

## RMEx Management Training: Handling Disputes and Objections



## Agenda



- Understanding how to flag accounts in RMEx for various types of disputes or objections
- Warning users that an account is being disputed or has an objection when the account is displayed
- Closing accounts automatically based on its status
- Moving an account from an agent to a supervisor
- Notifying and providing account information to your client when an account is being disputed or has objections
- Adding an attorney on the account, how mail is handled when there is an attorney

## Flagging Accounts In RMEx For Various Types Of Disputes Or Objections



□ What does the collector need to know as an account is presented to them?



### **Description Codes - Examples**





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## **Creating Description Codes**



### System Control menu 1 > Description codes > Description code

- □ Can be added to an account manually or only with a Smart code
- □ Can choose to have code duplicate on linked accounts

	Descrip	ption Codes	
Company name Code	QUANTRAX .7 BOX AB	K - COMPANY 99	
Description	DISPUTE RESOLVE	ED	
Description for s Description for c Language translat Can not be added Can not be remove Do not duplicate Do NOT remove if to be added to a all codes are us	tatus report lose report ion (Y) by user (Y) d by user (Y) on links (N) new code is account and red (Y)	Payments allowed Include balance f collectors (N=No)	(N=No) or N
Special warning m (User will need authority for a Expand Event(ANb) Smart codes to ad	essage> special ccess) Wance		Allow access if special authority is at least



### System Control 1 > System Parameters

□ If one of the10 Description Codes exist on an account (or within a linked group), the consumer's name displays in red on *Account detail* screen

<u>S</u> :	vstem Parameters	
Company name QUANTRAX	.7 BOX - COMPANY 99	
PLACEMENT INFORMATION		
Account sequence	1934886	
Default contact series	14 Default collector CL	
Julian date for case# (Y)	Call recording on (Y,N,b)	
OTHER INFORMATION		
House collector	01	
Warning description codes	AA CD	
Stop cred.reporting codes	Hot accounts HA	
Auto-dialler installed (Y)	V Separate naving Accts (V)	
	Separace paying Acces.(1)	
Stop dialler codes	HI XX No linking	
Stop dialler codes Use home,work,cell for chec	HI XX No linking king (Y) (Def.is Home,cell) Y No Pri.change	
Stop dialler codes Use home,work,cell for chec Warn payment entry	HI XX No linking king (Y) (Def.is Home,cell) Y No Pri.change P1 P2 P3 P4 P5	
Stop dialler codes Use home,work,cell for chec Warn payment entry "Account viewed" note (N)	HI XX No linking king (Y) (Def.is Home,cell) Y No Pri.change P1 P2 P3 P4 P5 Stop "Other links" message (Y)	
Stop dialler codes Use home,work,cell for chec Warn payment entry "Account viewed" note (N) Next weekend is	HI XX No linking king (Y) (Def.is Home,cell) P1 P2 P3 P4 P5 Stop "Other links" message (Y) QCat for weekend action	716
Stop dialler codes Use home,work,cell for chec Warn payment entry "Account viewed" note (N) Next weekend is Current period is (Mth/Yr)	HI XX No linking No linking No linking No Pri.change P1 P2 P3 P4 P5 Stop "Other links" message (Y) QCat for weekend action 1 16 Omit comm% from coll.screens (Y)	716 Y
Stop dialler codes Use home,work,cell for chec Warn payment entry "Account viewed" note (N) Next weekend is Current period is (Mth/Yr) New business option (Y,0,1,)	HI XX No linking king (Y) (Def.is Home,cell) Y No Pri.change P1 P2 P3 P4 P5 Stop "Other links" message (Y) QCat for weekend action 1 16 Omit comm% from coll.screens (Y) 2,3) 0 Sp.logic for prop.assignment (Y)	716 Y Y
Stop dialler codes Use home,work,cell for chec Warn payment entry "Account viewed" note (N) Next weekend is Current period is (Mth/Yr) New business option (Y,0,1, Combine time-frames (Y)	HI XX No linking king (Y) (Def.is Home,cell) P1 P2 P3 P4 P5 Stop "Other links" message (Y) QCat for weekend action 1 16 Omit comm% from coll.screens (Y) 2,3) O Sp.logic for prop.assignment (Y) Special tracking for changes (YV)	716 Y Y
Stop dialler codes Use home,work,cell for chec Warn payment entry "Account viewed" note (N) Next weekend is Current period is (Mth/Yr) New business option (Y,O,1, Combine time-frames (Y)	HI XX No linking king (Y) (Def.is Home,cell) P1 P2 P3 P4 P5 Stop "Other links" message (Y) QCat for weekend action 1 16 Omit comm% from coll.screens (Y) 2,3) 0 Sp.logic for prop.assignment (Y) Special tracking for changes (YV) Stop system-generated QCats (Y)	716 Y Y



