	3,825.00	3,825.00 fr		count(s)	

REPORT TITLE: SMART CODE AUDIT BY COLLECTOR

<u>REPORT DESCRIPTION</u>: Lists by collector, in Smart Code order, accounts that the smart codes were applied to. The information listed includes the client account number, debtor name, placement date and amount, account balance, client code, the UserID of the user who applied the Smart Code, the Company code and Intelec account number of that account.

This report is accessed from the Management Menu, option 7.

SELECTION OPTIONS: Special Password, (can be found in Company Information) Date Range, Smart Codes, and Client Codes - up to four individual codes or all codes; Collector Codes - up to eight individual codes or all codes may be selected.

FILES ACCESSED: Account Master, Smart Codes, Collector Master, and Notes.

DETAILS:

Company: The company number entered in the System Control file.

Client Account#: The client's account number for the debtor.

Collector: The collector code and name of the User who applied the Smart Code.

Smart Code: The Smart Code that was applied and its description.

Name: The name of the debtor.

Placed: The date and the dollar amount listed by the client.

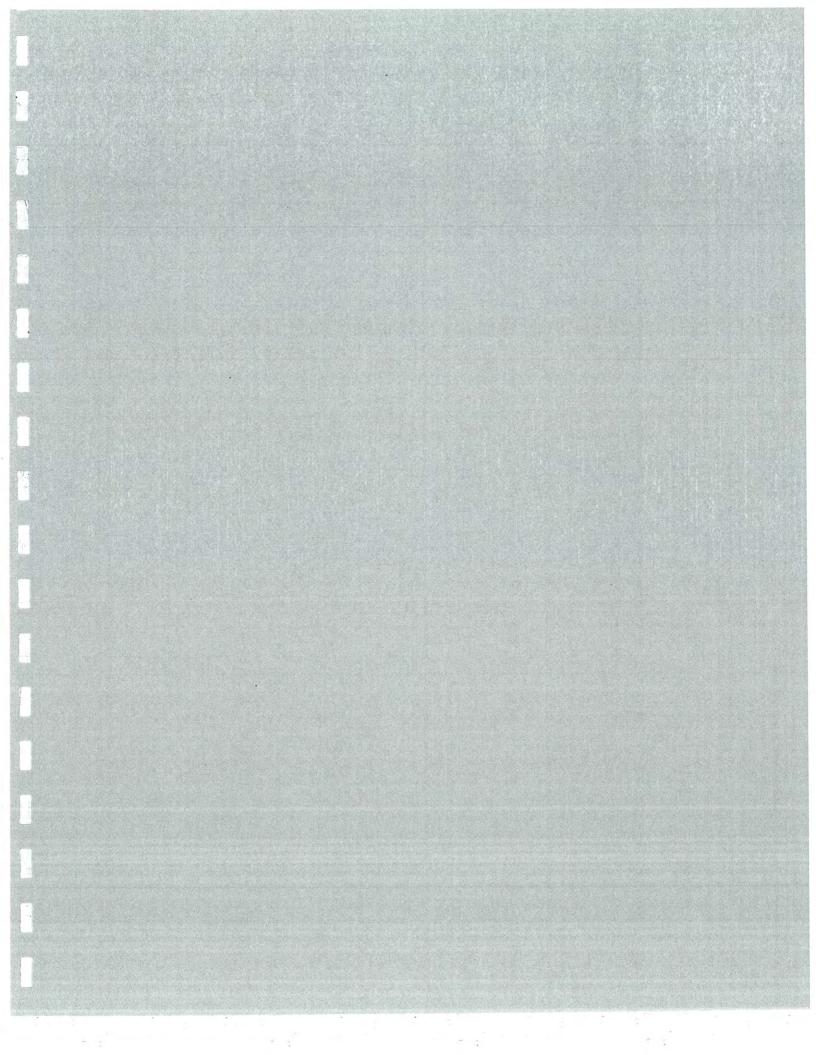
Total Balance: The total current balance of the accounts the Smart Code was applied to.

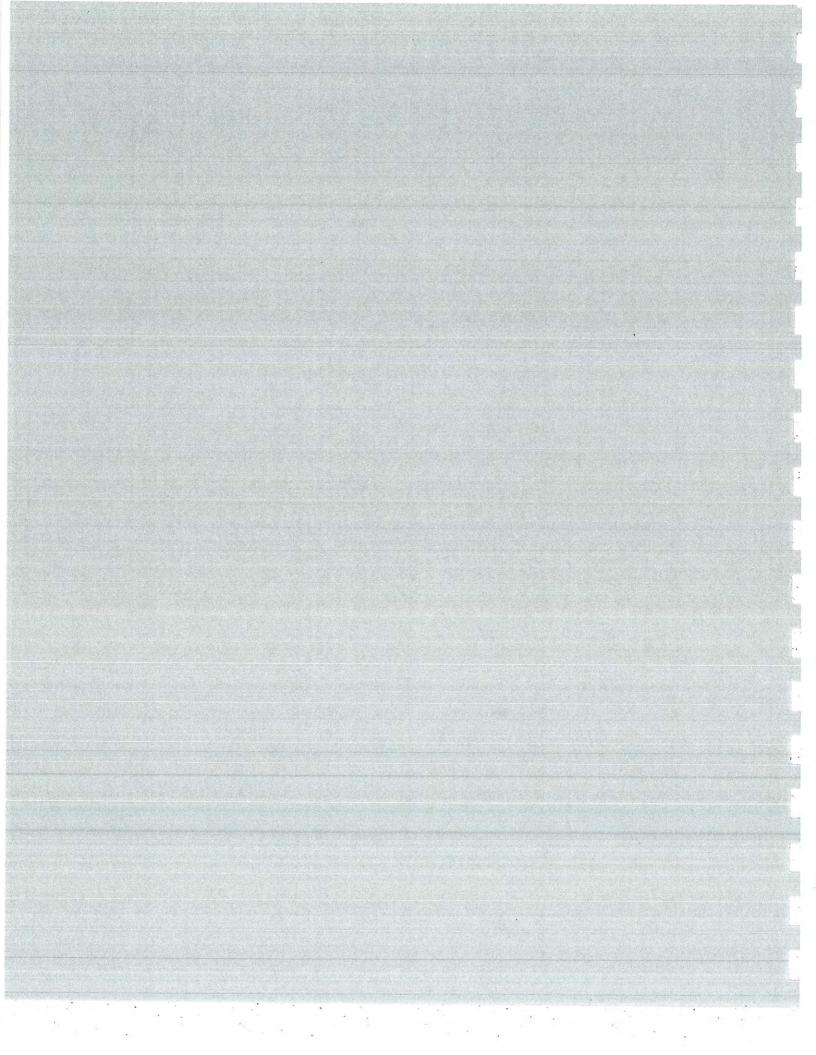
Client: The code for the client.

User: The first three characters of the UserID of the user who applied the Smart Code.

Case #: The code for the company and the number Intelec assigns to the account.

<u>Collector Totals</u>: The account total for all the Smart Codes applied, by collector, dollar amount listed, account balance and number of accounts listed.





OTHER REPORTS

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Other Reports 1

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ACCOUNT ENTRY - BATCH ERRORS FROM POSTING OPTION Company : IOU OWE-IT COLLECTIONS SERVICES, INC. Page : 1 CHE

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		Ent	ered	Calculated		
Client Name	Client Number	Amount	Number	Amount	Number	
FREE COLLECTIONS	000056	\$1,000.00	1	\$1,000.00	1	
	P	re-Collection	Accounts	\$1,000.00	1	
	G	RAND TOTAL		\$1,000.00	1	

REPORT TITLE: ACCOUNT ENTRY - BATCH ERRORS FROM POSTING OPTION

<u>REPORT DESCRIPTION</u>: This edit is generated at the time of account posting. It will compare batch amounts to those amounts actually entered.

This edit is generated upon exit from the Daily Operations Menu, option 3.

SELECTION OPTIONS: None, the edit is processed immediately.

FILES ACCESSED: Account Master.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file. <u>Client Name</u>: The name of the client. <u>Client Number</u>: The code for the client. <u>Entered</u>: The dollar amount and number of accounts entered. <u>Calculated</u>: The dollar amount and number of accounts computed from the batch amount entered. Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

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Last Name	First Name	Address	City	Client Account#	Date	Amount	Reference
CLIENT - FREE COL	LECTIONS						
P/C LINGON	SHARI	5898 MAIN ST	ALEXANDRIA		02/21/95	1000.00	1704330221
P/C SINGER	MARY	1587 MAIN ST	ALEXANDRIA		02/21/95		1706190221
P/C JONES	APRIL	1594 MAIN ST	FALLS CHURCH		02/21/95		1707230221

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REPORT TITLE: ACCOUNT ENTRY EDIT LIST

<u>REPORT DESCRIPTION</u>: This report lists, by client, new business entered into the system by a user. The purpose of the report is to compare the accuracy of accounts manually keyed into the system to actual information given by the client.

This edit can be accessed from the Daily Operations Menu, option 2.

SELECTION OPTIONS: None.

FILES ACCESSED: Transaction Files, Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client: The name of the client.

Last Name: The guarantor's last name.

First Name: The guarantor's first name.

Address: The guarantor's address at the time of placement.

City: The guarantor's city.

Client Account#: The account number assigned to the guarantor by the client.

Date: The date the account was entered into the system.

Amount: The dollar value placed with the agency.

<u>Reference</u>: The number assigned to the account for the purpose of making adjustments to the account before posting.

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CLIENT#	ACCOUNTS	то	BE	LOADED	FROM	SMART	CODE	TRANSFER NUMBER	AMOUNT
99100000	ARC							2	170.00
						TOTAL	LS	2	170.00

REPORT TITLE: ACCOUNTS TO BE LOADED FROM SMART CODE TRANSFER

REPORT DESCRIPTION: This report lists those accounts moved to another client through smart codes. It lists the total number of accounts and total dollar amount being transferred.

This report is accessed from the Daily Operations Menu, option 8.

SELECTION OPTIONS: None.

FILES ACCESSED: Account Transfer and Client Master.