### System Control 1 > System Parameters

Company # Client Number Owner Client Acct #	99 Case # 001895159 770700 DAWNA'S TRAINING 2 4 Worker 2 4 Split	Get Primary NEX		Home Phone 301 - 5 Work Phone	568 - 7455 N 	EVENTS SCAN DOCS. EXIT
Guarantor	None V BROWN	ANNETTA	Amount Placed	350.00	P/ARR Smart Cod	le 🔽
Extra Address	()	R/Mail V 🔻 💌	Balance	350.00	AA	
			Total Balance	350.00		
Street Address	120 DREISER LOOP	RM Once Y	No. Of Accts	1		
City/State/Zip	BETHSDA MD	20814	No. Paid in Full		Code	
Horne	▼ <b>□</b> ►		Date Placed	11/01/15	AA	DISPLITED
Email		▼□⊻	Last Transaction	10/02/15		
<u>Employer</u>		_	Last Worked	12/29/15		
Social Security	658-65-8455 Date of Birth	12/24/1964 🔳	Last Letter			
Contact			Last Payment			
X-Reference			Last Payment		Pa	ayments
Spouse (L/F)			PD Check Amt		Date	Description Amount
ACat	Status			<b>F</b>		
Letters Pending	Cred Rept Do not	Report		From		
Letters renaing		icpor o	PD check Date			
Close Code		Closed Date				
Date Ti	ime Note	s Use	r @0	Temporary Note	95	<
01/29/16 12:3	35 TX " <u>TEXTING CONV. STAR</u>	. <u>TED</u> " TXT				
01/29/16 12:5	50 TS SMS CONV COMPLETED	) TXT				T
12/29/15 15:0	01 SUIT FILED	IVR				
02/01/16 18:0	01 9B Returned mail flag to Y	DAW				
02/15/16 17:4	46 82 Date of death was 042	/16 DAW				

## Warning Users That An Account Is Being Disputed Or Has An Objection When The Account Is Displayed Quantrax

### Management Menu > Client Update > Page 7- Information to Be Displayed When Account is Presented

Useful tool for any kind of messages (warning, general info)
 Updates "on-the-fly"

<u>c</u>	lient Update (Page '	7)
Company Name Quantrax RME Client Code 000001	lx	(01)
Information to be displayed when account is presented	DO NOT SPEAK TO CON SEE YOUR MANAGER-DI	SUMER SPUTE Client help code
Payments allowed (N=No, B=only Allow zero or negative placemer Special link code Hold Contact and Smart Code ser	adjustments) hts (Y)	Delete CC if no P/A (Y) ACH permitted (N=No) Event Override code
UDW to be displayed when accour Smart codes on links (N=No) Bypass 30-day check for credit	reporting-Y	Masking options Mask bad phones (Y,C) Mask if out of TZ (Y)
Analytical Attributes code Get permission to call using I- Expand events (ANb)	-Tel (Y)	Protect Perm. flag (Y) Mask after max.calls (Y)
No cell phone scrub (N) No credit cards (N)		Home before work (Y,C) Days to wait for above
F1-New Selection F3-Search F7-	Exit	F12-Update ENTER-More

Warning Users That An Account Is Being Disputed Or Has An Objection When The Account Is Displayed



### Management Menu > Client Update > Page 7- Information to Be Displayed When Account is Presented

Example: Warning messaged displays when account is presented to agents

Company (	01 Case #150820002					Home Phone Work Phone	386	- 330	- 6818		
Client Number (	000001 TEST CLIENT					Cell Phone Follow Up Date		1			
Owner (	)1 WorkerDUNK Split				M		5/01/15				
Client .Acct #	54321					Promise Amount	t 150.00				
Guarantor	0 ACCOUNT	TES	Т			Amount placed	5000.00				
Extra Address						Balance	5000.00				
Street Address 3663 WEST TOWER RD						Total balance	5000.00				
City/State/Zip	USA	MD	32060			No. Of Accts	1				
			DO NOT SDE	NV TO CONSI	INFD						

## **Automating Description Codes**



### System Control menu 1 > Smart codes

### □ Use to make decisions with Smart codes

->Go to page				Smar	rt Codes	pg/1				Overr:	ide e	xists
Smart Code	101	Last use	ed 01/	29/16	Ove	rride		-	Гуре	(A, P, C, N,	, 0)	С
Description	LEFT	MESSAGE	W/3RD	PARTY	Spe	cial n	otes					
Category					RPC	(Y,X)			Called	i us (Y)		
SELECTION CRIT	ERIA					POE		Day	s	Addr		
Sel.X Age	-Ac/Pic	emt\$-	-Lk/P	lc\$-	Lett	SS	Ds	Not	No	Phon	#	Cd
YWPRS	From	То	From	То	ers	YN	Cd	wrk	pmt	YN	At/Co	on
R X												
ACTION										1		
Send Note	to be	added		Sen	d to	Change	Fo	llow-	C.	lose	Des	+
Let. (or	S/Code	to apply	7)	ພວ	rker	owner	up	) days	1	acct	Cđ	QCat
LEFT	MESSAGE	W/3RD P	ARTY								BL	



### System Control menu 1 > Description codes > Description code group

□ Use to remove several description codes at one time

	Description Code Group
Company name Group code	QUANTRAX .7 BOX - COMPANY 99 A
Description	
Description code	

## **Automating Description Code Groups**



### System Control menu 1 > Smart codes > Page 6

### □ Use to make decisions with Smart codes

->Go to page	<u>Smart Codes</u> pg/6
Smart Code 006	Override Type (A,P,C,N,O) A
Description PROMISE PIF	
Immediate update of Desc.Code N=No	Desc.code group to remove
Desc.codes to be added	Desc.codes to remove
Stop decisions on codes	Desc.codes needed
Remove all description codes (Y)	Check linked accounts (Y)
No decisions with QCat/ACat (N)	(for desc.codes in sel.criteria)
Start contact series (or *S,*R)	Make decisions on legals (Y)
Force user to verify (Y)	Unlink account (Y,R)
Keep follow-up date (Y)	Do not update date last worked (Y)
Smart Code for duplicated cases	Transfer immediately (Y,O,S)
Start S/Code series	Stop Smart Code series (Y,1-6)
Re-start S/Code series (Y, 1-6)	Left message (Y, A, R)
Transfer to company	Transfer to client
Close code for existing account	Transfer notes (Y) Oth.inf (Y/D)
Keep existing commission rate (Y)	Transfer secondary balances (Y)
Do not transfer duplicates (N)	Use same Case# for transfer (Y)
Reset attempts, contacts (Y,A,C)	Reset decisions (Y, A)
Write off bal-Y 🔋 Code (41-49)	
Add payment code Balance type	Adj.code Amount (optional) .00
	Percentage of Pri.
F1-New Selection F3-Search F	12-Update Page keys Delete Code (D)

### **Creating Close Codes**



### System Control 1 > Close Codes

- □ Two types of Close codes
  - □ Active
  - □ Inactive

	<u>C1</u>	ose Code	<u>a</u>	
Company name ( Close code (	Quantrax RMEx O		(01)	
Description Short description	DISPUTE DISPUTE			
Remove from placeme Inactive balance (Y	ent amount (Y) 7)	Y	Active for statistics (Y)	Y
Collector credit fo Max.days for credit	or payment (Y) t after close		Collector credit if one linked account is open (Y)	
Open on payment tra Bankruptcy or decea	ansaction (Y,P) ased (B,D)		Open through Smart Codes (N=No)	N
Stop letters (Y)		Y	Omit from reports (Y,S,C)	
Days to wait before	e purging		Smart Codes not allowed (Y)	
Status report descr	ription			
F1-New Selection F3	3-Search F7-Exit		Special Code (D,N)	