DETAILS:

<u>Client #:</u> The code for the client. <u>Name</u>: The name of the client. <u>Number</u>: The total number of accounts being transferred to this client. <u>Amount</u>: The total dollar amount of accounts being transferred to this client. <u>Totals</u>: The total number and dollar amount of accounts being transferred for all clients. Activity Date : 02/16/95

AUTOMATIC LINKING REPORTS - LINKED ACCOUNTS

REPORT ONE - LIST OF LINKED ACCOUNTS

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Case # REF#	Last name	First name	S.S.#	Client	Home Phone	Address	Zip	Points	Pri.Balance	Colls.
*950320010	FRANK	MARY	598745121	000056		111 MAIN ST	22231		1000 00	04 04
L950320005	FRANK	MARY	598745121	0.000 SSS		111 MAIN ST	22231	50	1000.00 100.00	06-06 06-06
*942940200	NORMAN	FRED	569884477	000001		369 MAIN ST	22310		025 00	
L942940160	NORMAN	FRED	569884477			369 MAIN ST	22310	50	925.00 925.00	BC-BC BC-BC
*942940199	WELLS	DAN	158799654	000001		369 MIAN ST	22310		1000.00	BC-BC
L942940159	WELLS	DAN	158799654	000056		369 MIAN ST	22310	50	1000.00	BC-BC
*942940198	LEWIS	BILL	148565877	000001		369 MAIN ST	22740			
L942940158	LEWIS	BILL	148565877	000056		369 MAIN ST	22310 22310	50	850.00 850.00	BC-BC BC-BC
*942940197	MILLS	SHARON	123456789	000001		1587 MAIN ST	22310		1000.00	DC
A000000960 0000001	ABANTO	MARINA	123456789	000011	3015644477	5 MAIN STREET	33139	50	.00	BC-BC 02-02
A931530077 0000002	JONES	BRANDY	123456789	000002	6108206580	1211 W 10TH AVE	79101	50	50.00	19-19
A931530078 0000003	JONES	BRANDY	123456789	000002	7035741123	1211 W 10TH AVE	79101	50	50.00	19-19
A940230232 0000004	JONES	BRANDY	123456789	000055	6102071123	1211 W 10TH AVE	79101	50	85.00	01-05
A940230233 0000005	JONES	BRANDY	123456789	000055	6102071123	1234 NOWHERE STREET	22102	50	180.00	02-05
A940230234 0000006	JONES	BRANDY	123456789	000055	6102071123	1234 NOWHERE STREET	22102	50	160.00	01-05
A940230235 0000007	JONES	BRANDY	123456789	000055	6102071123	1234 NOWHERE STREET	22102	50	100.00	01-05
A940230236 0000008	JONES	BRANDY	123456789	000055	6102071123	1800	22102	50	50.00	19-05
A940230237 0000009	JONES	BRANDY	123456789	000055	6102071123	1234 NOWHERE STREET	22102	50	100.00	01-05
A940230238 0000010	JONES	BRANDY	123456789	000055	6103582255	1234 NOWHERE STREET	22102	50	50.00	19-05
A940230239 0000011	JONES	BRANDY	123456789	000055	6103582255	1234 NOWHERE STREET	22102	50	100.00	01-05
A940770217 0000012	CARGO	FIVE	123456789	000102		3000 MARLOW RD.	20904	50	2825.00	02-02
A942320042 0000013	PABLO	PICASSO	123456789	100000		2 MDM D'AVIGNON	22310	50	100.00	01-01
L000000010 WARNING -	JONES Last Name Doe:	BRANDY s not Match.	123456789	000005	6548777777	2 MDM D'AVIGNON	22310	50	15.24	BC-BC
*942940196	MILLER	SHARON	123456789	000001		150 MAIN ST	20744			20170
A000000960 0000014	ABANTO	MARINA	123456789		3015644477	159 MAIN ST 5 MAIN STREET	22310 33139	50		BC-BC 02-02
A931530077 0000015	JONES	BRANDY	123456789	000002	6108206580	1211 W 10TH AVE	79101	50	50.00	19-19
A931530078 0000016	JONES	BRANDY	123456789	000002	7035741123	1211 W 10TH AVE	79101	50	50.00	19-19

REPORT TITLE: AUTOMATIC LINKING REPORTS - LINKED ACCOUNTS

<u>REPORT DESCRIPTION</u>: This report is produced automatically through the Nightly Processing and will list all accounts that have met the linking criteria and have linked with the primary account.

SELECTION OPTIONS: None, the report is produced during the Nightly.

FILES ACCESSED: Account Master.

DETAILS:

Run Date:The date the report was run.Activity Date:The date the activity occurred.Company:The name of the company entered in the System Control file.Case#:The number Intelec assigns to the account.REF#:The reference number that may be used to link accounts.Last Name:The guarantor's last name.First Name:The guarantor's first name.S.S.#:The guarantor's social security number.Client:The guarantor's home phone.Address:The guarantor's address.Zip:The guarantor's zip code.Points:The points assigned by the system based on the linking parameters.Pri.Balance:The codes for the owner and worker on the account.

Activity Date : 02/16/95

AUTOMATIC LINKING REPORTS - POSSIBLE LINKS

Page :

1

REPORT TWO - LIST OF POSSIBLE LINKED ACCOUNTS

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Case # REF#	Last name	First name	S.S.#	Client	Home Phone	Address		Zip	Points	Pri.Balance	Colls
*942940176	WILLIAMS	RUTH		000001		898 MAIN	CT.	22740			
942940120 0000027	WILLIAMS	RUTH		000056		898 MAIN		22310 22310		50.00 50.00	BC-E BC-B(
*942940175	MILLER	JOD I		000001		148 MAIN	CT.	22740			100
942940119 0000028	MILLER	1 dol		000056		148 MAIN		22310 22310		50.00 50.00	BC-I BC-BC
*942940174	YOUNG										
942940118		PAUL		000001		258 MAIN	ST	22310		50.00	BC-I
0000029	YOUNG	PAUL		000056		258 MAIN	ST	22310	40	50.00	вс-ь.
*942940173	ERICKSON	LEIF		000001		699 MAIN	CT	22740			
942940110 0000030	ERICKSON	LEIF		000056		699 MAIN		22310 22310	40	500.00 500.00	BC-I BC-I
*942940172	HILL	SAM		000001		159 MAIN					
942940109 0000031	HILL	SAM		000056		159 MAIN 159 MAIN		22310 22310	40	100.00 100.00	BC-F" BC-I
*942940163	L	м		000001		105 MATH					
942940108 0000032	L	м		000056		125 MAIN 125 MAIN		22310 22310	40	100.00 100.00	BC-BC BC-I

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REPORT TITLE: AUTOMATIC LINKING REPORTS - POSSIBLE LINKS

<u>REPORT DESCRIPTION</u>: This is report also prints automatically through the Nightly Processing. It will list all accounts that have come close to the linking criteria. These accounts should be checked for data entry errors.

SELECTION OPTIONS: None, the report is produced during the Nightly.

FILES ACCESSED: Account Master.

DETAILS:

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Run Date: The date the report was run.Activity Date: The date the activity occurred.Company: The name of the company entered in the System Control file.Case#: The number Intelec assigns to the account.REF#: The reference number that may be used to link accounts.Last Name: The guarantor's last name.First Name: The guarantor's first name.S.S.#: The guarantor's social security number.Client: The code for the client.Home Phone: The guarantor's home phone.Address: The guarantor's address.Zip: The guarantor's zip code.Points: The points assigned by the system based on the linking parameters.Pri. Balance: The placed amount of the account.Colls.: The codes for the owner and worker on the account.

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CASE#

00000010

931530091

940770213

000000115

940770216

940770217

931530018

000000490

000000116

000000303

922770002 941530013

942320007

942320006

940220001

942320085

00000003

000000111

923020107

000000784

CASES BY DEFENDANT ATTORNEY NUMBER

ADDRESS

Company : IOU OWE-IT COLLECTIONS SERVICES, INC. CODE#

NAME BRANDY JONES MARINA ABANTO ONE CARGO JAMES BAKER FOUR CARGO FIVE CARGO CARL CASTILLO KARLA CULLIPHER JAMES BAKER CHARLES BAIER PATRICIA DALEY DUCK DAFFY DUCK DAFFY JUNIOR C BURNS SMITH CINDY 2222222 WENDY JOSEPH 5555555 FRED OGILVY

5555555 CESAR ABAD 5555555 BRIAN KANE

C/S/Z 1234 NOWHERE STREET MCLEAN, VA 22102 **5 MAIN STREET** MIAMI BEACH, FL 33139 6701 DEMOCRACY BLVD. BETHESDA, MD 20817 555 NORTH WEST BETHESDA, MD 20817 4 BUSTED BAG DR. BETHESDA, MD 20814 3000 MARLOW RD. BETHESDA, MD 20904 3134 HANZI DR #D CORPUS CHRISTI, TX 78415 146 PRITCHARD RD VA BEACH, VA 23452 1700 PENN AVE. WASHINGTON, DC 20015 5700 DEMOCRACY BV BETHESDA, MD 20817 16602 BURKE TOWN COURT BURKE, VA 22015 777 MAIN ST ALEXANDRIA, VA 22310 777 MAIN ST ALEXANDRIA, VA 22310 1 DEM BLVD BETHESDA, MD 20817 778 MAIN ST ALEXANDRIA, VA 22310 2510 BYLANE ST VIENNA, VA 22180 254 WYE ST VIENNA, VA 22180

HIALEAH, FL 33013

VA BEACH, VA 23454

251 E. 62ND ST

739 GOODARD DR

REPORT TITLE: CASES BY DEFENDANT ATTORNEY

<u>REPORT DESCRIPTION</u>: This report lists debtors represented by an attorney. The reported is sorted by attorney number.

This report may be accessed from the Management Menu, option 17.

SELECTION OPTIONS: None.

FILES ACCESSED: Account Master, Legal Master.

DETAILS:

<u>Company</u>: The name of the company listed in System Control file. <u>Code#</u>: The attorney code setup in the Management Menu, option 17, Update Legal Master Files. <u>Name</u>: The guarantor's name. <u>Address</u>: The guarantor's address. <u>C/S/Z</u>: The guarantor's city, state, and zip code. <u>Case#</u>: The case number assigned by Intelec.

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Company	: IOU OWE-IT COLLECTIONS	SERVICES, INC.			
CODE#	NAME	ADDRESS		C/S/Z	PHONE
1111111	FRANCIS F. FUENTES	BLD. 3RD SUITE 329	7381 WEST ROUNDAR	SAN FANCIS, VA 72839	
2222222	SAM CORTEZ				703 652-62
			8389 WEISTAIMER RD.	HOUSTON, TX. 77081	713 827-47
	Sale of the oner tex		8940 GRAND H. PRINTS	HOUSTON, TX. 77091	703 828-474
444444			1501 JONES WAY	BETHESDA, MD 20817	301 558-11
5555555	TONY J. BONILLA	BLD. 3RD SUITE 429	7385 CIRCULAR CT.	SAN ANTONIO, TX 72839	703 652-62

REPORT TITLE: DEFENDANT ATTORNEY INFORMATION

<u>REPORT DESCRIPTION</u>: This report lists the attorney representing a debtor who may or may not be in litigation with the agency. This refers to the information set up in the full legal screen. (CMD 6)

This report can be accessed from the Management Menu, option 17.

SELECTION OPTIONS: None.

FILES ACCESSED: Account Master, Legal Master.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file. <u>Code#</u>: The attorney code. <u>Name</u>: The name of the attorney. <u>Address</u>: The attorney's address. <u>C/S/Z</u>: The attorney's city, state, zip code. <u>Phone</u>: The attorney's phone number. Company : IOU OWE-IT COLLECTIONS SERVICES, INC. Client # : 000056 Client Name : FREE COLLECTIONS

14540 MAIN ST.

WASHINGTON, DC 20015

			Date	Amount	1.18	Collec-		Contact	Fee	Ret.	Desc.
Case #	Name		Placed	Placed	Age	tor	Comm%	Series	Code	Mail	Codes
950320001	MILLER	SEAN	02/06/95	1000.00	281	BC	.7000	01	13		2 10 81 82
950320005	FRANK	MARY	02/10/95	100.00	285	06	.7000	01	13	м	2 10
950320006	ATKINS	DAVE	02/10/95	2000.00	162	06	.3000	01	13		2 10
950320007	BANKS	SUE	02/13/95	1000.00	288	11	.7000	01	13		
950320008	MAJOR	JAMES	02/13/95	1000.00	257	02	.7000	01	13		
950320009	NICHOLS	PENNY	02/13/95	1000.00	318	12	.9000	01	13		
950320010	FRANK	MARY	02/13/95	1000.00	318	06	.9000	01	13	м	
950320011	ATKINS	DAVE	02/13/95	1000.00	288	06	.7000	01	13		
		Total of		8100.00 f	rom	8 accoun	t(s)				

8100.00 from 8 account(s)

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REPORT TITLE: NEW BUSINESS LIST

REPORT DESCRIPTION: This report lists new accounts that have been posted to the system.