## Closing Accounts Automatically Based On Its Status With Smart Codes



### System Control 1 >Smart Codes > Page 1

->Go to	) page				Smart	: Codes	pg/1						
Smart Co	ode	160				Ove	rride			Гуре (	(A, P, C, N,	,0) (0	2
Descript	ion	DISPU	TED ACCO	UNT		Spe	cial no	otes					
Category	7	A				RPC	(Y,X)		Y O	Called	l us (Y)		
SELECTION	I CRITH	ERIA					POE	-	Day	's	Addr		
Sel.X Age	e -	-Ac/Pic	mt\$-	-Lk/Pl	≈\$-	Lett	SS	Ds	Not	No	Phon	#	Cđ
YWPRS		From	То	From	То	ers	YN	Cd	wrk	pmt	YN	At/Con	ı
R													
ACTION										_			
Send	Note	to be a	added		Send	to (	Change	Fo	llow-	- ci	lose	Des	+
Let.	(or S	5/Code 1	to apply	)	worl	ker (	owner	up	days		acct	ca 🤉	Cat
	DISPUT	ED ACCO	DUNT							- (	DA		
Page Up/	'Down	F8-Hi	istory	F11-Las	t screens		Use B	al. fo	or Pl	cmt (	Y)	Age co	ie 🕗
F1-Sel	F2-N	lot F3	-Sch F4	I-Del F	6-Msg	F12-Upd	F13/24	I-Top/Вс	ot	F19-	Prt	Look up	

## Closing Accounts Automatically Based On Its Status With Smart Codes



## System Control 1 > Smart Codes > Page 1 > ? Logic Page 2

□ Look for if multiple description codes exists – apply Smart code

->Go t	o page			Smart	Codes	pg/1						6											
Smart C	ode 160				Ov	erride			Type (A,P,	C,N,O)	С	2											
Descrip	tion DIS	PUTED ACC	COUNT		Sp	ecial :	notes	3				1											
Categor	y A				RP	с (Y, X)	)	Y	Called us	(Y)													
SELECTIO	N CRITERIA					POE								5	mart	Codes	na/1						
Sel.X Ag	re – Ac/Pi	lcmt\$-	-Lk/P	lc\$-	Lett	SS	Ds	-			~~			<u></u>		-			_				
YWPRS	From	То	From	То	ers	YN	Cđ	Smar	t Code	1	60					Overr	ıde		Т	ype (	А,Р,С,	N,O) C	
R ?								Desc	ription	ı D	ISPU	TED AC	COUNT										
								SELEC	CTION CF	ITERI	CA LI	NE	1				POE		Day	/8	Addr		
ĬŎ ŎŎ								Sel.X	K Age	-Ac,	/Plcm	nt\$-	-Lk	/Plc\$-	-	Lett	SS	Ds	Not	No	Phon	#	Cde
ACTION										Fr	om	То	Fro	m T	o	ers	YN	Cd	wrk	pmt	YN	At/Cor	ı
Rend	Noto to bo	addad		Gond +		Change		R		_	_							_			_		_
Let.	(or S/Code	e to anni	v)	work	er	owner																	
	DISPUTED AC	COUNT																					
							_	ADI	DITIONAL	, SEPt	serre	M CRI	ICKIA										
				A 74																A	ND/OR	(A,O)	
								Fie	eld Name	2	Con	ditior	n Val	ue (Nun	abers	s,Chara	acters	)					
																						More	
																						More	•
								F1-	Search	F7	-Exit	F	l 2-Upda	te	F20-	Delete	Page	≘ Dow	n-For	More	ENT	ER-Return	