This report is accessed from the Daily Reports Menu, option 2, and the Periodic Reports Menu, option 20.

SELECTION OPTIONS: Individual Client Number or all Clients and a Placement Date Range.

FILES ACCESSED: Daily Transaction, Account Master, Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client #: The code for the client.

Client Name: The name of the client.

Case #: The number Intelec assigned to the account.

Name: The guarantor or patient last and first name, depending upon how the statement sort type is set up in the client master.

Date Placed: The date the account was listed by the client.

Amount Placed: The dollar amount listed.

Age: The age of the account at the time of placement

Collector: The owner of the account at the time the report is run.

Comm%: The commission rate on the account.

Contact Series: The contact series assigned to the account.

Fee Code: If applicable, the fee schedule code assigned to this account.

Ret. Mail: Indicates if the account has a returned mail status.

Desc. Codes: The first four (4) description on the account.

Total of: The total number and dollar amount of the accounts placed for the selected client.

Company : IOU OWE-IT COLLECTIONS SERVICES, INC. Client # : 000056 FREE COLLECTIONS

and a second			
Case # Name	Placed	Patient/Other	Phones Desc.Codes Age
950320001 MILLER	SEAN 1000.00		2 10 81 82
	Acct# -	POE -	281
669 MAIN ST	Other		
ALEXANDRIA	VA 22310		
950320005 FRANK			
FRANK	MARY 100.00 Acct# -		2 10
111 MAIN ST	Other	POE -	285
SPFLD			
SPILD	VA 222310		
950320006 ATKINS	DAVE 2000.00		2 10
	Acct# -	POE -	
10000 MAIN ST	Other		162
ALEXANDRIA	VA 22310		
950320007 BANKS	SUE 1000.00		
	Acct# -	POE -	288
587 MAIN ST	Other CHECK NOTES		200
ALEXANDRIA	VA 22310		
950320008 MAJOR			
930320008" MAJOR	JAMES 1000.00		
10/7	Acct# -	POE -	257
1047 MAIN ST	Other		
FAIRFAX	VA 22311		
950320009 NICHOLS	PENNY 1000.00		
North Contraction of the second s	Acct# -	POE -	
1598 MAIN ST	Other	POE -	318
ALEXANDRIA	VA 22310		
	VA 22310		
950320010 FRANK	MARY 1000.00		
	Acct# -	POE -	318
111 MAIN ST	Other		518
SPFLD	VA 222310		
*0507000444			
950320011 ATKINS	DAVE 1000.00		
10000	Acct# -	POE -	288
10000 MAIN ST	Other		
ALEXANDRIA	VA 22310		

Total of 8100.00 from 8 account(s)

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REPORT TITLE: NEW BUSINESS LIST - DETAIL

<u>REPORT DESCRIPTION</u>: This report gives a detailed listing of new accounts entered into the system. Some additional information includes debtor's address, place of employment, and telephone numbers.

This report is accessed from the Daily Reports Menu, option 3.

SELECTION OPTIONS: One or all Clients and Placement Date Range.

FILES ACCESSED:

DETAILS: Daily Transaction, Account Master, Client Master

Company: The name of the company entered in the System Control file.

Client #: The code and name for the client.

Case #: The number Intelec assigns to the account.

Name: The guarantor or patient last and first name, depending upon how the statement sort type is set up in the client master.

Placed: The dollar amount listed.

Patient/Other: The information in the account field designated Patient (L/F) (medical client), Reason (bad check client) or Other, depending upon the type of client.

Phones: The home and work telephone numbers listed on the account.

Desc. Codes: Any description codes placed on the account.

Age: The age of the account at the time it was listed (the days between the placement date and the last transaction date).

Acct#: The client's account number for the debtor.

POE: The name of the guarantor's place of employment.

The guarantor's address

Other: The first three lines of Notes from the reusable note area of the account.

Total of: The aggregate value and quantity of accounts placed for collections.

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PAYMENT TRANSACTION EDIT

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

UserID : CHER

Date	Case#	Debtor Name	Client	Codes	Amount	Credit	Comm.% T	ran#	CLS-C/	S Warning	
02/17/95	942320021	CRISS C	ARC	71 P	50.00-		5	0018	9		
02/17/95	942320044	SMITH J	ARC	72 P	78.00-			0008			
02/17/95	942320050	EDOUARD M	ARC	21 P	50.00-			0016			
02/17/95	942320055	BAER N	RIVERSIDE HOSPITAL	71 P	50.00-			0007			
02/17/95	942320061	PAUL G	ARC	72 P	100.00-			0019			
02/17/95	950320012	PETERS F	ABC BICYCLE	01 P	50.00			0009			
				01 P	100.00			0009	9		
					100.00		BALANCE		125.00	OVERPMT	
02/17/95	950320013	PETTERSON T	ABC BICYCLE	01 P	50.00		5	0003	9		
				01 P	65.00			0010	9		
							BALANCE		125.00	OVERPMT	
02/17/95	950320014	RYAN P	ABC BICYCLE	01 P	45.00			0044			
				01 P	75.00			0011	9		
					15.00		BALANCE		9	-	
							DALANCE	S	125.00	OVERPMT	
02/17/95	950320015	RYAN, II. P	ABC BICYCLE	01 P	50.00		50	0012	4 9		
							BALANCE		6.25	OVERPMT	
02/17/95	950320016	LEWIS C	RIVERSIDE HOSPITAL	02 P	50.00		5(0017	0		
				02 P	160.00			0004	0		
				CASH ADJUSTME	NT 60.00						
02/17/95	950320017	MILLER S	RIVERSIDE HOSPITAL	02 P	75.00		F	0013			
				02 P	275.00			0015	0		
				02 4	25.00			0005	0		
				02 4	25.00			0013	0		
							BALANCE			OVERPMT	
02/17/95	950320018	MORHAIM F	Q-MEDICAL CENTER	44 5							
			W HEDICAL CENTER	11 P	82.00			0014	0		
02/17/95	950320019	LAINE C	BANGOR PC3	11 P	100.00			0006	0		
1.000			BARGOR PLJ	11 P	500.00			0015	OY		
							BALANCE	2	00.00	OVERPMT	

TOTAL FOR PAID AGENCY 1,045.00

REPORT TITLE: PAYMENT TRANSACTION EDIT

REPORT DESCRIPTION: Three edits may be generated when entering payments. The first lists payments for the day, the second summarizes transactions by payment code, and the third lists payments by entry order. The Payment Transaction Edit tracks, by case, payments entered for the current day. The purpose is to compare the accuracy of payments entered into the system.

This report is generated upon exit from the Payment Transaction Menu, option 1.

SELECTION OPTIONS: None, the report is processed immediately.

FILES ACCESSED: Payment Master, Account Master.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file.
<u>Date</u>: The current date.
<u>Case#</u>: The number Intelec assigns to the account.
<u>Debtor Name</u>: The name of the debtor.
<u>Client</u>: The name of the client.
<u>Codes</u>: The payment code and the balance type used to post a payment.
<u>Amount</u>: The dollar amount applied to the account.
<u>Credit</u>: The person to receive credit for the payment. (Note: This field will remain blank unless the collector to receive credit has been overridden.)
<u>Comm.%</u>: The commission rate generated from the payment. (Note: This field will remain blank unless the commission rate has been overridden.)
<u>Tran#</u>: The transaction number of the payment.

 $\underline{C/S}$: The C/S denotes what sequence the account resides in the Contact Series.

Warning: This field will signal an overpayment has been generated on the transaction.

PAYMENT TRANSACTION LIST (ENTRY ORDER)

UserID : CHER

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Date	Case#	Debtor Name	Client	Codes	Amount	Credit	Comm.%	Tran#	Client Ref	Adj	
02/17/95	99-950320012	PETERS F	ABC BICYCLE	01	100.00			E0004			
02/17/95	99-950320014	RYAN P	ABC BICYCLE	01	75.00			50001			
02/17/95	99-950320013	PETTERSON T	ABC BICYCLE	01	50.00			50002			
02/17/95	99-950320016	LEWIS C	RIVERSIDE HOSPITAL	02	160.00			50003			
02/17/95	99-950320017	MILLER S	RIVERSIDE HOSPITAL	02	300.00			50004			
02/17/95	99-950320018	MORHAIM F	Q-MEDICAL CENTER	11	100.00			50005			
02/17/95	99-942320055	BAER N	RIVERSIDE HOSPITAL	71 P	50.00-			50006			
02/17/95	99-942320044	SMITH J	ARC	72 P	78.00-			50007			
02/17/95	99-950320012	PETERS F	ABC BICYCLE	01	50.00			50008			
02/17/95	99-950320013	PETTERSON T	ABC BICYCLE	01	65.00			50009			
02/17/95	99-950320014	RYAN P	ABC BICYCLE	01	45.00			50010			
02/17/95	99-950320015	RYAN, II. P	ABC BICYCLE	01	50.00			50011			
02/17/95	99-950320017	MILLER S	RIVERSIDE HOSPITAL	02	100.00			50012			
02/17/95	99-950320018	MORHAIM F	Q-MEDICAL CENTER	11	82.00			50013			
02/17/95	99-950320019	LAINE C	BANGOR PC3	11	500.00			50014			
02/17/95	99-942320050	EDOUARD M	ARC	21 P	50.00-			50015			
02/17/95	99-950320016	LEWIS C	RIVERSIDE HOSPITAL	02	50.00			50016			
02/17/95	99-942320021	CRISS C	ARC	71 P				50017			
	99-942320061		ARC	72 P	50.00-			50018			
				12 1	100.00-			50019			

NUMBER OF TRANSACTIONS 19

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REPORT TITLE: PAYMENT TRANSACTION LIST (ENTRY ORDER)

<u>REPORT DESCRIPTION</u>: The Payment Transaction List tracks payments in the order in which the payment was entered for the day. The purpose is to compare the accuracy of payments entered into the system.

This report is generated upon exit from the Payment Transaction Menu, option 1.

SELECTION OPTIONS: None, the report is processed immediately.

FILES ACCESSED: Payment Master, Account Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Date: The current date.

Case#: The two-digit company code and number Intelec assigns to the account.

Debtor Name: The guarantor's last name and first initial.

Client: The name of the client.

Codes: The payment code and the balance type used to post a payment.

Amount: The dollar amount applied to the account.

Credit: The person to receive credit for the payment. (Note: This field will remain blank unless the collector to receive credit has been overridden).

<u>Comm.%</u>: The commission rate generated from the payment. (Note: This field will remain blank unless the commission rate has been overridden.)

Tran#: The transaction number of the payment.

Client Ref: A client defined number used to track the payment. (Note: This number will also appear on the Client's Statement.)

Adj: Any balance adjustment posted to the account.

NUMBER OF TRANSACTIONS: The total quantity of payments enterd into the system.

Date : U2/11/92 11:41:40

SALESMAN COMPARISON REPORT-SUMMARY

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Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

				HCH DU	3111633					
	Acti	ve	Mont	hly	Year	·1y	Payme	nts	Commi	ission
Salesman	Amount	Number	Amount	Number	Amount	Number	Monthly	Yearly	Monthly	Yearly
No Salesman	12042437	113	36250	54	94185	67	24841	27215	12171	12791
B JOE SMITH	123118	680	3545	1	3545	1	2304	14232	1092	4346
01 QUANTRAX SALES PERS	30136892	225	30500	73	32654	81	6366	6824	1411	1559
10 GINA GEOFF	50932	71	3725	15	5880	19	810	5387	84	1211
20 ALLAN ALDEN	114137	63	0	0	0	0	446	4445	156	2120

REPORT TITLE: SALESMAN COMPARISON

REPORT DESCRIPTION: A report, by salesman, that summarizes active accounts, new business, payments, commissions, etc., for each client the salesman is assigned to. The report uses statistical information from the Client Master file. This report should be run before the Month-End Reset has been run.

This report is accessed from Periodic Report Menu, option 5, the Month-End and Year-End Processing Menus, option 1.

SELECTION OPTIONS: Sort by Client Name or Client Number.

FILES ACCESSED: Client Master, Placement History.

DETAILS:

Company: The name of the company entered in the System Control file.

Salesman Name: The name of the salesman.

Active: The total dollar amount and number of active accounts associated with that salesman.

<u>New Business - Monthly</u>: The total amount and number of accounts listed month-to-date. (New business information is obtained from the placement history, and does not include accounts "Remove from Placement").

New Business - Yearly: The total amount and number of accounts listed year-to-date.

Payments - Monthly: The total dollar amount collected month-to-date.

Payments - Yearly: The total dollar amount collected year-to-date.

Commission - Monthly: The total fees earned month-to-date.

Commission - Yearly: The total fees earned year-to-date.

TRANSACTION SUMMARY

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

	Amount
Paid To Agency	
Paid To Client	1,045.00
	682.00
Total Payments	1,727.00
Overpayments to Agency	.00
Overpayments to Client	.00
Total of Overpayments	.00
Returned Checks (Agency)	50.00-
Returned Checks (Client)	.00
Client Payments	.00
Balance Adjustments	.00
Increase Balance/Bill Client	.00
Cash Adjustments	60.00
Total Cash	985.00

UserID :CHER

REPORT TITLE: TRANSACTION SUMMARY

REPORT DESCRIPTION: This edit summarizes by payment code, the transactions for the payment batch.

This report is generated upon exit from the Payment Transaction Menu, option 1.

SELECTION OPTIONS: None, the report is processed immediately.

FILES ACCESSED: Payment Master, Account Master.

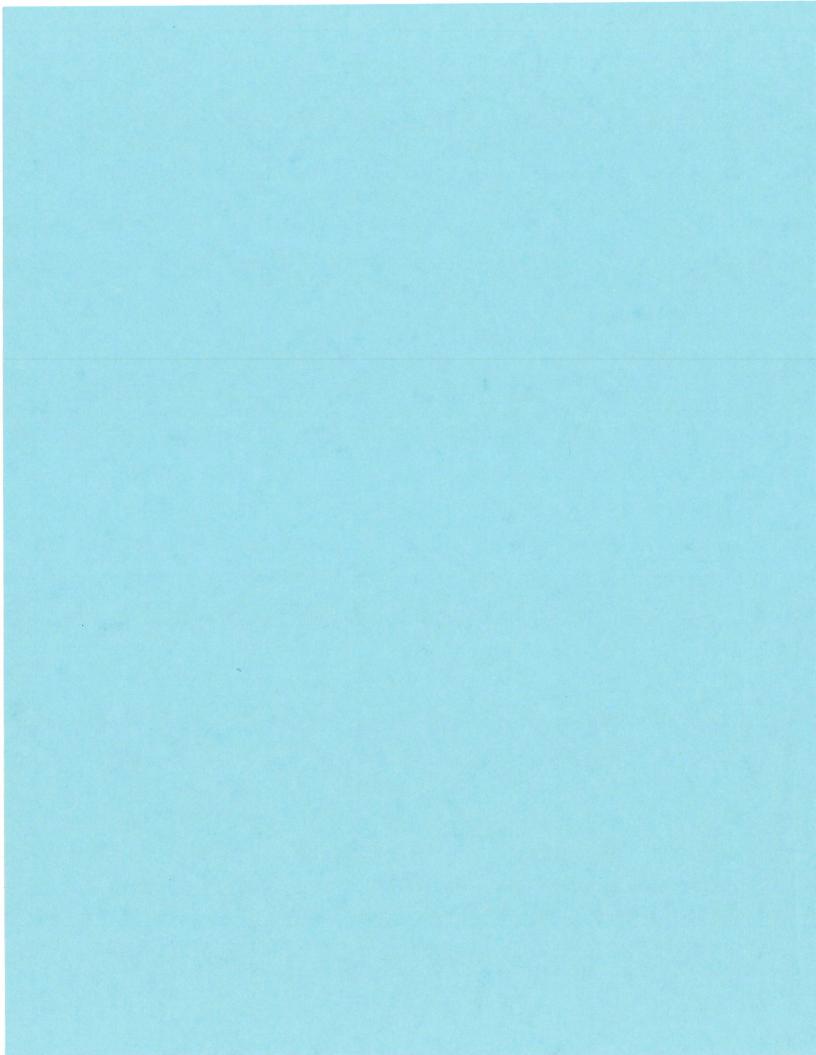
DETAILS:

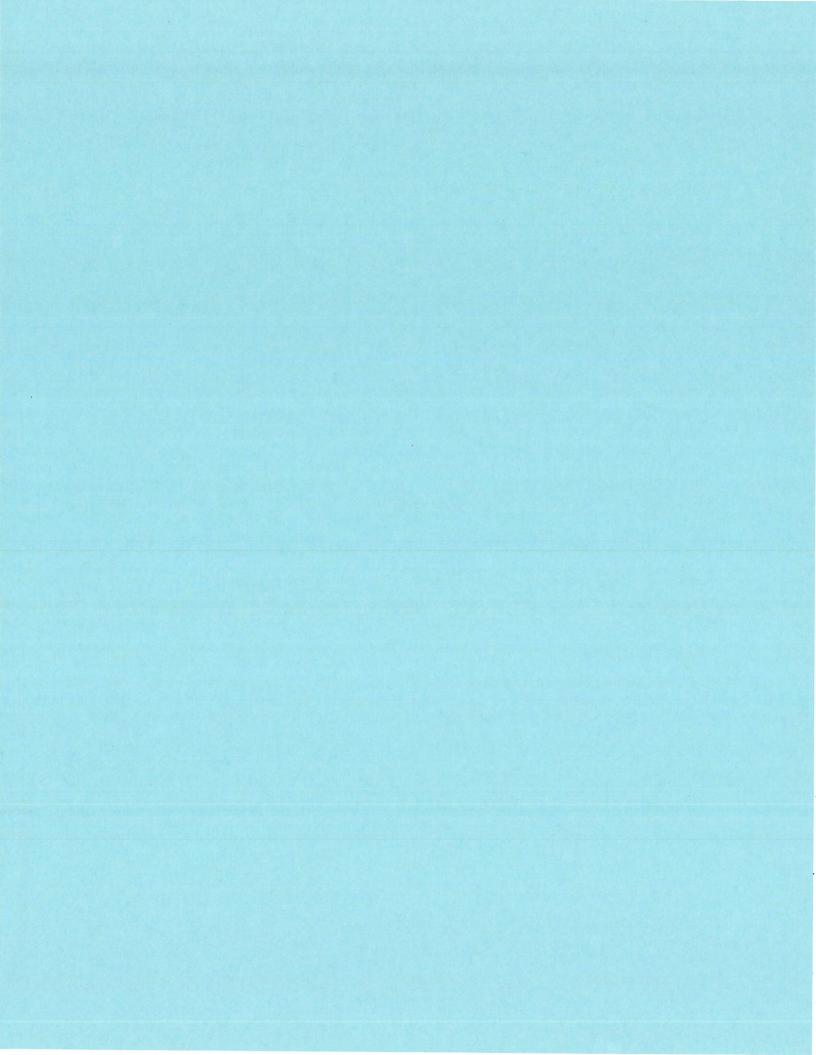
Company: The name of the company entered in the System Control file. Paid to Agency: Totals from payment codes 01 and 02 (does not include NSF's). Paid to Client: Totals from payment code 11 (does not include NSF's). Total Payments: Sum of paid to agency and paid to client. Overpayments to Agency: Totals from payment code 03. Overpayments to Client: Totals from payment code 13. Total Overpayments: Sum of Overpayments to Agency and Client. Returned Checks (Agency): Totals from payment code 21. Returned Checks (Client): Totals from payment code 31. Client Payments: Totals from payment code 51. Balance Adjustments: Totals from payment code 59. Cash Adjustments: Total Cash Adjustment portion of Payment codes 01 and 02. Cash Adjustment normally refers to that portion of a payment retained as commission by an agent, such as, an attorney or other agency.

Total Cash: Total from Payment codes 01, 02, 03 and 51, less any Cash Adjustments.

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PAYMENT REPORTS

Intelec Reports

Payments 1

CREDIT BALANCE REPORT 01/01/95 TO 02/13/95

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Company :	IOU	OWE-IT	COLLECTIONS	SERVICES.	INC.
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		Primary							Last	Pmt.
Case#	Last Name	Balance			Secondary B	alances		Client #		
000000005	JONES	10.05-	.00	.00	.00	.00	.00	000001	01/23/9	5 03
			.00	.00	.00	.00	.00			
000000113	JONES	90.65-	6.30	2.00	.00	.00	.00		01/30/9	5 01
Sec. 16			.00	.00	.00	.00	.00			
23020026	CASTILLO	23.35-	.00	.00	.00	.00	.00		01/10/9	5 03
			.00	.00	.00	.00	.00			3 25
23020062	MESSA	48.00-	.00	.00	.00	.00	.00		02/02/9	5 03
			.00	.00	.00		.00			
23020067	LUNA	35.30-	.00	.00	.00		.00		01/30/9	5 03
			.00	.00	.00		.00	1.01		
23020209	RICH	45.00-	.00	.00	.00		.00		02/02/9	5 03
			.00	.00	.00		.00			
00000010	JONES	15.24	.00	25.00	- 2.00	.00	.00	000005	01/23/9	5 61
			.00	.00	.00	.00	.00			
42940089	SNYDER	25.00-	.00	.00	.00	.00	.00	000024	01/30/9	5 03
			.00	.00	.00	.00	.00		,, ,	
42940059	KUDER	425.00	.00	.00	.00	20.00-	.00	000056	01/10/9	5 03
			.00	.00	.00		.00		• • • • • • • • •	
42940136	LINKS	375.00-	.00	.00	.00		.00		01/30/9	5 01
			.00	.00	.00		.00		01/30//	5 01
2940145	KNIGHT	742.37	.00	.00	.00		.00		02/15/9	5 01
			.00	.00	.00		.00			
42940146	JONES	575.93	.00	.00	.00		.00		02/15/9	5 01
			.00	.00	.00		.00			,
2940147	JONES	575.84	.00	.00	.00		.00		02/15/9	5 01
			.00	.00	.00		.00			
2940154	TAYLOR	1,000.00-	.00	.00	.00		.00		02/10/9	5 03
			.00	.00	.00		.00		02/10/9	2 03
2940158	LEWIS	850.00	.00	.00	.00		.00		01/30/9	5 07
			.00	.00	.00		.00		51/50/9	5 05
	тот	ALS 1,532.03	6.30	23.00-	2.00	120.00-	.00			
			.00	.00	.00		.00			

REPORT TITLE: CREDIT BALANCE REPORT

REPORT DESCRIPTION: This report lists all cases that have a credit amount in the primary balance or any of the secondary balances.