## **Closing Accounts Automatically Based On Its Status** With Smart Codes



# System Control 1 >Smart Codes > Page 6 - Close Code for Existing Account

->Go to page	Smart Codes pg/6
Smart Code 160	Override Type (A,P,C,N,O)
Description DISPUTED ACCOUNT	
Immediate update of Desc.Code N=No	Desc.code group to remove
Desc.codes to be added	Desc.codes to remove
Stop decisions on codes	Desc.codes needed
Remove all description codes (Y)	Check linked accounts (Y)
No decisions with QCat/ACat (N)	(for desc.codes in sel.criteri
Start contact series (or *S,*R)	Make decisions on legals (Y)
Force user to verify (Y)	Unlink account (Y,R)
Keep follow-up date (Y)	Do not update date last worked (Y)
Smart Code for duplicated cases	Transfer immediately (Y,O,S)
Start S/Code series	Stop Smart Code series (Y,1-6)
Re-start S/Code series (Y, 1-6)	Left message (Y, A, R)
Transfer to company	Transfer to client
Close code for existing account	Transfer notes (Y) Oth.inf (Y/D)
Keep existing commission rate (Y)	Transfer secondary balances (Y)
Do not transfer duplicates (N)	Use same Case# for transfer (Y)
Reset attempts, contacts (Y,A,C)	Reset decisions (Y,A)
Write off bal-Y 📃 Code (41-49)	
Add payment code Balance type	Adj.code Amount (optional) .00
Add payment code Balance type	Adj.code Amount (optional) .OO Percentage of Pri.

## Moving An Account From An Agent To A Supervisor



### System Control 1 > Smart Codes > Page 7- Change Worker System Control 1 > Smart Codes > Page 7- Change Owner

->Go to page	<u>Smart Code</u>	<u>:s</u> pg/7		
Smart Code 160	Ove	rride	Type (A,P,C,N,O)	С
Description DISPUTED ACCOUNT				
Recalculate commission (Y)				
Utilize placed date for age (Y)		Substitute commi	ssion	
Change fee code to		code for fee co	ode (Y)	
Forward to agency number				
Forwarding rate	.00 %	Recall from forw	arding agency (Y)	0
Change account status code to		Change owner bas	ed on first open	8
		account (YPT)	Worker (*S,*D)	
Change worker code using		Change owner coo	le using	
Work group code (Y)	0	Work group code	: (Y,X)	8
Delete from account processing (Y	)	Smart Codes need	ed 🗍 🗍 🗍	
		Applied within		
Credit report as new account (Y)		Fax standard let	ter to client (Y)	
Stop mail (Y,N)		Clear letters pe	nding (Y)	
Code for additional Smart Codes		Stop/Start inter	est (Y/P,S/N)	
Change internal score to		Interest rate &	frequency .000	
	4.0.11	500 October 611 - 111		
F1-New Selection F3-Search F	12-Opdate	F22-Codes for additi	onal S/Codes	



### System Control 1 > Smart Codes > Page 8

On page 8 of the smart code, setup the actions for moving a disputed account to a supervisor

->Go to page	<u>Smart Codes</u>	pg/8	
Smart Code 160	Overri	de	Type (A,P,C,N,O) C
Description DISPUTED ACC	OUNT		
Report description			
Clear POE (P,W,B)			
Clear phones (H,W,C,B,O,A	) TAB+ (Y)	Transfer to	) Own/Wrk/Spl if
Can only be applied by O,	W, S, A	worked by	another user (O,W,S)
mmediate transfer to wor	ker code		A=Broken promises
Add account to queues	User ID <u>OR</u>		D=Dated follow-up
	Worker code (Y)		G=New business
	Processing type	<b></b> >	J=Work phones
	QCat code		M=Home phones only
	Time frame (AMP)		P=Hot accounts
Change queues if worker i	s changed (Y)		C=Cell X=Other phones
Start a payment arrangeme	nt (Y) 👘 with first	; payment in	days (Blank=30 days)
Run linking for new accou	nt (Y) 📃 Stop	o audit note	s (Y)
Apply S/Code 📃 🛛 (c	)verride) after	days	
Remove future S/Code	(override) Rem	ove all fut:	are S/Codes (Y)
F1-New Selection F3-Sea	rch F12-Update P	age keys	

## When An Account Is Being Disputed /Has Objections – Control By QCat





## When An Account Is Being Disputed /Has Objections – Control By QCat



### System Control 2 > QCat> By Company

- □ Setup the QCat for disputed accounts to omit from dialer.
- □ For legal disputes, use an R as the secondary sort

<u>QCat Codes</u>						
Company name QUANTRAX . Code 004	7 BOX - COMPANY 99					
Description DISDUTE W	SORT/SECONDARY SORT CODES					
DESCLIPTION DISPOLE MX	B - Descending balance					
Sort category	P - Primary insurance					
Secondary sort	S - Secondary insurance					
	Z - Skip tracing (zip,street)					
Breakpoint (days) 10	F - Forwarded agent code					
	A - Age from placement (oldest					
Best time to work	accounts first)					
	D - Date last worked (longest					
Omit from dialer (Y) Y	not worked presented first)					
	R - Court code					
Delete 'D'	N - Guarantor name					
	0 - Owner code (Collector)					
	I - Internal score (lowest first)					
	T - Last transaction date					
	E - External score (descending)					
	W - Age from placement (new first)					

## When An Account Is Being Disputed /Has Objections – Control By QCat via Smart Code



### System Control 1 > Smart Codes > Page 5 - Change QCat

Specify the QCat to send the account to



## When An Account Is Being Disputed /Has Objections – Control By QCat via Smart Code



### System Control 1 >Smart Codes > Page 8 - QCat Code

□ Specify the QCat to transfer the disputed account to

->Go to page <u>Smart Codes</u> pg/8 Smart Code 132 Override Type (A,P,C,N,O) O Description NEW COMPLAINT
Report description
Clear POE (P,W,B)
Clear phones (H,W,C,B,O,A) TAB+ (Y) Transfer to Own/Wrk/Spl if
Can only be applied by O, W, S, A worked by another user $(O, W, S)$
Immediate transfer to worker code
Add account to queues User ID OR D=Dated follow-up
Worker code (Y) G=New business
Processing type> J=Work phones
QCat code M=Home phones only
Time frame (AMP) P=Hot accounts
Change queues if worker is changed (Y) C=Cell X=Other phones
Start a payment arrangement (Y) 👘 with first payment in 👘 days (Blank=30 days)
Run linking for new account (Y) Stop audit notes (Y)
Apply S/Code (override) after days
Remove future S/Code (override) Remove all future S/Codes (Y)
F1-New Selection F3-Search F12-Update Page keys

## When An Account Is Being Disputed /Has Objections – Report to Client by QCat



## Management menu > Account Processing Reports > Report to Client by QCAT Code

- Generate QCat reports by client
- □ Specify a smart code to be applied to the account when this report is run

Worker Codes (Blank=ALL) W001 W002 W003 W003 QCats to include (Blank=ALL) 710 711 712 713 714 715 716 717 718 719							
QCats to include (Blank=ALL) 710 711 712 713 714 715 716 717 718 719							
Type for Quar A B C D E F G H I K							
Client Codes (Blank=ALL) 000001 000002 000003 000004							
Smart Code to apply (Required) 200							
Please enter leading zeros for QCat Codes							
* CLOSED ACCOUNTS AND ACCOUNTS WITH FUTURE DATES ARE OMITTED F7-Cancel Press ENTER to Continue							