This report is accessed from the Payment Transaction Menu, option 20.

SELECTION OPTIONS: None, report is immediately processed.

FILES ACCESSED: Account Master, Client Master, and Payment Master.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file.
 <u>Case #</u>: The number Intelec assigned to the account.
 <u>Last Name</u>: The guarantor's last name.
 <u>Primary Balance</u>: The primary balance of the account.
 <u>Secondary Balances</u>: The balance of each of secondary balance Types 1 through 10.
 <u>Client#</u>: The code for the client.
 <u>Last Payment Date</u>: The date a payment was last posted to this account.
 <u>Last Payment Type</u>: The payment code of the last payment posted to this account.
 <u>Totals</u>: The aggregate value of each balance type.

PAYMENT DETAILS

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Case# Na	ame		Date	Client	Bəl.	Payment	Commission	Rate	Cash Adj	Lgl	Credit	User	
01 PAID AGENCY	r												
942940145 KNI	GHT	PAUL	02/16/95	000056	Р	09 59	10.04		- 14 A				
942940146 JON		PAUL	02/16/95	000056	P	98.58	69.01	70.00	.00		11	CHER	
942940147 JON	ES	PAUL	02/16/95	000056	P	75.73	53.01	70.00	.00		11	CHER	
942940147 JON	IES	PAUL	02/16/95	000056	P	75.69	22.71	30.00	.00		11	CHER	
000000111 OGI	LVY	FRED	02/16/95	000001	P	160.00	48.00	30.00	.00		11	CHER	
000000111 OGI	LVY	FRED	02/16/95	000001	P	250.00	112.50	45.00	.00	Y	L1	CHER	
			02,10,75	000001	r	600.00	270.00	45.00	.00	Y	L1	CHER	
02 PAID AGENCY	(FWD)												
942940148 JON	ES	Ρ.	02/16/95	000056	Ρ	55.00	38.50	70.00	.00		11	CHER	2
03 OVERPAYMENT	TO AGEY												
942940149 YOU		JUDY	02/16/05	000057									
		5001	02/16/95	000056	Р	100.00	.00	30.00	.00		11	CHER	
11 PAID CLIENT													
942940150 POT		JOHN	02/16/95	000002									
942940152 HAL		SUE	02/16/95	000056	P	75.00	37.50	50.00	.00		11	CHER	
			02/10/95	000038	Ρ	60.00	42.00	70.00	.00		BC	CHER	
21 RETURN CHECK	K-AGENCY												
942320089 JUD		GARLAND	02/16/95	000056	Р	50.00-	25.00-	50.00	.00		0.4		
							23.00	50.00	.00		01	CHER	
1 RETURN CHECK													
942320090 LIS	A	MARIE	02/16/95	000056	Р	75.00-	22.50-	30.00	.00		01	CHER	
											01	UNER	
51 CLIENT PAYME													
REE COLLECTION	NS		02/16/95	000056		300.00-	.00	30.00			01	CHER	
7 DUE FROM OU												SHER	
57 DUE FROM CLI													
REE COLLECTION	vs		02/16/95	000056		500.00-	.00	30.00			01	CHER	
T FWD.AGENCY C													
		0101 100											
742320089 JUDY 742940150 POTT		GARLAND	02/16/95	000101	Ρ	50.00-	20.00-	40.00	.00		01	CHER	
42940130 PUT	IER	JOHN	02/16/95	000010	Ρ	75.00	22.50	30.00	.00		11	CHER	
1 OVERPMT.REFU	IND COLTA												
42320090 LISA		MADIE	0.0.0		-								
	,	MARIE	02/16/95	000056	Р	60.00-	.00	.00	.00	1	HC	CHER	
2 OVERPMT.REFU	IND (DER)												
42320065 GREE		DANIEL	07/14/05	100000									
		CARTEL	02/16/95	100000	P	75.00-	.00	.00	.00	7,21	НС	CHER	

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<u>REPORT TITLE</u>: DAILY PAYMENT DETAIL LIST (1)

REPORT DESCRIPTION: This report will print a list of all payment transactions posted for the day. There are two reports are generated when this option is selected. The first report displays individual payment transactions for the day. The second report displays the totals for the different types of payment transactions. This report may also be requested for a time period. See option 13, Payment Reports for a Period.

This report may be accessed from the Payment Transaction Menu, option 5.

SELECTION OPTIONS: None, report is immediately processed.

FILES ACCESSED: Daily Transactions, Company, Account Master, Client Master and Payment Codes

DETAILS:

Company: The name of the company entered in the System Control file.

Case#: The number Intelec assigned to the account.

Name: The guarantor of the account.

Date: The payment date.

Client: The code for the client who turned over the accounts for collection.

Bal.: The type of balance which the payment has been applied.

Payment: The amount of the payment.

Commission: The fee earned from the payment.

Rate: The percentage of commissions on the debtor's account.

<u>Cash Adj</u>: This normally refers to that portion of a payment retained as commission by an agent, such as, an attorney or other agency.

Legal: A "Y" will appear in this column if the payment was applied to an account that is currently assigned to a collector who is defined as legal.

Credit: The person(s) who received credit for the payment.

User: The person that posted the payment.

PAYMENT SUMMARY

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Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

1) Analysis by Balance Type

	Paid	To Agency	Paid	To Client	From Le	gal Accounts
PRIMARY	Amount 1,265.00	Commission 588.73	Amount 60.00	Commission 57.00	Amount 850,00	Commission 382.50
INTEREST	.00	.00	.00	.00	.00	.00
TOTALS	1,265.00	588.73	60.00	57.00	850.00	382.50

2) Analysis by Type of Payment

	Amount	Commission
Paid To Agency	1,315.00	613.73
Paid To Client	135.00	79.50
Total Payments	1,450.00	693.23
Overpayments to Agency	100.00	N/A
Overpayments to Client	.00	N/A
Total of Overpayments	100.00	N/A
Returned Checks (Agency)	50.00-	25.00-
Returned Checks (Client)	75.00-	22.50-
Client Payments	300.00-	N/A
Balance Adjustments	.00	N/A
Increase Balance/Bill Client	.00	N/A
Forwarded AccountCommission Due	2.50	N/A
Cash Adjustments	.00	N/A
TOTAL CASH	1,115.00	N/A
Payment Code 54 - Commission Due	.00	
Payment Code 55 - Charges Due	.00	N/A N/A
Payment Code 56 - Per-Account Charges	.00	N/A
Payment Code 57 - Due from Client	500.00-	N/A
Payment Code 58 - Due from Client	.00	N/A
Payment Code 71 - Refund to Client	60.00-	N/A
Payment Code 72 - Refund to Debtor	75.00-	N/A
Payment Code 73 - Overpayment Adj.	.00	N/A

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REPORT TITLE: DAILY PAYMENT SUMMARY

<u>REPORT DESCRIPTION</u>: This report analyzes payment transactions processed for the current day. This report may also be selected for a specific time frame. See option 13, Payment Reports for a Period.

This report is accessed from Payment Transaction Menu, option 6.

SELECTION OPTIONS: None, report is immediately processed.

FILES ACCESSED: Daily Transactions, Company, and Balance Types.

DETAILS:

Company: The name of the company entered in the System Control file.

1) Analysis by Balance Type: a breakdown of payment transactions Paid to Agency, Paid to Client and From Legal Accounts, by the balance types defined in the System Controls. This <u>includes</u> reversals and NSF's.

Paid to Agency: The dollar amount paid to the agency and the commissions generated from those payments. **Paid to Client:** The dollar amount paid to the client and the commissions generated from those payments. **From Legal Accounts:** The dollar amount paid to the client or agency and the commissions generated from those payments for legal accounts. The commission amounts are <u>also included</u> in the Paid to Agency and Paid to Client columns.

TOTALS: The totals of the above fields.

2) Analysis by Type of Payment: a breakdown of dollar amounts received and commissions earned by payments types, regardless of balance types.

Paid to Agency: Totals from payment codes 01 and 02 (does not include NSF's). Paid to Client: Totals from payment code 11 (does not include NSF's). Total Payments: Sum of paid to agency and paid to client. Overpayments to Agency: Totals from payment code 03. Overpayments to Client: Totals from payment code 13. Total Overpayments: Sum of Overpayments to Agency and Client. Returned Checks (Agency): Totals from payment code 21. Returned Checks (Client): Totals from payment code 31. Client Payments: Totals from payment code 51 Balance Adjustments: Totals from payment codes 41-49 Increase Balance/Bill Client: Totals from payment code 59 Forwarded Account Commission Due: The amount due to or retained by an agent on a forwarded account. Cash Adjustments: Total Cash Adjustment portion of Payment codes 01 and 02. Cash Adjustment normally refers to that portion of a payment retained as commission by an agent, such as, an attorney or other agency. Total Cash: Total from Payment codes 01, 02, 03 and 51, less any Cash Adjustments. Payment Codes 54-58 and 71-72: A brief description and total for each payment code (on a separate line for each).

PAYMENTS BY COLLECTOR

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Collector : 11 CHERYL HAMOCKS

			Payment			Bal.	Ag	ency	Emp	lovee	P1	F		
Case #	Debtor Name		Date	Pay	Туре	Туре	Payment	Commission	Payment		1st	(Y)	Sol	Client
942940148	JONES	Ρ	02/16/95	PAID	TO AGENCY	P	55.00	38.50	55.00	38.50	101		opt	000056
942940146	JONES	Ρ	02/16/95	PAID	TO AGENCY	Р	75.73	53.01	75.73	53.01				000056
942940147	JONES	Ρ	02/16/95	PAID	TO AGENCY	Р	75.69	22.71	75.69	22.71				000056
942940147	JONES	P	02/16/95	PAID	TO AGENCY	Р	160.00	48.00	160.00	48.00				20202.00
942940145	KNIGHT	Ρ	02/16/95	PAID	TO AGENCY	Р	98.58	69.01	98.58	69.01				000056
942940150	POTTER	J	02/16/95	PAID	TO CLIENT	P	75.00	37.50	75.00	37.50				000056
942940150	POTTER	J	02/16/95	* FW	D.AGENCY *	Ρ	75.00	22.50	75.00	22.50-				000002 000002
					тот	AL WITHOU	JT FWD.AG	ENCY	540.00	268.73	0	0		
					FWD.	AGENCY 1	TOTAL		75.00	22.50-	0	0		
					NON	REPORTA	BLE PAYME	NTS	.00	.00				
					MONT	TH-TO-DAT	E TOTALS		7116.67	2228.13				

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REPORT TITLE: DAILY PAYMENTS BY COLLECTOR (STANDARD)

REPORT DESCRIPTION: This report analyzes, by collector, payment transactions processed for the current day.

This report is accessed from Payment Transaction Menu, option 8.

SELECTION OPTIONS: The following report types: (1) standard; (2) no commissions, with payment arrangement information and link information; (3) graph for payments; and (4) graph for commissions.

FILES ACCESSED: Daily Transactions, Company and Collector Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Collector: The user's code and name.

Case #: The number Intelec assigned to the account.

Debtor Name: The last name and first initial of the guarantor of the account.

Payment Date: The date the transaction was posted.

Pay Type: The name of the payment code.

Bal Type: Th Primary, Interest, or Secondary Balance in which a payment has been applied.

Agency: The dollar amount paid to the agency by the debtor and the commissions generated.

Employee - Payment: The dollar amount the collector will receive credit for collecting. Please note that this amount can vary from the Agency amount if the account has a split collector.

Employee - Commission: Fees earned from payment to the collector. Please note that this amount can vary from the Agency amount if the credit was split.

PIF - 1st: a "Y" indicates the account was paid in full with the first payment.

PIF - (Y): a "Y" indicates the account was paid in full.

Spl.: a "Y" indicates a split collector payment.

Client: The code for the client.

Total Without Fwd. Agency: Totals of all transactions, excluding payment code 61.

Fwd. Agency Total: Totals for payment code 61 (negative commissions indicate amounts being paid out).

Non-Reportable Payments: Any of the balance type payments that will not appear on the client's statement. Payment Codes 54-58 and 71-72: A brief description and total for each payment code (on a separate line for each).

Month-To-Date Totals: The total payments and commissions generated by the collector.

PAYMENTS BY COLLECTOR

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Collector : 11 CHERYL HAMOCKS

			Payment		Bal.	Agency	Employee	P	IF			Linked
Case #	Debtor Name		Date	Pay Type	Туре	Payment	Payment	1st	(Y)	Spl Client	P/Ar	Balance QCat
942940148	JONES	Ρ	02/16/95	PAID TO AGENCY	Р	55.00	55.00			000056		620.00
942940146	JONES	Ρ	02/16/95	PAID TO AGENCY	Р	75.73	75.73			000056		1409.14
942940147	JONES	Ρ	02/16/95	PAID TO AGENCY	Р	75.69	75.69			000056		1409.14
942940147	JONES	Ρ	02/16/95	PAID TO AGENCY	P	160.00	160.00			000056		1409.14
942940145	KNIGHT	Ρ	02/16/95	PAID TO AGENCY	Р	98.58	98.58			000056		1409.14
942940150	POTTER	J	02/16/95	PAID TO CLIENT	Р	75.00	75.00			000002		819.00
942940150	POTTER	1	02/16/95	* FWD.AGENCY *	Р	75.00	75.00			000002		819.00
				TOTAL WITH	OUT FWD	AGENCY	540.00	0	0			
				FWD.AGENCY	TOTAL		75.00	0	0			
				NON-REPORT	ABLE PA	YMENTS	.00					

<u>REPORT TITLE</u>: DAILY PAYMENTS BY COLLECTOR (NO COMMISSIONS)

REPORT DESCRIPTION: This report analyzes, by collector, payment transactions processed for the current day. This report tracks those accounts with payment arrangements, linked balances, and Qcat codes.

This report is accessed from Payment Transaction Menu, option 8,2.

SELECTION OPTIONS: The following report types: (1) standard; (2) no commissions, with payment arrangement information and link information; (3) graph for payments; and (4) graph for commissions.

FILES ACCESSED: Daily Transactions, Company and Collector Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Collector: The user's code and name.

Case #: The number Intelec assigned to the account.

Debtor Name: The last name and first initial of the guarantor of the account.

Payment Date: The date the transaction was posted.

Pay Type: The name of the payment code.

Agency Payment: The dollar amount paid to the agency by the debtor and the commissions generated. Employee - Payment: The dollar amount the collector will receive credit for collecting. Please note that this amount can vary from the Agency amount if the account has a split collector.

PIF - 1st: a "Y" indicates the account was paid in full with the first payment.

PIF - (Y): a "Y" indicates the account was paid in full.

Spl: a "Y" indicates a split collector payment.

Client: The code for the client.

P/Ar: A "Y" in this field will denote an account is in a payment arrangement.

Linked Balance: The linked balance amount currently due on the account.

OCat: The category the account resides in.

Total Without Fwd. Agency: Totals of all transactions, excluding payment code 61.

<u>Fwd. Agency Total</u>: Totals for payment code 61 (negative commissions indicate amounts being paid out). <u>Non-Reportable Payments</u>: Any of the balance type payments that will not appear on the client's statement.

LIST OF LEGAL PAYMENTS PROCESSED ON 02/16/95

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Debtor Name		Case#	Client Name	Bal.Type	Рау Туре	Amount	Commission	Balance	
OGILVY	F	000000111	RIVERSIDE HOSPITAL	PRIMARY	Paid to Agen	cy 250.00	112.50	540.25	
OGILVY	F	000000111	RIVERSIDE HOSPITAL		Paid to Agen	cy 600.00	270.00	540.25	
			Tota	l for Balance	Type PRIMARY	850.00	382.50		
			Fina	l Totals		850.00	382.50		

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REPORT TITLE: DAILY LEGAL PAYMENTS

<u>REPORT DESCRIPTION</u>: This report will print a list of the payments received from legal accounts for the day.

This report is accessed from the Payment Transaction Menu, option 9,1.

SELECTION OPTIONS: None, the report is processed immediately.

DETAILS:

FILES ACCESSED: Daily Transactions, Company, Balance Types, Account Master and Client Master.

Company: The name of the company entered in the System Control file. **Debtor Name:** The last name and first initial of the guarantor of the account. **Case #:** The number Intelec assigned to the account. **Client Name:** The name of the client. **Bal.Type:** The balance type the payment to which a payment has been applied.

Pay Type: The payment code description.

Amount: The dollar amount received from the guarantor.

Commission: Fees earned from guarantor payments.

Balance: The total balance on the account.

Total for Balance Type: The amount and commission totals for each balance type.

Final Totals: The amount and commission totals for all payments received.

LEGAL PAYMENTS BY CLIENT FROM 02/16/95 TO 02/16/95

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Case#	Debtor Name			Balance Type	Code	Payment	Balance			
Client :	000001 RIVERSIDE	HOSPITAL								
000000111	FRED	OGILVY		PRINCIPAL	01	250.00	540.25			
000000111	FRED	OGILVY		PRINCIPAL	01	600.00	540.25			
Sub-Total	PRINCIPAL Fil 850.00	ing fee	Bal 2	Bal 3	Service	e Chg Bal 5	Bal 6	Bal 7	Bal 8	TOTAL 850.00
Totals	850.00									850.00

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<u>REPORT TITLE</u>: LEGAL PAYMENTS BY CLIENT

REPORT DESCRIPTION: This report lists individual debtor payment transactions, by client, processed for a specified time period.

This report is accessed from the Payment Transaction Menu, option 9,3.

SELECTION OPTIONS: Date Range.

DETAILS:

FILES ACCESSED: Payment Master, Account Master, Client Master, Company and Balance Types.

<u>Company</u>: The name of the company entered in the System Control file.
<u>Case#</u>: The number Intelec assigned to the account.
<u>Debtor Name</u>: The last and first name of the guarantor on the account.
<u>Balance Type</u>: The balance type to which the payment was applied.
<u>Code</u>: The payment code used when entering this payment.
<u>Payment</u>: The dollar amount received from the debtor.
<u>Balance</u>: The total balance on the account at the time the report is requested.
<u>Client</u>: The client's name and code.
<u>Sub-Totals</u>: The totals of each balance type for each client.
<u>Totals</u>: The totals of each balance type for all clients.

LEGAL PAYMENTS BY COLLECTOR FROM 02/16/95 TO 02/16/95

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Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Case#	Principal Filing fee	Bal 2	Bal 3	Service Chg Bal 5	Interest	Total
Collector : L	1 LEGAL COLLECTOR					
000000111	850.00					850.00
Sub-Totals	850.00					850.00
Totals	850.00					850.00

REPORT TITLE: LEGAL PAYMENTS BY COLLECTOR

<u>REPORT DESCRIPTION</u>: This report lists individual debtor payment transactions, by collector, processed for a specified time period.

This report is accessed from the Payment Transaction Menu, option 9,2.

SELECTION OPTIONS: Date Range.

DETAILS:

FILES ACCESSED: Payment Master, Account Master, Collector Master, Company and Balance Types.

Company: The name of the company entered in the System Control file.

Case#: The number Intelec assigned to the account.

Principal: The portion of the payment that was applied to the principal balance.

<u>Secondary Balance Types</u>: A heading for each of the secondary balances defined in the System Controls will print on this report, along with any portion of the payment that was applied to any of these secondary balance types.

Interest: The portion of the payment that was applied to the interest.

Total: Total dollar amount received from the debtor.

<u>Collector</u>: The collector code and name of the owner (or split collector) on the account at the time the payment is entered.

Sub-Totals: The totals of each balance type, by collector.

Totals: The totals of each balance type.

LIST OF CHECKS TO BE PRESENTED

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

				To be			
Link #	Last Name	First Name	Entered	Presented	Check #	Amount	
00000010	JONES	BRANDY	02/03/95	02/15/95	0000012	\$75.00	
00000010	JONES	BRANDY	02/03/95	02/15/95	0000013	\$75.00	
942940146	JONES	PAUL	02/03/95	02/10/95	0000001	\$75.00	
942940146	JONES	PAUL	02/03/95	02/10/95	0000002	\$53.56	
942940146	JONES	PAUL	02/03/95	02/15/95	0000003	\$25.00	
942940153	HALL	SUE	02/03/95	02/15/95	0000010	\$25.00	
942940153	HALL	SUE	02/03/95	02/15/95	0000011	\$50.00	
942940155	JOHNSON	LARRY	02/03/95	02/15/95	0000009	\$60.00	

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<u>REPORT TITLE</u>: LIST CHECKS TO BE PRESENTED

<u>REPORT DESCRIPTION</u>: This report lists postdated checks ready to be presented based on presentation dates at the time the checks were entered. This list should be used to enter the payments for those debtors.

This report is accessed from the Payment Transaction Menu, option 12.

SELECTION OPTIONS: None. Report is processed immediately.

FILES ACCESSED: Account Master, Daily Transaction File.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file.
<u>Link#</u>: The debtor primary account number.
<u>Last Name</u>: The debtor's last name.
<u>First Name</u>: The debtor's first name.
<u>Entered</u>: The date the check was entered into the system.
<u>To be Presented</u>: The date the check is to be presented for payment.
<u>Check#</u>: The check sequence number.
<u>Amount</u>: The dollar value of the check to be presented.

PAYMENT ANALYSIS FROM 02/15/95 TO 02/17/95

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Date	Code 01	Code 02	Code 03	Code 51	Cash	Code 11	Code 21	Code 71	Code 72
02/15/95	130.00	340.00	160.00	1100.00	1630.00	775.00	350.00-	.00	.00
02/16/95	1260.00	55.00	100.00	300.00-	1115.00	135.00	50.00-	60.00-	75.00-
TOTALS :	1390.00	395.00	260.00	800.00	2745.00	910.00	400.00-	60.00-	75.00-

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<u>REPORT TITLE</u>: PAYMENT ANALYSIS (By Date With Cash)

<u>REPORT DESCRIPTION</u>: This report analyzes payments based on payment codes.

This report can be accessed from the Payment Transaction Menu, option 13,3.

SELECTION OPTIONS: Payment Date Range, Payment Codes. You may select up to nine Payment Codes.

FILES ACCESSED: Payment Master File.

DETAILS:

Company: The name of the company entered in the System Control file.

Date: The date the payment was posted to the system.

<u>Code</u>: The payment code used to apply the payment.

Cash: The total daily dollar amount of cash posted to each payment code.

Totals: The total value of payments by code and cash posted for the payment date range.