## When An Account Is Being Disputed /Has Objections – Report to Client by QCat – Modify Text In Report



### Management menu > Account Processing Reports > Update Text For Report To Client By QCat Code

	Report to Client by QCat Code							
Company name Type code	QUANTRAX .7 BOX - COMPANY 99 L							
Description	RECOMMENDING LEGAL ACTION							
Text to print (lo	wer case allowed)							
We have exhausted al	l reasonable efforts to collect the following acco	ounts and						
are now recommending	legal action. Please review and advise us as to h	10W WE						
snould proceed.								
Data to print Print line for	<ol> <li>&gt; 1 - Name, Last charge, Account#, Reques paid, Date paid and Balance due.</li> <li>2 - Name, Account#, Amount placed, Date</li> </ol>	t amount placed	/24/16 LBIN	REQUES	FOR INFORMATION	Pa	age : 1	1
comments (Y)	and Last charge.	-		QUANTRAX 106/5 MON	.7 BOX - COMPANY 99 NGOMERY AVENUE	9		
		COLBI NOW H 1111 I BETHE	N'S CLIENT IT F12 MAIN STREET SDA	BETHESDA, MD 20814	, MD 20817	Default tex	t	
		Phone :	(000) 000-0000	Fax # :	(000) 000-0000			
		Please a	dvise this offi	ice of the	status of the follo	owing accounts :		
		Name	Last	Charge	Account#	Amt.Paid Date Pd.	. Bal.Due	а
		FINANCIA	L UDWPAT 01/12/1	.5	001892098-0	COL4-COL4		-
		TEST	AMOUNT 02/12/1	.3	001881749-0	COL4-COL4		-
		SUREN	SUREN 01/01/1	.4	001881772-0	COL4-COL4		-
		EMIL	EMIL 02/02/1	.4	001881773-0	COL4-COL4		-

## Adding An Attorney On The Account - How Mail Is Handled When There Is An Attorney

### Account Details > F2 - Attorney Screen

- □ If a consumer is represented by an Attorney here is where you enter the Attorney's information.
- When there is Attorney info all letters generated for this account will go to the Attorney

Company Client Number Owner Client .Acct #	01 Case # 152380001 000001 TEST CLIENT 01 Worker01 Sp 12345	lit	INQUIRY 000 M	Home Phone Work Phone Cell Phone Follow Up Date Promise Amount	386 - 688 - 1081 386 - 330 - 6818 -  .00	EVENTS EXIT
Guarantor	0 BAKER	JOAN		Amount placed	500.00	
Extra Address				Balance	500.00	
Street Address	3663 WEST TOWER RD			Total balance	500.00	
City/State/Zip	LIVE OAK	FL 326060		No. Of Accts	1	
			ATTORNEY INFORMA	TION		
Attorney Name (L	.,F)		O			
Extra Address						
Street Address						
City/State/Zip						
Phone Number		Fax Number				
Note						
Last Changed by		On				
F2-Account deta	ails F7-Exit F12-U	Update F20-Delete	F22-Multiple attorneys			



#### In your system, use COMPANY 99

- 1. Your contract with your client says that any account with a balance under \$200 and is being disputed or has objections should be automatically closed as soon as your agency has been told about the dispute/objection.
  - a. Create an account with a balance of \$150 and flag it as a disputed an account.
  - b. Setup your company so you are complying with your contract with your client.
  - c. Test that everything is working with the account you created.
  - d. What do you need to do if this same consumer has multiple accounts with this client?
- 2. Your contract with your client requires that any account that is disputed or has objections with a balance over \$1000 must be automatically witched from the agent to their supervisor as soon as your agency has been told about the dispute/objection.
  - a. Create an account with a balance of \$2000 and flag it as a disputed account.
  - b. Setup your company so you are complying with your contract with your client.
  - c. Test that everything is working with the account you created.
  - d. What do you need to do if this same consumer has multiple accounts with this client?



#### In your system, use COMPANY 99

- 3. One of your agents had just told you that an account is being disputed by a consumer. You want to automatically communicate this disputed account information to your client via RMEx. This is part of your contract with your client when you are alerted about a dispute, objection or any legal matter.
  - a. Setup your company so you are complying with your contract with your client.
  - b. How can you view this information before you send it to your client?
  - c. What do you need to do if this same consumer has multiple accounts with this client?
- 4. Herman Munster was just added as the attorney to one of your accounts you added into the system.
  - a. We want mail to go directly to the attorney and not the consumer.
  - b. Mr. Munster's address is 1313 Mockingbird Lane, Salem MA 01971.
  - c. What will happen if the consumer has multiple accounts with this client?



#### In your system, use COMPANY 99

- 5. Accounts that are marked as disputed or have objections, must display a message before the account details are displayed to agents.
  - a. The following special message should be displayed when the account is presented, "Please do not speak to this consumer; this account is being disputed by the consumer".
  - b. The account name should also be displayed in red.
  - c. You want to mask all consumer phone numbers to agents, when an attorney is involved. How do you do that?



## RMEx Management Training: Handling Disputes and Objections

## Thank you!