PAYMENT DETAIL LISTING FROM 02/14/95 TO 02/17/95

Company : IOU OWE-IT COLLECTIONS SERVICES, INC. Client : 000056 FREE COLLECTIONS

PAYMENT CODES : 01 02 11 21 51 71 72

BALANCE CODES : P 4 I

BALANCE C	ODES : P 4 1		Payment	Desmant		C	-				C
Case#	Debtor Name		Date	Payment Amount	Commission	Comm Rate	Pmt. Code	Adj. Code	Balance	Credit	Cash
942940145	and the second sec	KNIGHT	02/15/95	11.32	7.92		01	code	Туре		Adj.
942940145		KNIGHT	and the second	37.72		70.00			Primary	11	
942940145		1000	02/15/95		26.40	70.00	01		Primary	11	
942940146		JONES	02/15/95	9.34	6.54	70.00	01		Primary	11	
		JONES	02/15/95	31.14	21.80	70.00	01		Primary	11	
942940147		JONES	02/15/95	9.34	2.80	30.00	01		Primary	11	
942940147		JONES	02/15/95	31.14	9.34	30.00	01		Primary	11	
942940152	SUE	HALL	02/15/95	100.00	50.00	50.00	02		Primary	BC	100.00
942940153	SUE	HALL	02/15/95	75.00	37.50	50.00	02		Primary	BC	
942940153	SUE	HALL	02/15/95	25.00	.00	.00	02		Service Chg	BC	
942940149	JUDY	YOUNG	02/15/95	475.00	142.50	30.00	11		Primary	11	
942940145	PAUL	KNIGHT	02/15/95	50.00-	35.00-	70.00	21		Primary	11	
942940152	SUE	HALL	02/15/95	300.00-	210.00-	70.00	21		Primary	BC	
Client	000056		02/15/95	600.00	.00		51	1			
Client	000056		02/15/95	500.00	.00		51	0			
942940145	PAUL	KNIGHT	02/16/95	98.58	69.01	70.00	01		Primary	11	
942940146	PAUL	JONES	02/16/95	75.73	53.01	70.00	01		Primary	11	
942940147	PAUL	JONES	02/16/95	75.69	22.71	30.00	01		Primary	11	
942940147	PAUL	JONES	02/16/95	160.00	48.00	30.00	01		Primary	11	
942940148	Ρ.	JONES	02/16/95	55.00	38.50	70.00	02		Primary	11	
942940152	SUE	HALL	02/16/95	60.00	42.00	70.00	11		Primary	BC	
942320089	GARLAND	JUDY	02/16/95	50.00-	25.00-	50.00	21		Primary	01	
Client	000056		02/16/95	300.00-	.00		51	0			
942320090	MARIE	LISA	02/16/95	60.00-	.00	.00	71		Primary	НС	

Totals for Client 1670.00

308.03

<u>REPORT TITLE</u>: PAYMENT DETAIL LISTING (Sort by Client)

<u>REPORT DESCRIPTION</u>: This report lists payments by client for a user defined period.

The report may be accessed from Payment Transaction Menu, option 13,5.

<u>SELECTION OPTIONS</u>: Payment Date Range, Balance Codes, and Payment Codes. You may select up to four balance codes or all and up to eight or all payment codes.

FILES ACCESSED: Daily Payment Transaction file, Account Master, and Client Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Client: The name and code for the client being analyzed.

Payment Codes: The selected payment codes.

Balance Codes: The selected balance codes.

Case#: The system assigned debtor number.

Debtor Name: The guarantor's name.

Payment Date: The date the payment was posted to the debtor's account.

Payment Amount: The dollar amount of the payment.

Commission: The dollar fee charged to the client for collecting on the account.

Commission Rate: The percentage of the payment eligible for commission.

<u>Payment Code</u>: The code used to describe what type of payment being applied to the debtors' account. <u>Adjustment Code</u>: A user defined code used to modify the payment. (*Note: The adjustment code has been*

applied against the specified payment code and balance type.

Balance Type: The Primary, Interest, or secondary balances the payment was applied against. Credit: The collector to receive credit for the payment.

<u>Cash Adjustment</u>: The dollar modification associated with the adjustment code that was applied. <u>Totals for Client</u>: The gross payments and commissions received for named client.

PAYMENT DETAIL LISTING FROM 02/14/95 TO 02/17/95

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

PAYMENT CODES : 01 02 21 11 51 57 71 72

BALANCE CODES : P 4 1

	Balance	Adj.	Pmt.	Comm		Payment	Payment			
Credit Adj.	Туре	Code	Code	Rate	Commission	Amount	Date		Debtor Name	Case#
L1	Primary		01	45.00	112.50	250.00	02/16/95	OGILVY		000000111
L1	Primary		01	45.00	270.00	600.00	02/16/95	OGILVY	FRED	000000111
11	Primary		01	70.00	7.92	11.32	02/15/95	KNIGHT	PAUL	942940145
11	Primary		01	70.00	26.40	37.72	02/15/95	KNIGHT	PAUL	942940145
11	Primary		01	70.00	69.01	98.58	02/16/95	KNIGHT	PAUL	942940145
11	Primary		01	70.00	6.54	9.34	02/15/95	JONES	PAUL	942940146
11	Primary		01	70.00	21.80	31.14	02/15/95	JONES	PAUL	942940146
11	Primary		01	70.00	53.01	75.73	02/16/95	JONES	PAUL	942940146
11	Primary		01	30.00	2.80	9.34	02/15/95	JONES	PAUL	942940147
11	Primary		01	30.00	9.34	31.14	02/15/95	JONES	PAUL	942940147
11	Primary		01	30.00	22.71	75.69	02/16/95	JONES	PAUL	942940147
11	Primary		01	30.00	48.00	160.00	02/16/95	JONES	PAUL	942940147
					650.03	1390.00	for Type 01	Totals		
вс	Primary		02	45.00	11.25	25.00	02/15/95	POTTER	BRIAN	923020013
11	Primary		02	70.00	38.50	55.00	02/16/95	JONES	Ρ.	942940148
11	Primary		02	50.00	50.00	100.00	02/15/95	POTTER	JOHN	942940150
BC 100.00	Primary		02	50.00	50.00	100.00	02/15/95	HALL	SUE	942940152
BC	Primary		02	50.00	37.50	75.00	02/15/95	HALL	SUE	942940153
BC	Service Chg		02	.00	.00	25.00	02/15/95	HALL	SUE	942940153
					187.25	380.00	for Type 02	Totals		
11	Primary		11	30.00	142.50	475.00	02/15/95	YOUNG	JUDY	942940149
11	Primary		11	50.00	150.00	300.00	02/15/95	POTTER	JOHN	942940150
11	Primary		11	50.00	37.50	75.00	02/16/95	POTTER	JOHN	942940150
BC	Primary		11	70.00	42.00	60.00	02/16/95	HALL	SUE	942940152
					372.00	910.00	for Type 11	Totals		
01	Primary		21	50.00	25.00-	50.00-	02/16/95	JUDY	GARLAND	942320089
11	Primary		21	70.00	35.00-	50.00-	02/15/95	KNIGHT	PAUL	942940145
BC	Primary		21	70.00	210.00-	300.00-	02/15/95	HALL	SUE	942940152
					270.00-	400.00-	for Type 21	Totals		
		1	51		.00	600.00	02/15/95		000056	Client
		0	51		,00	500.00	02/15/95		000056	Client
		0	51		.00	300.00-	02/16/95		000056	Client
					.00	800.00	for Type 51	Totals		
		0	57		.00	950.00-	02/15/95		100000	Client
		3	57		.00	500.00-	02/16/95		000056	Client
					.00	1450.00-	for Type 57	Totals		
нс	Primary		71	.00	.00	60.00-	02/16/95	LISA	MARIE	942320090
		0 0 0	51 51 51 57 57		270.00- .00 .00 .00 .00 .00 .00	400.00- 600.00 500.00 300.00- 800.00 950.00- 500.00- 1450.00-	for Type 21 02/15/95 02/15/95 02/16/95 for Type 51 02/15/95 02/16/95 for Type 57	Totals Totals Totals	000056 000056 000056 100000 000056	Client Client Client Client Client

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<u>REPORT TITLE</u>: PAYMENT DETAIL (Sort by Payment Code)

<u>REPORT DESCRIPTION</u>: This report lists all payment information applicable to the debtors account. The report is sorted by payment code.

This report is accessed from the Payment Transaction Menu, option 13,2.

<u>SELECTION OPTIONS</u>: Payment Date Range, up to eight Payment Codes or all codes if blank, and up to four Balance Codes or all if blank.

FILES ACCESSED: Account Master, Payment Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Payment Codes: The selected payment codes.

Balance Codes: The selected balance codes.

Case#: The system number assigned to the debtor.

Debtor Name: Guarantors' name.

Payment Date: The day the payment was applied to the debtors' account.

Payment Amount: The dollar value of the payment.

Commission: The dollar fee obtained from collecting a payment on the account.

Commission Rate: The percentage used to calculate the amount charged to the client.

Payment Code: The payment standard applied to the account.

Adjustment Code: A user defined standard to allow payment corrections to made to an account to the specified balance type.

Balance Type: Reflects the Primary, Interest, or secondary balance type the payment was applied to.

Credit: The collector to receive credit.

<u>Cash Adjustment</u>: A portion of the payment retained as commission by an agent, such as an attorney or other agency.

PAYMENTS BY CLIENT FROM 02/15/95 TO 02/17/95

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

		Paid	Paid To AgencyPaid To Client		From Leg	al Accounts	
Client		Amount	Commission	Amount	Commission	Amount	Commission
000001 RIVERSIDE HOSPITAL		850.00	382.50	.00	.00	850.00	382.50
000056 FREE COLLECTIONS		395.00	123.53	261.50	102.45	.00	.00
	TOTALS	1,245.00	506.03	261.50	102.45	850.00	382.50

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REPORT TITLE: PAYMENTS BY CLIENT FOR A PERIOD

<u>REPORT DESCRIPTION</u>: This report compares payments by listing all clients for a specified period of time.

This report can be accessed from Payment Transaction Menu, option 14.

SELECTION OPTIONS: Payment Date Range.

FILES ACCESSED: Daily Transaction, Client Master, Legal Master.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file.
 <u>Client</u>: The name of the client found in the Client Master.
 <u>Paid to Agency</u>: The dollar value collected and the fees generated from the payments.
 <u>Paid to Client</u>: The dollar value collected and the fees generated from the payments.
 <u>From Legal Accounts</u>: The total dollar value and fees collected from legal accounts.
 <u>Totals</u>: The total value of payments posted by each of the three categories.

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Collector : 11 CHERYL HAMOCKS

Case#	Debtor	Name	Payment		Bal.	Ag	ency	Emc	loyee		
942940148	JONES		Date 02/16/95	Pay Type PAID TO AGENCY	Туре		Commission	Payment		PIF- 1st (
942940146 942940146 942940147 942940146 942940146 942940147 942940145 942940145 942940145 942940145 942940150	JONES JONES JONES JONES JONES JONES JONES	I	 02/15/95 02/15/95 02/15/95 02/15/95 02/15/95 02/16/95 02/16/95 	PAID TO AGENCY PAID TO AGENCY PAID TO AGENCY PAID TO AGENCY PAID TO AGENCY	AGENCY P 55.00 38.50 55.00 38.50 000 AGENCY P 9.34 6.54 9.34 6.54 00 AGENCY P 9.34 6.54 9.34 6.54 00 AGENCY P 31.14 21.80 31.14 21.80 000 AGENCY P 9.34 2.80 9.34 2.80 000 AGENCY P 9.34 2.80 9.34 2.80 000 AGENCY P 31.14 9.34 31.14 9.34 000 AGENCY P 31.14 9.34 31.14 9.34 000 AGENCY P 75.73 53.01 75.73 53.01 000 AGENCY P 75.69 22.71 75.69 22.71 000 AGENCY P 160.00 48.00 160.00 48.00 000 AGENCY P 37.72 26.40 37.72 26.40<	Y) Spl Client 000056 000056 000056 000056 000056 000056 000056 000056 000056 000056 000056 000056 000056					
942940150 942940150 942940150 942940150 942940149 942940149	POTTER J 02 POTTER J 02 POTTER J 02 POTTER J 02 YOUNG J 02	02/15/95 02/15/95 02/16/95 02/16/95 02/15/95	PAID TO CLIENT * FWD.AGENCY * PAID TO CLIENT * FWD.AGENCY * PAID TO CLIENT NSF TO CLIENT	P P P P P	100.00 300.00 300.00 75.00 75.00 475.00 198.50- UT FWD.AGEN	50.00 150.00 90.00 37.50 22.50 142.50 59.55-	100.00 300.00 75.00 75.00 475.00 198.50-	50.00 150.00 90.00- 37.50 22.50- 142.50 59.55- 591.48	0 0- 0)-)- Y	000002 000002 000002 000002 000002 0000056 000056	
				FWD . A	GENCY T	TOTAL		375.00	112.50-		

NON-REPORTABLE PAYMENTS

9 - 9

.00

.00

REPORT TITLE: PAYMENTS BY COLLECTOR FOR A PERIOD

REPORT DESCRIPTION: This report analyzes, by collector, payment transactions processed for a user

This report is accessed from Payment Transaction Menu, option 15.

SELECTION OPTIONS: Payment Date Range and up to four or all Collector Codes.

FILES ACCESSED: Daily Transactions, Company and Collector Master.

DETAILS:

Company: The name of the company entered in the System Control file.

Collector: The user's code and name.

Case #: The number Intelec assigned to the account.

Debtor Name: The last name and first initial of the guarantor of the account. Payment Date: The date the transaction was posted.

Pay Type: The name of the payment code.

Bal. Type: The balance to which the payment was applied.

Agency: The dollar amount paid to the agency by the debtor and the commissions generated.

Employee - Payment: The dollar amount the collector will receive credit for collecting. Please note that this amount can vary from the Agency amount if the account has a split collector. Employee - Commission: Fees earned from payment to the collector. Please note that this amount can vary

from the Agency amount if the credit was split. PIF - 1st: a "Y" indicates the account was paid in full with the first payment.

PIF - (Y): a "Y" indicates the account was paid in full.

Spl: a "Y" indicates a split collector payment.

Client: The code for the client.

Total Without Fwd. Agency: Totals of all transactions, excluding payment code 61.

Fwd. Agency Total: Totals for payment code 61 (negative commissions indicate amounts being paid out). Non-Reportable Payments: Any of the balance type payments that will not appear on the client's statement.

ite: 2/17/95 14:03:45

PAYMENT SUMMARY BY CLIENT FROM 02/15/95 TO 02/17/95

ompany : IOU OWE-IT COLLECTIONS SERVICES, INC.

AYMENT CODES : 01 02 11 21 51 71 72

ALANCE CODES : P 4

	Desmont	
Client	Payment Amount	Commission
Payment Code : 01 PAID AGENCY		
	850.00	382.50
000001 RIVERSIDE HOSPITAL	540.00	267.53
000056 FREE COLLECTIONS	210111	
Totals for Payment Code 01	1390.00	650.03
Payment Code : 02 PAID AGENCY (FWD)		
	125.00	61.25
000002 GENERAL HOSPITAL	255.00	126.00
000056 FREE COLLECTIONS	255.00	
Totals for Payment Code 02	380.00	187.25
Payment Code : 11 PAID CLIENT		
payment code .	375.00	187.50
000002 GENERAL HOSPITAL	535.00	184.50
000056 FREE COLLECTIONS	555.00	
Totals for Payment Code 11	910.00	372.00
Payment Code : 21 RETURN CHECK-AGENCY		
000056 FREE COLLECTIONS	400.00-	270.00-
Totals for Payment Code 21	400.00-	270.00-
Payment Code : 51 CLIENT PAYMENT		
000056 FREE COLLECTIONS	800.00	.00
Totals for Payment Code 51	800.00	.00
Payment Code : 71 OVERPMT.REFUND (CLT)		
000056 FREE COLLECTIONS	60.00	.00
Totals for Payment Code 71	60.00	00
Payment Code : 72 OVERPMT.REFUND (DEB)		
	75.00	.00
100000 ARC		
Totals for Payment Code 72	75.0	000

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<u>REPORT TITLE</u>: PAYMENT BY TYPE AND CLIENT (Summary Report)

<u>REPORT DESCRIPTION</u>: This report tracks debtor payments by client for a user defined period.

This report may be accessed from the Payment Transaction Menu, option 13,6.

SELECTION OPTIONS: Payment Date Range, up to eight or all Payment Codes, and up to four or all

FILES ACCESSED: Daily Payment Transaction, Client Master.

DETAILS:

Company: The name of the company entered in System Controls. Payment Codes: The selected payment codes used for the payment transaction. Balance Codes: The selected balance code. Client: The client name and code entered in the Client Master. Payment Code: The payment code associated with the payment received and the type of payment code. Commission: The dollar fee received from the payment. Totals for Payment Code: The gross payment and the commission for the stated code.

e : 02/17/95 14:03:44

mpany : IOU OWE-IT COLLECTIONS SERVICES, INC.

Analysis by B			Paid 1	o Client	From Legal	Accounts Commission
RIMARY NTEREST iling fee	Amount 1,345.00 .00 15.00	o Agency Commission 567.28 .00 .00	Amount 636.50 .00 .00	Commission 289.95 .00 .00 .00	Amount 850.00 .00 .00 .00	382.50 .00 .00 .00
Service Chg	25.00 1,385.00	567.28	636.50	289.95	850.00	382.50

2) Analysis by Type of Payment

2) Analysis by Type of Payment		
2) analysis 5, 71	Amount	Commission
	1,785.00	837.28
Paid To Agency	910.00	372.00
Paid To Client		
	2,695.00	1,209.28
Total Payments		N/A
1	260.00	N/A
Overpayments to Agency	125.00	N/D
Overpayments to Client		N/A
	385.00	N/A
Total of Overpayments		270.00-
	400.00-	
Returned Checks (Agency)	273.50-	82.05-
Returned Checks (Client)		1.
	800.00	N/A
Client Payments		
	.00	N/A
Balance Adjustments		
	.00	N/A
Increase Balance/Bill Client		
	92.50	N/A
Fowarded Account Commission Due		
Fowar dow .	100.00	N/A
Cash Adjustments	100111	
Cash Adjoc and	2,745.00	N/A
Total Cash	2,145.00	
lotat cash		
	.0	N/A
Payment Code 54 - Commission Due	.0	
a de 55 - Charges Duc		N/A 00
Payment Code 55 - Per-Account Charges		
Payment Code 57 - Due from Client	1,450.0	00 N/A
Payment Code 58 - Due from Client	•	00
Payment Code 56 - Due 11 da		N/A
, 71 Pofund to Client		00-
Payment Code 71 - Refund to Client		.00-
Payment Code 72 - Refund to Debtor Payment Code 72 - Refund to Debtor		.00 N/A
Payment Code 73 - Overpayment Adj.		

REPORT TITLE: PAYMENT SUMMARY

<u>REPORT DESCRIPTION</u>: This report analyzes payment transactions processed for a user specified time frame. The report duplicates the information found on the Daily Payment Summary.

This report is accessed from Payment Transaction Menu, option 13,1.

SELECTION OPTIONS: Payment Date Range.

FILES ACCESSED: Daily Transactions, Company, and Balance Types.

DETAILS:

Company: The name of the company entered in the System Control file.

1) Analysis by Balance Type: a breakdown of payment transactions Paid to Agency, Paid to Client and From Legal Accounts, by the balance types defined in the System Controls. This <u>includes</u> reversals and NSF's.

<u>Paid to Agency</u>: The dollar amount paid to the agency and the commissions generated from those payments. <u>Paid to Client</u>: The dollar amount paid to the client and the commissions generated from those payments. <u>From Legal Accounts</u>: The dollar amount paid to the client or agency and the commissions generated from those payments for legal accounts. The commission amounts are <u>also included</u> in the Paid to Agency and Paid to Client columns.

TOTALS: The totals from the above fields.

2) Analysis by Type of Payment: a breakdown of dollar amounts received and commissions earned by payments types, regardless of balance types.

Paid to Agency: Totals from payment codes 01 and 02 (does not include NSF's). Paid to Client: Totals from payment code 11 (does not include NSF's). Total Payments: Sum of paid to agency and paid to client. Overpayments to Agency: Totals from payment code 03. Overpayments to Client: Totals from payment code 13. Total Overpayments: Sum of Overpayments to Agency and Client. Returned Checks (Agency): Totals from payment code 21. Returned Checks (Client): Totals from payment code 31. **Client Payments:** Totals from payment code 51 Balance Adjustments: Totals from payment codes 41-49 Increase Balance/Bill Client: Totals from payment code 59 Forwarded Account Commission Due: Total commission due to a forwarding agent. Cash Adjustments: Total Cash Adjustment portion of Payment codes 01 and 02. Cash Adjustment normally refers to that portion of a payment retained as commission by an agent, such as, an attorney or other agency. Total Cash: Total from Payment codes 01, 02, 03 and 51, less any Cash Adjustments. Payment Codes 54-58 and 71-72: A brief description and total for each payment code (on a separate line for each).

Company : IOU OWE-IT COLLECTIONS SERVICES, INC.

Name		Entered	Amount	Present On	Link#
JONES	BRANDY	02/17/95	50.00	02/20/95	00000010
JONES	PAUL	02/17/95	75.00	02/20/95	942940146
JONES	PAUL	02/03/95	25.00	03/15/95	942940146
HALL	SUE	02/17/95	60.00	03/15/95	942940153
JONES	PAUL	02/03/95	25.00	04/15/95	942940146
	SUE	02/17/95	60.00	04/15/95	942940153
HALL	PAUL	02/03/95	25.00	05/15/95	942940146
	SUE	02/17/95	60.00	05/15/95	942940153
HALL	PAUL	02/03/95	25.00	06/15/95	942940146
JONES	SUE	02/17/95	60.00	06/15/95	942940153
HALL	PAUL	02/03/95	25.00	07/15/95	942940146

Total of

490.00 from 11 check(s)

<u>REPORT TITLE</u>: POST DATED CHECKS BY ENTRY DATE

<u>REPORT DESCRIPTION</u>: This report lists checks that have been entered into the system but have not been posted as a payment. This report can be used to verify post dated checks entered for the day.

This report may be accessed from the Payment Transaction Menu, option 16.

SELECTION OPTIONS: Entry Date Range.

FILES ACCESSED: Daily Transaction File, Account Master.

DETAILS:

<u>Company</u>: The name of the company entered in the System Control file. <u>Name</u>: The debtor's name. <u>Entered</u>: The date the check was entered into the system. <u>Amount</u>: The dollar value of the check. <u>Present On</u>: The date the check will be applied to the debtor's account. <u>Link#</u>: The number Intelec assigned to the account. <u>Total</u>: The total value of checks and their quantity entered into the system.

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